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Salesforce Certified Platform App Builder Sample Questions (Q168-Q173):

NEW QUESTION # 168

Universal Containers wants to display the real-time stock price for each Account on the Account record page. How should an app builder implement this request?

- A. Create a Lightning Web Component.
- B. Install a solution from the AppExchange.
- C. Build a Flow that uses API calls.
- D. Use a scheduled Apex job.

Answer: B

NEW QUESTION # 169

Universal containers require different fields to be filled out at each stage of the opportunity sales process. What configuration steps can an app builder use to meet this requirement?

- A. Create a process builder to prompt the user for field information
- B. Define record types and page layouts for each stage
- **C. Add the path component to the lightning record page**
- D. Set page layout required fields based on the current stage

Answer: C

NEW QUESTION # 170

Universal Containers generates leads from three different sources: web, trade shows, and partners. Some of the information collected is applicable to all sources, there is also information that is unique to each type of lead. What should an app builder configure to meet these requirements?

- A. Create custom page payouts for each type of lead only containing the relevant fields
- B. Create three sections on the lead layout and instruct users to collapse the non-relevant fields
- C. Create a partner community and a record type for web and trade show leads
- **D. Create three lead record types each with its own page layout containing the relevant fields**

Answer: D

Explanation:

The solution that the app builder should configure to meet these requirements is creating three lead record types each with its own page layout containing the relevant fields. This way, the app builder can customize the fields and sections that appear on each record type based on the source of the lead. Option B is incorrect because creating a partner community and a record type for web and trade show leads does not address the requirement of collecting information that is unique to each type of lead, as partner community users may have different fields and layouts than internal users. Option C is incorrect because creating three sections on the lead layout and instructing users to collapse the non-relevant fields does not address the requirement of collecting information that is unique to each type of lead, as users may still see or enter data in the wrong fields. Option D is incorrect because creating custom page layouts for each type of lead only containing the relevant fields does not address the requirement of collecting information that is applicable to all sources, as users may miss some common fields.

NEW QUESTION # 171

An App Builder wants to deploy a new version of an auto launched flow to production in an active state so that the new functionality is immediately available to users. What should the App Builder take into consideration when planning the deployment?

- A. Manually activate the Flow after deployment
- **B. Verify there is an Apex test that provides test coverage for the Flow.**
- C. Grant user access to the Flow.
- D. Include the Process Builder calling the Flow in the deployment

Answer: B

Explanation:

The app builder should verify that there is an Apex test that provides test coverage for the Flow. An Apex test is a unit test that verifies the functionality and quality of Apex code. Apex tests are required to deploy any change that contains Apex code or references Apex code, such as an auto launched flow³. The app builder should ensure that there is an Apex test that covers at least 75% of the Flow logic before deploying it to production in an active state⁴. Option B, C, and D are not things that the app builder should take into consideration when planning the deployment.

NEW QUESTION # 172

Sales reps at Cloud Kicks (CK) forget to submit for approval when CK needs orders reviewed before close won. CK wants to automatically submit opportunities into the Secure Commitment Stage to eliminate manual submission. Which three features would meet the business requirements?

Choose 3 answers

- A. Chatter action
- **B. Apex**
- **C. Process Builder**
- **D. Flow**
- E. Workflow

Answer: B,C,D

Explanation:

Explanation

The app builder should use three features to meet the business requirements:

Process Builder: This is a type of automation tool that can execute actions based on certain criteria. In this case, the process builder can have a criteria that evaluates if an opportunity is in the Secure Commitment Stage, and then execute an action that submits it for approval.

Apex: This is a programming language that allows developers to execute complex logic on the Salesforce platform. Apex can be used to create triggers that run before or after certain events, such as insert, update, delete, or undelete of records. In this case, Apex can be used to create a trigger that runs before an opportunity is updated and submits it for approval if it is in the Secure Commitment Stage.

Flow: This is another type of automation tool that can guide users through a series of screens and perform actions based on user input. Flow can also be triggered by certain events, such as when a record is created or updated. In this case, Flow can be used to create a record-triggered flow that runs after an opportunity is updated and submits it for approval if it is in the Secure Commitment Stage. Option A and D are not features that can meet the business requirements.

NEW QUESTION # 173

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