

Plat-101考古題分享 & 最新Plat-101題庫資訊

PLATON

Platón (427-347 a.C.) fue un filósofo griego esencial en la historia de la filosofía. Discípulo de Sócrates y maestro de Aristóteles, desarrolló un sistema filosófico que influyó profundamente en la metafísica, la ética, la política y la educación de Occidente.

De acuerdo con el libro, Platón prosigue la segunda línea del pensamiento socrático. A él le inquietaron el subjetivismo y el relativismo de los sofistas. Por ello, divide la realidad en dos: por un lado, está el mundo de los sentidos (es el mundo físico y material que percibimos a través de nuestros sentidos, es imperfecto), y por otro el mundo de las ideas (es el verdadero mundo real, donde se encuentran las ideas, que son conceptos perfectos e inmutables.) desarrollando así la teoría de las ideas.

Platón por medio de una frase **"en nuestras percepciones las cosas sensibles cambian sus cualidades"**. Por mucho que cambien su percepción y varíen sus

通過那些很多已經通過Salesforce Plat-101 認證考試的IT專業人員的回饋，他們的成功得益於Fast2test的說明。Fast2test提供的針對性測試練習題和答案給了他們很大幫助，節約了他們的寶貴的時間和精力，讓他們輕鬆順利地通過他們第一次參加的Salesforce Plat-101 認證考試。所以Fast2test是個值得你們信賴的網站。選擇了Fast2test，下一個成功的IT人士就是你，Fast2test會成就你的夢想。

在如今時間那麼寶貴的社會裏，我建議您來選擇Fast2test為您提供的短期培訓，你可以花少量的時間和金錢就可以通過您第一次參加的Salesforce Plat-101 認證考試。

>> Plat-101考古題分享 <<

最新Salesforce Plat-101題庫資訊 - Plat-101套裝

Salesforce Plat-101 認證考試已經成為了IT行業中很熱門的一個考試，但是為了通過考試需要花很多時間和精力掌握好相關專業知識。在這個時間很寶貴的時代，時間就是金錢。Fast2test為Salesforce Plat-101 認證考試提供的培訓方案只需要20個小時左右的時間就能幫你鞏固好相關專業知識，讓你為第一次參加的Salesforce Plat-101 認證考試做好充分的準備。

Salesforce Plat-101 考試大綱：

主題	簡介
主題 1	Navigation: This section of the exam measures the skills of Marketing Specialists and covers how users navigate Salesforce. It tests the ability to locate and access necessary information in given scenarios and to identify where different types of Salesforce customizations take place. The emphasis is on practical system navigation that supports marketing operations.
主題 2	Data Model: This section of the exam measures skills of Marketing Cloud Administrators and covers Salesforce's data model. It involves understanding the relationship between core standard objects such as Accounts, Contacts, Leads, Opportunities, and Cases. The section also evaluates knowledge of ensuring data visibility through features and maintaining data integrity using the right tools in different business scenarios.
主題 3	Salesforce Ecosystem: This section of the exam measures skills of Marketing Cloud Administrators and covers the overall Salesforce ecosystem. It focuses on understanding the different resources available for learning and skill development, recognizing how Salesforce Customer 360 products can be applied in real business use cases, and explaining how organizations make use of Salesforce in daily operations. It also highlights awareness of job roles and career opportunities within the Salesforce ecosystem.

主題 4	• Reports & Dashboards: This section of the exam measures skills of Marketing Specialists and covers reporting and visualization in Salesforce. It includes describing how reports are built, how dashboards present insights, and how these tools help organizations monitor performance and make informed marketing decisions.
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最新的 Platform Foundations Plat-101 免費考試真題 (Q76-Q81):

問題 #76

What is the maximum number of rows will display?

