

ADM-201 Reliable Exam Syllabus - Free PDF Quiz

Salesforce Realistic Exam Salesforce Certified Administrator Simulations



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Salesforce ADM-201 Certification Exam covers a wide range of topics, including Salesforce basics, data management, security, and automation. ADM-201 exam is divided into two parts - a multiple-choice section and a hands-on section. The multiple-choice section tests the candidate's knowledge of Salesforce concepts and features, while the hands-on section tests the candidate's ability to perform tasks within the Salesforce platform.

Salesforce ADM-201 Certification Exam is an excellent way for individuals to validate their Salesforce skills and knowledge. Salesforce Certified Administrator certification is highly recognized and provides candidates with a competitive edge in the IT industry. It is ideal for Salesforce Administrators, Consultants, Developers, and other professionals who work with Salesforce. Passing the exam opens up a world of opportunities, and it is a great investment in one's career.

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The ADM-201 exam covers various topics related to Salesforce administration, including user management, security and access, data management, workflow automation, and reporting. ADM-201 exam tests the understanding of the Salesforce interface and the ability to configure and customize it based on business requirements. ADM-201 Exam also evaluates the knowledge of the Salesforce data model and the ability to manage and maintain data quality.

Salesforce Certified Administrator Sample Questions (Q47-Q52):

NEW QUESTION # 47

Which two capabilities are considerations when marking a field as required In Object Manager?
Choose 2 answers

- A. The field is not required to save records via the API on that object.
- **B. The field is universally required to save a record on that object.**
- C. The field is optional when saving records via web-to-lead and web-to-case.
- **D. The field is added to every page layout on that object.**

Answer: B,D

NEW QUESTION # 48

Universal Containers has two sales teams, Sales team A and Sales team B. Each team has their own role in the role hierarchy. Both roles are subordinates of the same Manager role.

How Should the administrator share records owned by sales team A with Sales team B?

- **A. Use Manual sharing**
- B. Hierarchical sharing
- C. Owner based sharing
- D. Criteria based sharing

Answer: A

Explanation:

Manual sharing allows record owners to share individual records with other users or groups. This is useful when one-off sharing is needed for a specific situation. Hierarchical sharing, criteria-based sharing and owner-based sharing are not suitable for this scenario because they are based on predefined rules or roles that do not match the requirement. References:

https://help.salesforce.com/s/articleView?id=sf.sharing_overview.htm&type=5

NEW QUESTION # 49

The page layout allows users to see the Next Steps field on an Opportunity record, Field Level Security dictates that the field is hidden, how will the field appear to the user?

- **A. The field will be hidden from the user**
- B. None of the above
- C. The field will be read only
- D. The field will be visible and editable to the user

Answer: A

Explanation:

Section: Volume A

NEW QUESTION # 50

The Cloud Kicks sales manager wants to boost productivity by providing insights for sales reps at the start of each day.

Which three sales-specific standard Lightning components should an administrator add to the homepage to meet this requirement?

Choose 3 answers

- A. Performance Chart
- **B. Activities**
- **C. Key Deals**
- D. Assistant
- **E. Path**

Answer: B,C,E

NEW QUESTION # 51

All of the following are true about Default Sales Teams EXCEPT:

- A. Default Sales Teams may be added manually to an account record

- Answer: C**

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