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## SAP C_S4CS_2508 Exam Syllabus Topics:

| Topic | Details |
|---|---|
| Topic 1 | • Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights. |
| Topic 2 | • Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S<br>• 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics. |
| Topic 3 | • Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption. |
| Topic 4 | • Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S<br>• 4HANA Cloud Public Edition. |
| Topic 5 | • Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S<br>• 4HANA Cloud Public Edition. |
| Topic 6 | • Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments. |

| Topic 7 | • Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality. |
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## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q76-Q81):

**NEW QUESTION # 76**
Which activities can you complete in the Maintain Business Roles SAP Fiori app?? Note: There are 2 correct answers to this question.

- A. Assign PFCG profiles to a business role
- B. Maintain restrictions
- C. Maintain technical catalogs
- D. Assign business catalogs to a business role

**Answer: B,D**

**NEW QUESTION # 77**
What is the correct release code for the second feature delivery in February 2025?

- A. 2502.2
- B. 0
- C. 2025.2.2
- D. 2025.2

**Answer: D**

**NEW QUESTION # 78**
During Convergent Billing (1MC), you need to combine multiple documents in a subsequent billing document.
Which document item characteristics must be identical? Note: There are 2 correct answers to this question.

- A. Billing date
- B. Payer
- C. Ship-to party
- D. Incoterms

**Answer: A,B**

**NEW QUESTION # 79**
After integration requirements have been finalized, what is used to analyze, design, and document the integration strategy?

- A. SAP Business Accelerator Hub
- B. SAP Cloud ALM Requirements app
- C. Integration and API List
- D. Integration Solution Advisory Methodology

**Answer: D**


**NEW QUESTION # 80**
You evaluate a predictive model.
What is the value range of predictive power and prediction confidence?

- A. From 0 to 10
- B. From 0 to 1
- C. From 0 to 1000
- D. From 0 to 100

**Answer: B**


**NEW QUESTION # 81**

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