- A. 3,000
- B. 5, 000
- C. 2,000

答案: A

解題說明:

The maximum number of rows that a report will display is 3,000. If a report returns more than 3,000 rows, only the first 2,000 rows are displayed and the rest are truncated. To see all the rows, you can export the report to a CSV file

問題 #77

A nonprofit organization wants to help ensure residents in their area receive health checkups. The nonprofit also wants to ensure resident tracking history and all data are stored in a way that complies with local privacy laws.

Which Salesforce cloud solution should help meet these needs?

- A. Service Cloud
- B. Health Cloud
- C. Nonprofit Cloud

答案: B

解題說明:

Health Cloud is the Salesforce cloud solution that should help meet the needs of a nonprofit organization that wants to ensure residents receive health checkups and comply with local privacy laws. Health Cloud is a cloud-based software solution that allows healthcare providers to manage patient relationships, care coordination, and engagement

問題 #78

How should an associate display the sum of all closed won Opportunity amounts at the Account level?

- A. A Roll-Up Summary field
- B. The Opportunity related list
- C. A custom report type

答案: A

解題說明:

A roll-up summary field is the best way to display the sum of all closed won opportunity amounts at the account level. A roll-up summary field is a type of field that calculates a value from a set of related records, such as the sum, average, min, or max. A roll-up summary field can only be created on the master object of a master-detail relationship, and it can only calculate values from the detail object. For example, a roll-up summary field called Total Revenue could be created on the Account object, and it could calculate the sum of the Amount field from the Opportunity object, where the Stage field equals Closed Won. A custom report type is a tool that allows the user to create a report based on the relationships between a primary object and its related objects. A custom report type does not display a value at the account level, but at the report level. The opportunity related list is a component that shows the related opportunities for a specific account record. The opportunity related list does not display the sum of all closed won opportunity amounts, but only the individual amounts for each opportunity.

問題 #79

Get Cloud Consulting (GCC) currently uses separate platform for marketing sales, commerce, service, and information technology. As GCC continues to grow, it decides to move all departments onto Salesforce.

What would provide GCC the most benefit by moving to the Salesforce Platform?

- A. Salesforce provides a complete view of a company's customers on one unified platform.
- B. Salesforce saves companies money by eliminating the need to purchase licenses for multiple systems.
- C. Salesforce increases security by only requiring employees to remember one password.

答案： A

解題說明：

The most benefit that GCC would get by moving to the Salesforce Platform is that it provides a complete view of a company's customers on one unified platform. This means that GCC can access and manage all the data and processes related to its marketing, sales, commerce, service, and IT departments from one place, without having to switch between different systems or platforms. This also enables GCC to have a 360-degree view of its customers, which helps it deliver personalized and consistent experiences across all touchpoints.

問題 #80

To which Team should a Salesforce associate be added to gain access to an Account and its related opportunities?

- A. Lead Team
- B. Account Team
- C. Opportunity Team

答案： B

解題說明：

The account team is the team that a Salesforce associate should be added to gain access to an account and its related opportunities. The account team is a feature that allows the user to share an account and its related records, such as contacts, opportunities, and cases, with other users who play a role in the account. The account team can include different team members with different roles and access levels. For example, the account team could include a sales rep, a sales manager, a product specialist, and a customer service agent.

The opportunity team is a feature that allows the user to share an opportunity and its related records, such as products, quotes, and activities, with other users who work on the opportunity. The opportunity team does not grant access to the account or its other related records, such as contacts or cases. The lead team is a feature that allows the user to share a lead and its related records, such as tasks, events, and notes, with other users who work on the lead. The lead team does not grant access to the account or its related records, such as contacts or opportunities.

問題 #81

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敢於追求，才是精彩的人生，如果有一天你坐在搖晃的椅子上，回憶起自己的往事，會發出會心的一笑，那麼你的人生是成功的。你想要成功的人生嗎？那就趕緊使用Fast2test Salesforce的Plat-101考試培訓資料吧，它包括了試題及答案，對每位IT認證的考生都非常使用，它的成功率高達100%，心動不如行動，趕緊購買吧。

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