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Salesforce Certified Administrator exam is a certification that validates an individual's knowledge and skills in Salesforce administration. Salesforce-Certified-Administrator exam is designed for professionals who are responsible for managing and configuring Salesforce, including user management, security, data management, automation, and reporting. Being Salesforce certified can lead to better job opportunities, higher salaries, and increased credibility in the industry.

Salesforce Certified Administrator certification exam is one of the most sought-after certifications in the world of Salesforce. It is designed to test and validate the knowledge and skills of individuals who are responsible for managing and maintaining Salesforce implementations. Salesforce-Certified-Administrator Exam is typically taken by Salesforce administrators, system administrators, and developers who work with Salesforce applications.

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Salesforce Certified Administrator certification is designed for individuals who have experience with the Salesforce platform and want to demonstrate their knowledge and skills in administering Salesforce applications. Salesforce-Certified-Administrator Exam covers a range of topics, including the basics of Salesforce, data management, security, automation, and reporting. Salesforce Certified Administrator certification is ideal for professionals who work as Salesforce administrators, developers, consultants, or analysts.

Salesforce Certified Administrator Sample Questions (Q74-Q79):

NEW QUESTION # 74

The events manager at dream house realty has a hot lead from a successful open house that needs to become a contact with an associated opportunity.

How should this be accomplished from the campaign keeping the associated campaign member history?

- A. Clone the lead and convert the cloned record to a contact.
- **B. Convert the lead from the campaign member detail page.**
- C. Delete the lead and create a new contact and opportunity.
- D. Add a contact from a campaign member detail page.

Answer: B

Explanation:

Explanation

To create a contact and an opportunity from a lead that is associated with a campaign, and keep the campaign member history, the administrator should convert the lead from the campaign member detail page. This will automatically create a contact, an account, and an opportunity that are linked to the campaign. Deleting, cloning, or adding a contact will not preserve the campaign member history.

References: https://help.salesforce.com/s/articleView?id=sf.campaigns_leads.htm&type=5

NEW QUESTION # 75

Cloud Kicks (CK) stores information about specific customers in Contacts and information about shoes and accessories in a custom Merchandise object.

What should the CK administrator use to represent that Contact can be interested in multiple pieces of Merchandies?

- A. Lookup filter
- B. Formula field
- **C. Junction object**
- D. Hierarchy column

Answer: C

Explanation:

Explanation

A junction object is a type of custom object that allows administrators to create many-to-many relationships between two other objects. A many-to-many relationship means that each record of one object can be related to multiple records of another object, and vice versa. For example, a junction object can represent that a contact can be interested in multiple pieces of merchandise, and a piece of merchandise can be of interest to multiple contacts. A junction object has two master-detail relationships with the two objects it connects.

References: https://help.salesforce.com/s/articleView?id=sf.relationships_manytomany.htm&type=5

NEW QUESTION # 76

Dreamhouse Reality just announced its new home concierge offering. This product is unlike anything the company has offered in the past and follows a different business model.

What Should the administrator Configure to meet this requirement?

- A. Create a new Opportunity product.
- B. Create a new approval process.
- **C. Create a new sales process.**
- D. Create a quick action.

Answer: C

NEW QUESTION # 77

AW Computing (AWC) occasionally works with independent contractors, who the company stores as Contacts in Salesforce. Contractors often change agencies, and AWC wants to maintain the historical accuracy of the record.

What should AWC use to track Contacts?

- A. Create a Junction object to track many-to-many relationship.
- **B. Enable Contacts to multiple Accounts.**
- C. Use a partner community to track the Contacts.
- D. Create a new Contact record for each agency.

Answer: B

Explanation:

Explanation

Contacts to multiple accounts is a feature that allows you to associate a single contact with multiple accounts, both business and person accounts. This way, you can maintain the historical accuracy of the contact record without creating duplicate records for each account.

References: https://help.salesforce.com/s/articleView?id=sf.contacts_multiple_accounts.htm&type=5

NEW QUESTION # 78

A user at Cloud Kicks is having issues logging in to Salesforce. The user asks the administrator to reset their password.

Which two options should the administrator consider when resetting the user's password?

Choose 2 answers

- **A. Resetting a locked-out user's password automatically unlocks the user's account.**
- B. Resetting the password will change the user's password policy.
- **C. After resetting a password, the user may be required to activate their device to successfully log in to Salesforce.**
- D. Single sign-on users can reset their own passwords using the forgot password link.

Answer: A,C

Explanation:

Explanation

Page layout editor is a tool that allows you to customize the layout and organization of detail and edit pages for a specific object and record type combination. You can use page layout editor to make fields editable or read-only on page layouts for different profiles or record types. After resetting a password, the user may be required to activate their device by entering a verification code sent to their email address or phone number before they can log in to Salesforce. This is a security feature that helps prevent unauthorized access to Salesforce from unknown devices or browsers. References:

https://help.salesforce.com/s/articleView?id=sf.customize_layoutedit.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.identity_verification.htm&type=5

NEW QUESTION # 79

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