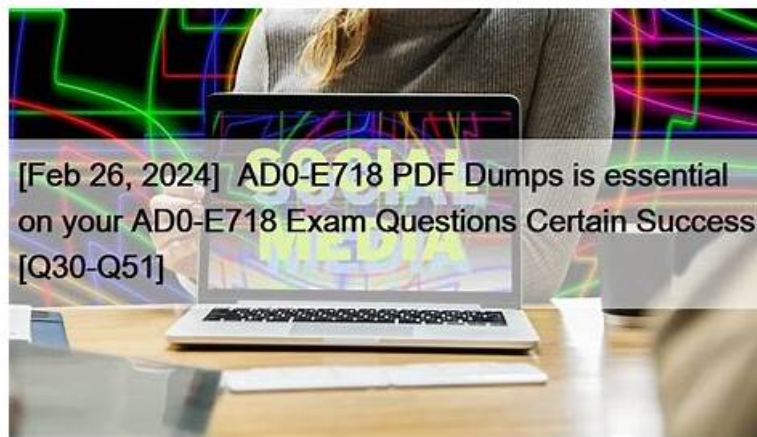


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## Salesforce Media Cloud Accredited Professional Sample Questions (Q25-Q30):

### NEW QUESTION # 25

A CTO of a B2B advertising publishing company asked an Administrator who worked on making the Media Cloud application live, for their help in monitoring the real-time information on system performance and security.

Where can the Administrator find this information?

- A. system.salesforce.com
- B. media.salesforce.com
- C. monitor.salesforce.com
- D. trust.salesforce.com

**Answer: D**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

trust.salesforce.com is the official Salesforce Trust site that provides real-time information on system status, performance, security incidents, and maintenance notifications. Administrators use this site to monitor org health and planned outages. Other options either do not exist or are not official Salesforce system status portals.

Reference:

Salesforce Trust Site

<https://trust.salesforce.com/en/>

### NEW QUESTION # 26

A Consultant is asked to help design a solution which could aid a company in expanding their reach into the small and medium business (SMB) segment. This has traditionally been a challenge for a company in the direct-sales channel because the small and medium business greatly outnumber the Sales team.

What should the Consultant do in the design to allow for Advertiser/Agency to self-service their media plans?

- A. Build an Experience Cloud with the Customer Service template for the Advertiser to navigate the product catalog and configure the products in the site.
- B. Set up Web-to-Lead and have the Advertiser/Agency submit their media plan through a website so the Sales team can later take ownership of the record and follow up to finalize the media plan.
- C. Leverage the Advertising Sales Management Self-Care feature so that approved Advertiser/Agency can access an Experience Cloud portal where they can create and track their media plans.
- D. Set up a public user, which anyone can use to create their own media plan, and provide their company information in the record detail.

**Answer: C**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Advertising Sales Management (ASM) Self-Care is a built-in feature in Media Cloud that allows approved Advertisers and Agencies to use an Experience Cloud portal for creating and tracking media plans. This is the recommended solution to enable self-service while maintaining controlled access, which is critical for scaling SMB reach efficiently. Web-to-Lead or public users lack the robustness and security of the Self-Care portal.

Reference:

Media Cloud ASM Self-Care Overview

Salesforce Experience Cloud for Media Cloud

[https://help.salesforce.com/s/articleView?id=sf.media\\_cloud\\_asm\\_self\\_care.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.media_cloud_asm_self_care.htm&type=5)

### NEW QUESTION # 27

Which Industries CPQ API method needs to be called from the integration procedure that returns the pricing information from the out-of-the-box pricing plan?

- A. priceCart
- B. postCartsItems
- C. putCartsItems
- D. createCart

**Answer: A**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

The priceCart API method is used to calculate and return pricing information for items in a cart based on the pricing plans configured in Industries CPQ. Other methods relate to creating or updating cart items but not to pricing retrieval.

Reference:

Industries CPQ API Documentation

[https://help.salesforce.com/s/articleView?id=sf.industries\\_cpq\\_api\\_methods.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.industries_cpq_api_methods.htm&type=5)

### NEW QUESTION # 28

A publisher is working with Agents, which is Home's agency, to advertise Home's products.

How should a Consultant create and relate these records in Advertising Sales Management (ASM)?

- A. Create Home and Agents as Accounts without specific Record Types.
- **B. Create a Home Account and create an Agents Account with an Agency Record Type.**
- C. Create a Home Account and Agents as a Contact on the Home Account.
- D. Create a Home Account and create an Agents Account with a Brand Record Type.

**Answer: B**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

In Media Cloud ASM, Advertisers and Agencies are modeled as Accounts with different Record Types. The agency should be an Account with the Agency Record Type to reflect its role properly in the hierarchy and relationships. Contacts belong to Accounts but Agencies are best represented as distinct Account records for clarity and reporting. Brand Record Type is typically used for product branding, not agencies.

Reference:

Media Cloud ASM Data Model Guide

Salesforce Account Record Types Best Practices

[https://help.salesforce.com/s/articleView?id=sf.media\\_cloud\\_asm\\_accounts.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.media_cloud_asm_accounts.htm&type=5)

### NEW QUESTION # 29

A customer, who is already using the Media Cloud Advertising Sales Management (ASM) application, needs the ability to create and edit templates, while also being able to generate documents.

Which two managed permission sets are required for this?

Choose 2 answers

- A. DocGenInd CME Runtime User
- **B. MediaCloudPlus Runtime**
- **C. DocGenInd CME Designer User**
- D. DocGenInd CME Digital Experience User

**Answer: B,C**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

To create and edit document templates in ASM, users need design permissions as provided by the DocGenInd CME Designer User permission set. For generating documents, runtime permissions like MediaCloudPlus Runtime are required. The CME Digital Experience User is typically for external users in Experience Cloud, while the Runtime User allows template execution but not creation.

Reference:

Salesforce Media Cloud Document Generation

DocGenInd Permission Sets Overview

[https://help.salesforce.com/s/articleView?id=sf.media\\_cloud\\_docgen\\_permission\\_sets.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.media_cloud_docgen_permission_sets.htm&type=5)

### NEW QUESTION # 30

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