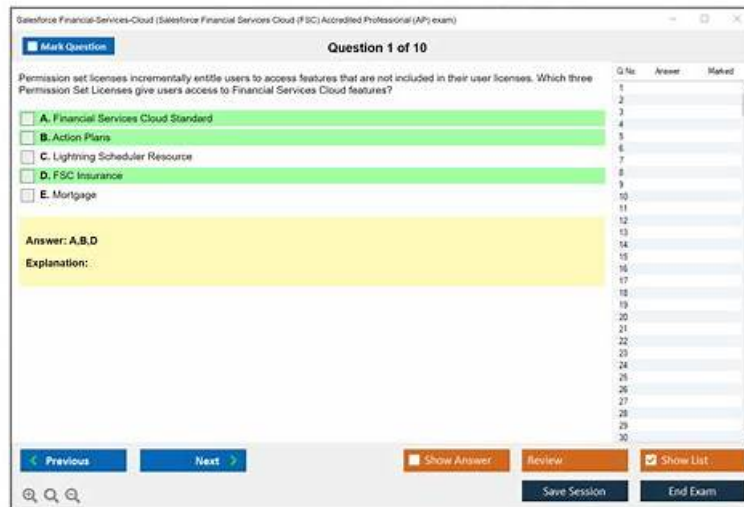


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Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q16-Q21):

NEW QUESTION # 16

What can be transferred from one user to another user during mass transfer of account records? (3 answers)

- A. Open cases

- B. Open activities
- C. Closed cases
- D. Related custom object records
- E. Closed activities

Answer: A,B,C

NEW QUESTION # 17

Where should a Salesforce Administrator go to add custom icons to the Life Events and Business Milestones?

- A. Setup > Custom Code > Static Resources
- B. Lightning PageLayout > Life Events and Business Milestones Lightning Component > Page Icon Properties
- C. Setup > Financial Services > Icons > Life Events and Business Milestones
- D. Setup > User Interface > icons > Life Events and Business Milestones

Answer: A

Explanation:

To add custom icons to the Life Events and Business Milestones, you need to upload them as static resources in Setup > Custom Code > Static Resources. You also need to update the Icon Name field on the Life Event and Business Milestone objects to match the name of the static resource. Verified References: : Salesforce Financial Services Cloud Implementation Guide, page 58.

NEW QUESTION # 18

Which field settings can you control in the Page Layout Editor? (3 answers)

- A. Controlling
- B. Visible
- C. Read only
- D. Dependent
- E. Required

Answer: B,C,E

NEW QUESTION # 19

A financial services company needs a custom field for reporting when relating two business accounts to each other. Which object should the administrator configure the custom field on?

- A. Account
- B. Contact-Contact Relationship
- C. Account Contact Relationship
- D. Account Account Relationship

Answer: D

Explanation:

To configure a custom field for reporting when relating two business accounts to each other, the administrator should configure the custom field on the Account-Account Relationship object. The Account-Account Relationship object is a custom object in Financial Services Cloud that allows you to create and manage relationships between two accounts, such as Household Member, Business Owner, Trustee, or Friend. You can use the Account-Account Relationship object to store additional information about the relationship between two accounts, such as role, start date, end date, or status. You can also use the Account-Account Relationship object to report on the account-account relationships and analyze their impact on your business.

Verified References: : Salesforce Help Article [4] : Salesforce Help Article [5]

NEW QUESTION # 20

A Salesforce Admin is configuring a new Action Plan Template. One task in that template needs to be picked up by the next available Advisor. What assignment logic should the Admin use when configuring this template task?

- A. Action Plan Creator
- B. Account Team
- C. Role
- D. Queues
- E. Specific User

Answer: B,C,D

NEW QUESTION # 21

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