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## Oracle Revenue Management Cloud Service 2024 Implementation Professional Sample Questions (Q29-Q34):

### NEW QUESTION # 29

After analyzing sales documents for your organization, you conclude that it will be appropriate to group transaction lines by customer to create contracts in Revenue Management.

Which predefined Contract Identification Rule can be used in this case?

- A. Identify Customer Contract Based on Source Document Line
- B. Identify Customer Contract Based on Source System
- C. Identify Customer Contract Based on Party
- **D. Identify Customer Contract Based on Source Document**

**Answer: D**

### NEW QUESTION # 30

A business entity (your client) sells a computer, monitor, keyboard, and mouse as a single package to consumers. The entity has identified that this bundle is a distinct performance obligation. How should you configure Revenue management to ensure that these items are grouped into one performance obligation?

- A. By defining a Revenue Item Group
- B. By defining a Standalone Selling Price Profile.
- C. By defining a Contact Identification Rule.
- D. By defining a Performance Obligation Template.

**Answer: A**

### NEW QUESTION # 31

If the Contract Identification Rules that you defined for your customer did not group the source data into customer as expected, how would you resolve the issue?

- A. Run the Discard Customer Contracts program for the relevant contracts, define a new, higher-priority Contract Identification Rule, and run The Identify Customer Contracts program again.
- B. Delete Contracts from the Manage Customer Contracts UI.
- C. Run the Discard Customer Contracts program for the relevant contracts and run the Identify Customer contracts program again.
- D. Delete the performance obligations from the relevant contracts through the Manage Customer Contracts UI.
- E. Delete the source data that was imported into Revenue Management and import new source data.

**Answer: A**

### NEW QUESTION # 32

What does a Variable Consideration require?

- A. an estimate of the consideration be made at Inception, and corrections of the accrual at made at each period end until revenue Is recognized
- B. a disclosure be made to the shareholders
- C. an estimate of the consideration be made at inception only
- D. that the consideration be monetary

**Answer: C**

Explanation:

<https://cloud.oracle.com/opc/saas/RevMgmt/r12/wn/r12-revenue-wn.pdf> (p.15)

### NEW QUESTION # 33

The predefined Revenue Contract Account Activities Report provides data extracted from which two sources?

- A. Oracle Revenue Management Cloud
- B. Oracle Receivables
- C. Oracle Subledger Accounting
- D. Oracle General Ledger

**Answer: A,C**

### NEW QUESTION # 34

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