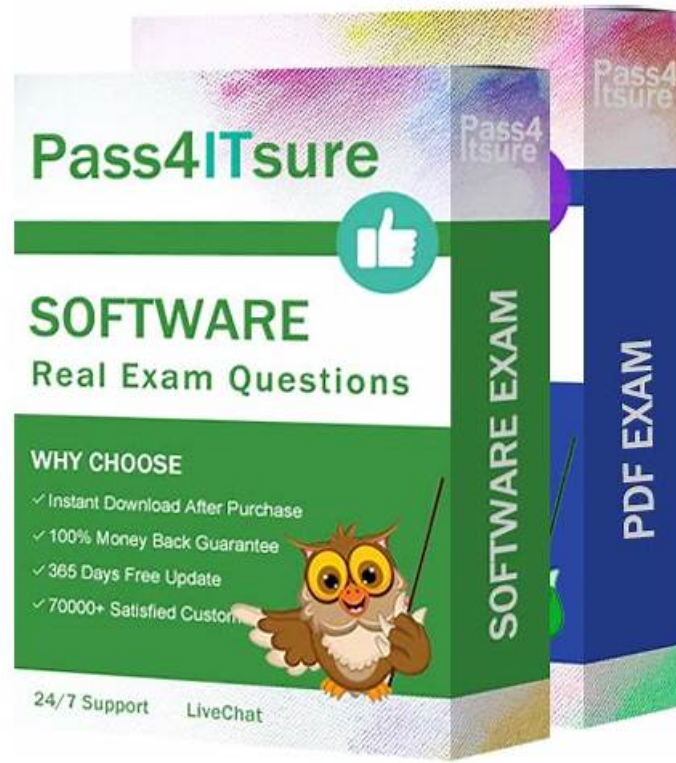


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SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S• 4HANA Cloud Public Edition.
Topic 2	<ul style="list-style-type: none">• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.

Topic 3	<ul style="list-style-type: none"> Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S 4HANA Cloud Public Edition.
Topic 4	<ul style="list-style-type: none"> Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 5	<ul style="list-style-type: none"> Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 6	<ul style="list-style-type: none"> Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 7	<ul style="list-style-type: none"> Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 8	<ul style="list-style-type: none"> Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 9	<ul style="list-style-type: none"> System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S 4HANA Cloud Public Edition.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q46-Q51):

NEW QUESTION # 46

What is the correct release code for the second feature delivery in February 2025?

- A. 0
- B. 2025.2
- C. 2025.2.2
- D. 2502.2

Answer: B

Explanation:
System Landscapes and Identity Access Management

NEW QUESTION # 47

During Sales Order processing, which fields are taken into account for route determination? Note: There are 3 correct answers to this question.

- A. The transportation zone from the business partner master record of the sold-to party
- B. The shipping condition from the business partner master record of the sold-to party or ship-to party
- C. The departure zone of the shipping point
- D. The transportation group from the material master record
- E. The loading group from the material master record

Answer: B,C,D

NEW QUESTION # 48

What organizational element is used with the combination of sales organization and distribution channel to form a sales area?

- A. Sales office
- B. Plant
- C. Sales group
- D. Division

Answer: D

NEW QUESTION # 49

You have assigned a business role to an end user who has been granted access to only one specific application. While you have a day off, it turns out that the app doesn't show up on the user's launchpad. What can the user do?

- A. Assign a different business role that provides access.
- B. Use the search function to find the app.
- C. Create a page and assign it to the launchpad space.
- D. Assign a launchpad space to the business role.

Answer: B

NEW QUESTION # 50

What determines the plan layout in the Planning Apps for Sales (100) scope item? Note: There are 2 correct answers to this question.

- A. Plan data defined by the user
- B. Attributes defined by the user
- C. Versions defined by the user
- D. Dimensions defined by the user

Answer: B,D

NEW QUESTION # 51

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