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- D) Absorb vibration
- A key locks the shaft and hub together to transmit rotational force without slipping.*
3. What type of fit allows for slight movement between the shaft and hole?
- A) Interference fit
- B) **Clearance fit**
- C) Transition fit
- D) Press fit
- Clearance fits provide space for relative motion and are not tight like interference fits.*
4. Which instrument is most accurate for measuring small internal diameters?
- A) Tape measure
- B) Caliper
- C) **Bore gauge**
- D) Ruler
- Bore gauges are designed for precision measurement of internal diameters, often to thousandths of an inch.*
5. What is the main function of a coupler in mechanical systems?
- A) Increase speed
- B) **Connect two shafts**
- C) Reduce torque

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## **Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q91-Q96):**

### **NEW QUESTION # 91**

Many of Universal Containers' management teams must travel to different production facilities as part of their regular work. They require access to features on their desktop and mobile devices to view and approve sales agreements.

What is an important consideration to keep in mind when preparing and conducting testing?

- A. Sales Agreement features are not available on mobile devices, but approvals can be done via email.
- **B. The Mobile User permission must be assigned to the test users.**
- C. When testing Manufacturing Cloud for mobile, a Wi-Fi connection is required.

### **Answer: B**

Explanation:

Explanation

To test Manufacturing Cloud features on mobile devices, the test users need to have the Mobile User permission assigned to them. This permission enables them to access the Salesforce mobile app and use the features that are available on mobile, such as viewing and approving sales agreements<sup>1</sup>. Sales Agreement features are available on mobile devices, and approvals can be done via the mobile app or email<sup>2</sup>. When testing Manufacturing Cloud for mobile, a Wi-Fi connection is not required, but it is recommended for better performance<sup>3</sup>. References: Automated Testing with the Salesforce Mobile App & Appium, Sales Agreement Management, Online Testing Cloud for Salesforce Websites

### **NEW QUESTION # 92**

An organization does not have Account Forecasting Model set up. Based on the analysis it has done, the organization has agreed to set up Account Forecasting from 1 Jan 2024 for a period of 18 months. The current period is Feb 2024.

Which values will need to be set up for the start period?

- A. 0
- B. 2
- C. 18
- **D. 1**
- E. 2

### **Answer: D**

Explanation:

\* The start period is the number of periods before or after the current period that the forecast generation starts from<sup>1</sup>.

\* To generate forecasts from a future period, a positive start period offset is required<sup>2</sup>.

\* Since the current period is Feb 2024 and the organization wants to start forecasting from Jan 2024, the start period offset is 2 (Jan 2024 is two periods before Feb 2024).

\* The other options are incorrect because they do not match the desired start period for the organization.

References:

\* Configure Account Forecasts - Salesforce

\* Considerations for Advanced Account Forecasting - Salesforce

### **NEW QUESTION # 93**

Universal container wants to stream line the way they collaborate on sales agreement with their channel partners which is the recommended option

- **A. Leverage the manufacturing experience cloud template to set up a secure site for collaboration**
- B. Leverage Heroku for Manufacturing cloud to set up a secure site for collaboration

- C. Leverage the salesforce site manufacturing cloud template to set up a secure site for collaboration
- D. Leverage my domain to set up a secure site for collaboration

**Answer: A**

Explanation:

Manufacturing Cloud comes with a predefined manufacturing partner template that can help manufacturers collaborate efficiently with their channel partners on sales agreements, forecasts, leads, and opportunities. The manufacturing partner template is a responsive portal that provides partners with access to knowledge articles, dashboards, and reports. Partners can also update products, prices, quantities, and adjustments on sales agreements, as well as view and edit account forecasts. The manufacturing experience cloud template is built on Experience Cloud, which allows you to customize the site with branding, themes, components, and pages. You can also assign user permissions and roles for the site to control the access and visibility of your partners. Reference: Engage with Your Partners, What Is Manufacturing Cloud?, Manufacturing - Salesforce.com, Simplify Partner Engagement: A Guide for Manufacturers

#### **NEW QUESTION # 94**

Universal Containers just went live with Manufacturing Cloud. The administrator has been tasked with uploading sales agreement data into the system.

In which order does the administrator need to approach this task for a complete and accurate representation of sales transactions?

- A. Update Sales Agreements, Update Sales Agreement Products, Update Sales Agreement Product Schedule
- B. Insert Sales Agreements, Insert Sales Agreement Products, Update Sales Agreement Product Schedule
- **C. Insert Sales Agreements, Insert Sales Agreement Products, Insert Sales Agreement Product Schedule**

**Answer: C**

Explanation:

To upload sales agreement data into the system, the administrator needs to follow these steps in order:

Insert Sales Agreements: This creates the sales agreement records with the basic information such as account, contact, start date, end date, and status.

Insert Sales Agreement Products: This adds the products that are part of the sales agreement, along with the planned quantity and revenue for each product.

Insert Sales Agreement Product Schedule: This specifies the schedule for each product, such as the frequency, start date, end date, and quantity for each period.

The other options are not correct because they involve updating the sales agreement data instead of inserting it. Updating the data requires the data to be already present in the system, which is not the case for a new implementation. Also, updating the sales agreement product schedule is not necessary if the schedule is inserted correctly in the first place. References: SalesAgreement | Manufacturing Cloud Developer Guide, SalesAgreementProduct | Manufacturing Cloud Developer Guide, SalesAgreementProductSchedule | Manufacturing Cloud Developer Guide, Import Data into Manufacturing Cloud

#### **NEW QUESTION # 95**

Which two options are recommended to collaborate with channel partners in Manufacturing Cloud?

- A. Manufacturing Cloud license for external users
- **B. External Apps**
- C. Lightning Classic Apps
- **D. Experience Cloud**
- E. Visualforce pages

**Answer: B,D**

Explanation:

Explanation

Experience Cloud is a recommended option to collaborate with channel partners in Manufacturing Cloud because it allows you to create a responsive portal where your partners can access knowledge articles, collaborate on sales agreements and advanced account forecasts, and manage leads to improve sales and revenue. Partners can get visibility into sales agreement negotiations, share leads, work on forwarded opportunities, and view and update account forecasts. Experience Cloud also enables you to assign user permissions, customize the site branding and layout, and integrate with other Salesforce features and apps.

## NEW QUESTION # 96

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