

C-TB120-2504 Valid Exam Vce Free | C-TB120-2504 Valid Test Forum



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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.
Topic 2	<ul style="list-style-type: none"> Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 3	<ul style="list-style-type: none"> Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q27-Q32):

NEW QUESTION # 27

Which valuation method calculates item cost by dividing the total inventory on-hand by the quantity in stock?

- A. Moving average
- B. Standard cost valuation
- C. FIFO
- D. Serial/Batch valuation

Answer: A

NEW QUESTION # 28

Which marketing document is required in the purchasing process?

- A. Outgoing Payment
- B. Purchase Order
- C. Goods Receipt PO
- D. A/P Invoice

Answer: D

NEW QUESTION # 29

A user creates an incoming payment for a customer and selects two invoices to be paid. When the user tries to post the payment the system message that is shown in the attached screenshot appears.

What are possible reasons for this system message? Note: There are 2 correct answers to this question.



- A. The amount in the Payment Means window does NOT match the total amount of invoices.
- B. The user did NOT choose a payment means.
- C. The customer uses a foreign currency and the exchange rate is NOT set up.
- D. The invoices are NOT due yet.

Answer: A,B

NEW QUESTION # 30

Which CRM object is designed to give you visibility into your sales pipeline?

- A. Opportunity
- B. Activity
- C. Customer 360
- D. Campaign

Answer: A

NEW QUESTION # 31

In the Customer Receivables Aging report, what is the Aging Date?

- A. The date from which the age of the debt is calculated
- **B. The due date of the transaction**
- C. The age interval in which the debts are distributed in the report











Answer: B

NEW QUESTION # 32

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