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SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q13-Q18):

NEW QUESTION # 13

What must every condition record contain? Note: There are 2 correct answers to this question.

- A. Validity period
- B. Calculation type
- C. Scale
- D. Quantity

Answer: A,B

NEW QUESTION # 14

You want to use condition exclusion.

For which of the following pricing elements can you set the condition exclusion indicator? Note: There are 2 correct answers to this question.

- A. Condition record
- B. Condition type
- C. Condition category
- D. Condition type groups

Answer: A,B

NEW QUESTION # 15

To which elements do you assign a partner determination procedure? Note: There are 3 correct answers to this question.

- A. Sales item category
- B. Account group
- C. Delivery item category
- D. Delivery type
- E. Business partner category

Answer: A,B,D

NEW QUESTION # 16

Which decisions do you have to make when configuring a new delivery item category? Note: There are 2 correct answers to this question.

- A. Whether a storage location should be determined
- B. Whether over-delivery is allowed
- C. Whether the route should be redetermined
- D. Whether a delivery should be split by warehouse number

Answer: A,B

NEW QUESTION # 17

You are using multiple address handling in a sales document.

At which levels can you assign the address determination? Note: There are 2 correct answers to this question.

- A. Partner determination procedure
- B. Origin and source of the partner function
- C. Generic partner function
- D. Address usage of the business partner

Answer: B,D

NEW QUESTION # 18

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