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>> SAP C-P2W62-2023 Reliable Real Test <<

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## SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q42-Q47):

### NEW QUESTION # 42

You want to set up automatic pricing in a sales order. Which actions should you take to achieve this? Note: There are 2 correct answers to this question.

- A. Set up the pricing procedure and assign it to the relevant sales document type.
- B. Set up condition tables and assign them to the relevant access sequences.
- C. Set up condition tables and assign them to the relevant condition types.
- D. Set up condition types and assign them to the relevant pricing procedure.

Answer: B,D

### NEW QUESTION # 43

What settings should you make to ensure precise scheduling is used when the system performs delivery scheduling? Note: There are 3 correct answers to this question.

- A. Assign a set of working times to the shipping point.
- B. Maintain the transit time in the route in hours and minutes.
- C. Assign a shift sequence to the working times.
- D. Assign a set of working times to the plant.
- E. Maintain shifts defining the times for starting and ending work.

Answer: A,B,E

### NEW QUESTION # 44

What are some features of the Sales Order Fulfillment Issues app? Note: There are 2 correct answers to this question.

- A. Icons and colors are used in the app to represent different types of issues.
- B. The process flow can be used to directly resolve issues as quickly as possible.
- C. The app allows a user to monitor sales orders in critical stages and efficiently address issues.
- D. The app shows cost simulations for all possible order fulfillment scenarios.

Answer: B,C

### NEW QUESTION # 45

Which documents can only be created with reference to a billing document? Note: There are 2 correct answers to this question.

- A. Debit memo request
- B. Invoice cancellation
- C. Returns order
- D. Invoice correction request

Answer: B,D

### NEW QUESTION # 46

Which channels are supported by SAP S/4HANA output management? Note: There are 3 correct answers to this question.

- A. Fax
- B. Print
- C. E-mail
- D. XML
- E. ALE

**Answer: A,B,C**

## NEW QUESTION # 47

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