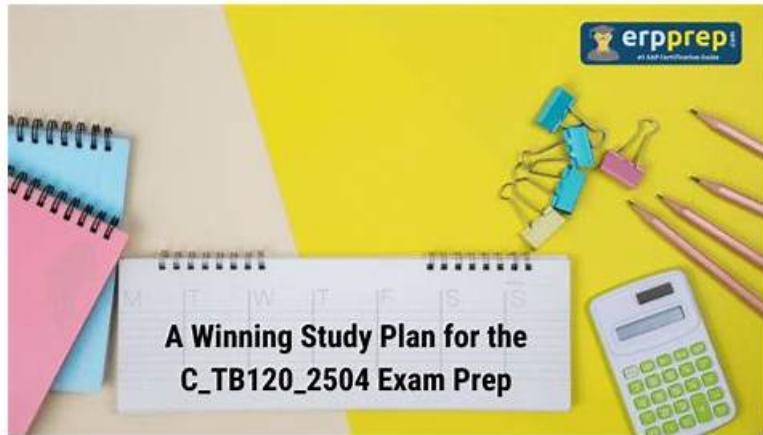


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### SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam</li></ul>

Topic 2	<ul style="list-style-type: none"> <li>Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li> </ul>

## SAP Certified Associate - SAP Business One Sample Questions (Q61-Q66):

### NEW QUESTION # 61

Your customer wants to calculate the amount of paper wrap needed for an item, based on the volume of the item. This amount should be available in the delivery document.

You recommend adding a user-defined field with user-defined values.

How should the UDF/UDV be implemented?

- A. In the document row with a query triggered by selection of the item code and customer code.
- B. In the document row plus a query triggered by selection of the volume and item code.**
- C. In the document header plus a query triggered by selection of the item code and customer code.
- D. In the document header with a query triggered by selection of the volume and item code.

**Answer: B**

### NEW QUESTION # 62

Which documents can you copy to a Return Request document? Note: There are 2 correct answers to this question.

- A. A/R Credit Memo
- B. A/R Invoice**
- C. Return
- D. Delivery**

**Answer: B,D**

### NEW QUESTION # 63

You have just added a Purchase Order for 50 notebooks.

What is the effect of adding this Purchase Order?

- A. The purchase order is automatically fulfilled and removed from the system.
- B. The sales revenue increases immediately by the value of 50 notebooks.
- C. The system records a commitment to purchase 50 notebooks, increasing pending orders.**
- D. The inventory of notebooks decreases by 50.

**Answer: C**

### NEW QUESTION # 64

You manage serial numbers for tablet items in your warehouse. When you look at the Serial Number Transaction report, you notice that no serial numbers exist for the transactions of a Goods Receipt PO (GRPO).

What could be the reason for the missing serial numbers for the GRPO transactions?

- A. After the GRPO was added,, the Manage Item By definition was set to None.
- B. The serial numbers were already defined in the Purchase Order base document.**

- C. The serial number management method of the item is set to On Release Only.
- D. The serial number expiration date has passed.

**Answer: C**

## NEW QUESTION # 65

An A/R invoice was added to the system but an inventory transaction was NOT created. What could be the reasons?

- A. The customer has exceeded their credit limit
- **B. The invoice is based on a delivery document.**
- C. The items in the invoice are missing the unit of measure group.
- D. The in-stock quantity of the items falls below the minimum level.

**Answer: B**

## NEW QUESTION # 66

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