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Salesforce Manufacturing Cloud Accredited Professional Sample Questions (Q93-Q98):

NEW QUESTION # 93

Universal Chemicals (UC) is selling liquid chemicals to Its Business to Business (B2B) customers based on delivery contracts that are represented as sales agreements in Manufacturing Cloud. UC's chemicals are shipped in various tank sizes. UC has requested to show the agreed and delivered volume on each schedule and in the actual figures so that the forecast can be made on the agreed, ordered, and delivered volume of liquids.

What should a Manufacturing Cloud consultant recommend to meet this requirement?

- A. Create a custom field to store the volume and a formula field to multiply the volume by the quantity to show the total volume. Add the metric to the Agreement Terms to display the metrics on the sales agreements.
- **B. Create custom fields to store the volume, create a Metric Mapping, and then add the metric to the Agreement Terms.**
- C. Create custom fields for volume and total volume, and a before save flow to calculate the total volume. Add a Metric Mapping to display the metrics on the sales agreements.

Answer: B

Explanation:

To accommodate Universal Chemicals' requirement to show agreed and delivered volume on each schedule and in actual figures for their liquid chemicals, a Manufacturing Cloud consultant should recommend creating custom fields for volume and total volume on the sales agreement objects. Additionally, a before save flow can be used to calculate the total volume based on these fields. Metric Mapping can then be utilized to display these metrics on the sales agreements, allowing for a comprehensive view of agreed, ordered, and delivered volumes, which is essential for accurate forecasting and management of liquid chemicals in various tank sizes.

NEW QUESTION # 94

When loading data into Salesforce Manufacturing Cloud, following a specific order of operations is crucial to ensure data integrity and avoid errors.

Which option represents the correct order of operations for loading data into Manufacturing Cloud?

- **A. Load Accounts, Contacts, and Products first, followed by Sales Agreements and, finally, Orders.**
- B. Load Products, Accounts, and Contacts first, followed by Orders and, finally, Sales Agreements.
- C. Load Accounts, Sales Agreements, and Orders first followed by Contacts and, finally, Products.

Answer: A

Explanation:

To load data into Manufacturing Cloud, you need to follow a specific order of operations to ensure data integrity and avoid errors. The order of operations is based on the dependencies and relationships between the objects in Manufacturing Cloud.

The recommended order of operations is as follows:

Load Accounts, Contacts, and Products first, as they are the base objects that other objects depend on.

Load Sales Agreements next, as they reference Accounts, Contacts, and Products, and are used to track run-rate or long-term negotiated business.

Load Orders last, as they reference Sales Agreements, Accounts, Contacts, and Products, and are used to track actual business transactions.

The other options are incorrect because they do not follow the recommended order of operations and may cause data integrity issues or errors.

Load Data into Manufacturing Cloud - Salesforce

NEW QUESTION # 95

What is the proper utilization of a System Integration Testing (SIT) environment?

- A. Used as a development environment to configure and build new applications
- **B. Used as an environment to perform system-to-system testing**
- C. Used as a backup and archive of production configuration and data

Answer: B

Explanation:

A System Integration Testing (SIT) environment is used as an environment to perform system-to-system testing. This means that the SIT environment is used to test the integration of different systems or components that are part of the Salesforce Manufacturing

Cloud solution. The SIT environment allows the verification of the functionality, performance, and reliability of the integrated systems, as well as the identification and resolution of any defects or issues that may arise during the integration process. The SIT environment is typically a replica of the production environment, but with a smaller data set and lower security requirements.

The SIT environment is also used to validate the data migration and synchronization between the source and target systems, as well as the compatibility and interoperability of the APIs and web services that are used for the integration. References:

Manufacturing Cloud - Salesforce

How to Perform Automated Integration Testing in Salesforce

Automate and Test During Integration

NEW QUESTION # 96

In Tableau CRM for manufacturing which security predicate ManagerId

- A. Manufacturing Cloud Hierarchy
- B. Row level Sharing for territories
- C. use Role Hierarchy
- **D. Use Manager Hierarchy**
- E. Account Hierarchy

Answer: D

Explanation:

A security predicate is a filter that restricts access to data based on user attributes. In Tableau CRM for manufacturing, you can use the Manager Hierarchy security predicate to limit data access based on the user's manager. For example, if you want to show only the sales agreements that belong to the user or their direct reports, you can use the Manager Hierarchy security predicate with the ManagerId field. This way, each user can see only the data that is relevant to them and their team. References: Add Row-Level Security with a Security Predicate, Developing and Managing Tableau CRM Assets in Production

NEW QUESTION # 97

A Salesforce Manufacturing cloud user finds that the current sales agreement data is not displaying in Tableau CRM for manufacturing. What two possibilities could cause this to happen?

- A. Sales agreements are only displayed in the grid
- **B. The sales agreement was not added to the data flow**
- C. The sales agreement was linked to person accounts
- **D. The sales agreement data flow was not updated**

Answer: B,D

Explanation:

According to the Salesforce Manufacturing Cloud documentation, to display the current sales agreement data in Tableau CRM for manufacturing, you need to add the sales agreement object to the data flow and update the data flow. The data flow is a set of instructions that defines how data is extracted, transformed, and loaded into the app. If you do not add the sales agreement object to the data flow, the app will not have access to the sales agreement data. If you do not update the data flow, the app will not reflect the latest changes in the sales agreement data. References: 1: Set Up the CRM Analytics App for Manufacturing Cloud Learn more 1blob:<https://www.bing.com/75924f7d-ce10-4904-b3d2-4996b3dcdca7> developer.salesforce.com2blob:<https://www.bing.com/c30db82f-7512-4b86-8ad0-68f8704ae728> trailhead.salesforce.com

NEW QUESTION # 98

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