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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q71-Q76):

NEW QUESTION # 71

Auser wants to review credit card payment data for a specific Order. Which object should the employee navigate to?

- A. Order
- B. Payment Method
- C. Payment
- **D. Order Payment Summary**

Answer: D

Explanation:

The object that the user should navigate to to review credit card payment data for a specific Order is Order Payment Summary. An Order Payment Summary is a record that represents a payment made for an order or part of an order. An Order Payment Summary has a lookup relationship to both Order Summary and Invoice objects, and it contains information such as the payment amount, method, status, etc. Verified Reference:https://help.salesforce.com/s/articleView?id=sf.order_management_order_payment_summary.htm&type=5

NEW QUESTION # 72

Where should a service agent go first to initiate changes related to an Order in Order Management?

- A. Fulfillment Order Details
- B. Change Order Details
- C. Order Details
- **D. Order Summary Details**

Answer: D

Explanation:

A service agent should go first to the Order Summary Details page to initiate changes related to an order in Order Management. The Order Summary Details page provides a global view of the entire order lifecycle, including order capture, fulfillment, shipping, payment, invoicing, and service. From this page, a service agent can access various actions and flows to process changes such as cancellations, returns, exchanges, reshipments, refunds, and discounts. The service agent can also view related records such as Order, Fulfillment Orders, Shipments, Invoices, Credit Memos, and Change Orders. Reference: Order Management Console, Order Management Lifecycle

NEW QUESTION # 73

Users are reporting slow load times for Lightning Record Pages. How can an administrator analyze the performance?

- A. Use the Page Layout Analysis tool in Setup
- B. Run a performance analysis using the Developer Console
- **C. Use the Analyze function in the Lightning Record Page editor**
- D. Use Chrome DevTools

Answer: C

Explanation:

The Analyze function in the Lightning Record Page editor helps an administrator analyze the performance of a Lightning Record Page. It provides recommendations on how to improve the page load time, such as removing unused components, reducing the number of fields, or using conditional visibility rules.

NEW QUESTION # 74

An admin wants to deploy certain pages in Order Management to approved mobile devices. Which two steps are the recommended approach for this?

- **A. Install the Salesforce mobile app from Apple Store or Google Play**
- B. Use the mobile publisher to create an app
- **C. Save the pages with the options of both Desktop and Phone applied**
- D. Build a custom application on Heroku calling the APIs

Answer: A,C

Explanation:

The recommended approach for deploying certain pages in Order Management to approved mobile devices is to install the Salesforce mobile app from Apple Store or Google Play and save the pages with the options of both Desktop and Phone applied. The Salesforce mobile app is designed for easy data access on the go. You can view Order Management record pages on the mobile app, but you can't access its console features, like screen flows. To make a page available on the mobile app, you need to save it with the options of both Desktop and Phone applied in the Lightning App Builder. Reference: Salesforce Order Management, Mobile App Theme FAQ

NEW QUESTION # 75

A developer is creating a flow to generate Fulfillment Orders for Order Summaries. What object is used to generate the Fulfillment Groups?

- A. Fulfillment Summaries
- B. Order Fulfillment Summaries
- C. Products
- **D. Order Product Summaries**

Answer: D

NEW QUESTION # 76

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