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Salesforce Certified Nonprofit Success Pack Consultant Sample Questions (Q11-Q16):

NEW QUESTION # 11

A consultant needs to load a large volume of data for a nonprofit.

Which two steps should the consultant take before the data loads to speed up the process?

Choose 2 answers

- A. **Defer Sharing Rule Calculation.**
- B. **Disable related Apex classes in TDTM.**
- C. Add record owners to Role Hierarchy.
- D. Recalculate Sharing Rules.

Answer: A,B

Explanation:

When loading a large volume of data for a nonprofit, the following steps can significantly speed up the process:

Defer Sharing Rule Calculation:

Defer the sharing rule calculations during the data load process. This prevents Salesforce from recalculating sharing rules for each record as it is loaded, which can slow down the process considerably.

After the data load is complete, you can manually trigger the sharing rule recalculations.

Steps to Defer Sharing Rule Calculation:

Go to Setup.

Enter "Defer Sharing Calculations" in the Quick Find box.

Enable the deferment option before starting the data load.

Disable Related Apex Classes in TDTM:

Temporarily disable Apex triggers and classes in the TDTM (Table Driven Trigger Management) framework to reduce processing overhead during the data load.

This ensures that the system doesn't execute complex Apex code for each record being loaded.

Steps to Disable Related Apex Classes in TDTM:

Go to NPSP Settings.

Navigate to TDTM (Table Driven Trigger Management).

Identify and disable the relevant triggers and classes temporarily.

These steps help streamline the data loading process by minimizing the processing and recalculations that Salesforce would otherwise perform on each record.

Salesforce Help: Defer Sharing Rule Calculation

Nonprofit Success Pack (NPSP) Documentation: Managing TDTM Settings

NEW QUESTION # 12

A nonprofit using Case Management wants to avoid visually identifying a subset of clients.

How should a consultant configure the view of Contact records to meet the requirement?

- A. Remove Client Card Component from the Lightning Record Page.
- B. Set Component Visibility for the Client Card Component.
- C. **Set Component Visibility for the Client Photo Component.**
- D. Remove Client Photo Component from the Lightning Record Page.

Answer: C

Explanation:

To configure the view of Contact records to avoid visually identifying a subset of clients, the consultant should set the component visibility for the Client Photo Component:

Navigate to Lightning App Builder:

In Salesforce Setup, go to "Lightning App Builder."

Select the Lightning Record Page for Contacts that you wish to modify.

Configure Component Visibility:

Locate the Client Photo Component on the page.

Click on the component to open its properties.

Set Component Visibility Rules:

In the properties panel, set visibility rules for the Client Photo Component.

Define criteria to control when the component is visible. For instance, you can use field values or user profiles to determine visibility.

Save and activate the changes.

Test and Deploy:

Test the Lightning Record Page to ensure the visibility rules work as expected.

Deploy the updated page to users.

By setting the component visibility for the Client Photo Component, you can ensure that the subset of clients is not visually identified, meeting the nonprofit's requirements.

Salesforce Documentation: Lightning App Builder

Trailhead Module: Build and Customize Lightning Experience Pages

NEW QUESTION # 13

A nonprofit organization on NPSP needs to be able to track the high school a student attended and track the enrollment of the student at college.

How should the consultant recommend tracking this?

- A. Install the Salesforce.org Higher Education Data Architecture (HEDA) managed package and use Affiliations.
- B. Turn on Field History Tracking for the Account lookup field on the Contact record, use the Account lookup to indicate where they are currently enrolled and change it as they move on.
- C. Use NPSP Affiliations objects to connect the Contact to the Account for their high school and college, use the Status field there to indicate if they are currently enrolled or are former students there.
- D. Set up a Campaign for each high school and college and use Campaign Members to connect the Contact to the Campaign. Change the values in Campaign Member Status from Sent/Responded to Current/Former.

Answer: C

Explanation:

To track the high school a student attended and their college enrollment, the consultant should recommend using the NPSP Affiliations objects:

NPSP Affiliations: This object is designed to connect Contacts to Accounts representing institutions like high schools and colleges.

Status Field: Use the Status field within the Affiliations object to indicate if the student is currently enrolled or a former student.

This approach allows the nonprofit to maintain a detailed history of the student's educational journey and easily track changes in their enrollment status.

Salesforce Nonprofit Success Pack Documentation

Salesforce Trailhead: Affiliations and Relationships in NPSP

NEW QUESTION # 14

What are the two key places to locate NPSP release information? Choose 2 answers

- A. Power of Us Hub
- B. GitHub Cumulus Releases
- C. Partner Success Community
- D. trust.salesforce.com

Answer: A,B

Explanation:

To locate NPSP release information, two key places are:

Power of Us Hub: This is a community for Salesforce.org customers, where they can access release notes, documentation, and discussions about NPSP updates.

GitHub Cumulus Releases: This repository contains detailed release information, including new features, bug fixes, and enhancements for NPSP.

These sources provide comprehensive and up-to-date information on NPSP releases.

Power of Us Hub

GitHub Cumulus Releases Repository

NEW QUESTION # 15

A nonprofit wants to use Customizable Rollups in its NPSP org.

What should the consultant advise?

- A. Advanced Currency Management is unsupported by Customizable Rollups.
- B. Existing User Defined Rollups need to be re-created as Customizable Rollups.
- C. After Customizable Rollups are enabled, it is irreversible.
- D. Customizable Rollups can only be used in orgs using the Household Account model.

Answer: C

Explanation:

Customizable Rollups in NPSP provide a flexible way to manage rollup calculations for donations and other records. However, once Customizable Rollups are enabled, the action is irreversible. This means you cannot revert to the standard rollup settings after enabling Customizable Rollups.

Steps to Enable:

Enable Customizable Rollups:

Navigate to NPSP Settings -> Donations -> Customizable Rollups.

Enable the Customizable Rollups feature.

Configure Rollups:

Set up the necessary rollup rules and configurations to match the nonprofit's data tracking and reporting needs.

Salesforce Nonprofit Success Pack Documentation

Salesforce Trailhead: Configure Customizable Rollups in NPSP

NEW QUESTION # 16

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