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## **Salesforce Order Management Administrator Accredited Professional Sample Questions (Q23-Q28):**

### NEW QUESTION # 23

A company has multiple fulfillment centers that they want to utilize when orders are fulfilled. The administrator is tasked with minimizing the distance from fulfillment center to delivery location. How can this be accomplished?

- A. Modify the Fulfillment Location Search process to search by closest distance instead of least number of splits
- B. Create a Workflow Rule on the Fulfillment Order object that utilizes the Order Management workflow field update actions
- C. Add the "Order Routing Rank By Closest Distance" action to the fulfillment flow
- D. Ask a developer to create an Apex Action that can determine the closest fulfillment location

**Answer: C**

Explanation:

The best way for the administrator to accomplish this task is to add the "Order Routing Rank By Closest Distance" action to the fulfillment flow. This action is a flow core action that ranks the fulfillment locations by their distance from the delivery location, and returns a list of ranked locations. The administrator can use this action to find the optimal fulfillment location for each order based on proximity. Verified Reference: <https://help.salesforce.com/s/articleView>

`id=sf.flow_ref_elements_om_actions_order_routing_rank_by_closest_distance.htm&type=5`

### NEW QUESTION # 24

Some admins are exploring the optimal Data Model for their QMS Org. What should be considered when choosing between Person Accounts vs Contacts?

- A. Person Accounts are appropriate for B2C transactions while Account-Contact model is appropriate for B2B transactions
- B. Person Accounts once enabled cannot be rolled back and makes changes to the data model
- C. Person Accounts once enabled can be rolled back
- D. Person Accounts are appropriate for B2B transactions while Account-Contact model is appropriate for B2C transactions

**Answer: A**

Explanation:

The correct statement about Person Accounts and Contacts is that Person Accounts are appropriate for B2C transactions while Account-Contact model is appropriate for B2B transactions. A Person Account is a type of account that represents an individual consumer, rather than a business or organization. A Person Account combines the features and fields of both the Account and Contact objects, and it does not require a Contact record to be associated with it. A Person Account is suitable for B2C transactions, where the customers are individual consumers who purchase products or services for personal use. An Account-Contact model is a type of data model that represents a business or organization as an account, and its employees or affiliates as contacts. An account can have many contacts associated with it, but a contact can only belong to one account. An Account-Contact model is suitable for B2B transactions, where the customers are businesses or organizations that purchase products or services for professional use. Verified Reference: <https://help.salesforce.com/s/articleView>

`id=sf.accounts_person.htm&type=5https://help.salesforce.com/s/articleView?id=sf.accounts_contacts.htm&type=5`

### NEW QUESTION # 25

What two tools can an administrator use to debug an issue with an Apex trigger?

- A. Error Logs in the Developer Console
- B. Apex Logs in Setup
- C. Log Inspector in the Developer Console
- D. Debug Logs in Setup

**Answer: C,D**

Explanation:

The administrator can use two tools to debug an issue with an Apex trigger: Log Inspector in the Developer Console and Debug Logs in Setup. The Log Inspector is a tool that displays a graphical representation of a debug log, which is a record of database operations, system processes, and errors that occur when executing a transaction or running unit tests. The Log Inspector helps you analyze and troubleshoot your code by highlighting errors, checkpoints, and execution times. The Debug Logs page in Setup lets you monitor and retain debug logs for users, Apex classes, Apex triggers, and Lightning components. You can view, download, or delete debug logs from this page.

## NEW QUESTION # 26

A user is encountering an error when attempting to save an Account record. What can an administrator use to research the issue?

- A. A user trace flag and debug log on the affected user
- B. The Chrome Dev Tools Console
- C. Lightning Logs within Setup
- D. The Problems tab within the developer console

**Answer: A**

Explanation:

The best way for an administrator to research the issue when a user is encountering an error when attempting to save an Account record is to use a user trace flag and debug log on the affected user. A user trace flag enables debug logging for a specific user, and a debug log captures database operations, system processes, and errors that occur when executing a transaction or running unit tests. The administrator can use these tools to identify the root cause of the error and fix it accordingly. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.code\\_add\\_users\\_debug\\_log.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.code_add_users_debug_log.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.code\\_viewing\\_debug\\_logs.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.code_viewing_debug_logs.htm&type=5)

## NEW QUESTION # 27

A developer needs to create a scheduled job in an external system to move Order data into a Salesforce org every 24 hours. In which two ways can this off-platform job be established without additional third-party tools?

- A. Install a minimal set of dev tools on a machine such as the Command Line Interface (CLI) and create appropriate scripts to import files containing the data
- B. Create a job in the org (on-platform) to drop a file of existing data. Use the off-platform machine to generate a file and identify the details between the two. Push the changes to the org's "Import" directory
- C. Set up an SFTP server as a waystation. drop the files there using the off-platform job and schedule a job in-platform to process the file
- D. Authorize a machine against the Salesforce org's APIs with appropriate security measures and create a script to call the APIs

**Answer: A,D**

Explanation:

Two ways that this off-platform job can be established without additional third-party tools are:

Install a minimal set of dev tools on a machine such as the Command Line Interface (CLI) and create appropriate scripts to import files containing the data. The CLI is a tool that allows developers to interact with Salesforce from the command line. The developer can use the CLI to create scripts that use commands such as force:data:bulk:upsert or force:data:tree:import to import data from CSV or JSON files into Salesforce.

Authorize a machine against the Salesforce org's APIs with appropriate security measures and create a script to call the APIs. The APIs are interfaces that allow developers to access data and functionality in Salesforce from external systems. The developer can use the APIs, such as REST API or Bulk API, to create a script that authenticates with Salesforce using OAuth 2.0 or JWT, and then performs operations such as insert, update, or delete on Order data.

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## NEW QUESTION # 28

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