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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q91-Q96):

NEW QUESTION # 91

What needs to be done after cloning and saving the out-of-the-box checkout flow template before it can be used?

- A. Add a version letter
- B. Activate the flow
- C. Rename the existing Checkout Flow in place
- D. Change the permissions on the existing checkout flow

Answer: B

Explanation:

After cloning and saving the out-of-the-box checkout flow template, the next step that needs to be done before it can be used is A. Activate the flow. Activation makes the flow available for use, enabling it to be triggered as part of the checkout process in the B2B Commerce store.

NEW QUESTION # 92

Which field type cannot be added as a Searchable field?

- A. Text Area
- **B. Formula**
- C. Currency
- D. Text
- E. Picklist

Answer: B

Explanation:

The field type that cannot be added as a Searchable field is C. Formula. Formula fields are calculated fields that do not store data themselves but rather display data based on the formula's logic and the values of other fields. Due to their dynamic nature and lack of stored data, they cannot be indexed or made searchable like other static field types.

NEW QUESTION # 93

Which three objects need the "Public Read Only" access level to enable external buyers to view products on the storefront?

- A. Accounts
- B. Product Media
- **C. Catalog**
- **D. Order Delivery Method**
- **E. Price Book**

Answer: C,D,E

Explanation:

To enable external buyers to view products on the storefront, the objects that need to be set to "Public Read Only" access level are Order Delivery Method (B), Catalog (C), and Price Book (E). Order Delivery Method is crucial for buyers to understand shipping options; Catalog structures the product offerings and navigation; and Price Book holds the pricing details necessary for purchase decisions. Providing "Public Read Only" access to these objects ensures that external buyers can browse products, understand pricing, and comprehend delivery options without compromising other data's security or integrity. Accounts (A) of a ProductCode is fundamental for the indexing process itself.

NEW QUESTION # 94

Which status does CMS content need to be in to edit the record?

- A. Review
- **B. Draft**
- C. Editable
- D. Preproduction

Answer: B

Explanation:

CMS content must be in the D. Draft status to be editable. This status indicates that the content is in the initial stages of creation or modification and has not yet been finalized for publication. Draft status allows administrators to make changes before the content is reviewed, approved, and published, ensuring that only fully vetted and complete content is made available to end-users.

NEW QUESTION # 95

Which profile or permission set is needed for Buyer Managers on the storefront? 10m 22s

- A. B2B Commerce Super User
- B. Account Switcher User
- C. Commerce User
- **D. B2B Commerce User**

Answer: D

Explanation:

For Buyer Managers on the storefront, the appropriate profile or permission set is typically B2B Commerce User (D). This profile or permission set is designed to provide the necessary permissions for users to perform tasks related to managing purchases, viewing orders, and accessing account-specific pricing and products. The B2B Commerce User role encompasses the functionalities needed by Buyer Managers to efficiently manage their purchasing activities within the B2B Commerce environment.

NEW QUESTION # 96

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