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Oracle N16302GC10 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Order to Cash: This section of the exam measures the skills of Order Management Specialists and focuses on the complete order processing cycle in NetSuite. It covers setting up entity records, managing shipping configurations, and configuring invoicing, fulfillment, and revenue recognition processes. The section also includes payment processing and return management, ensuring candidates understand the best practices for order-to-cash operations.
Topic 2	<ul style="list-style-type: none">Platform: This section of the exam measures the skills of NetSuite Developers and covers using SuiteFlow and SuiteScript to automate business processes. It includes configuring workflows, using custom fields and forms, implementing advanced PDF layouts, and understanding SuiteBundler. The focus is on customizing and extending NetSuite functionality while following best practices for stable, maintainable configurations.

Topic 3	<ul style="list-style-type: none"> Procure to Pay: This section of the exam measures the skills of Procurement Specialists and covers purchasing and vendor management processes in NetSuite. It includes creating vendor bills, managing payments, configuring returns, and using the Fixed Assets Module. Candidates must determine the right configurations for vendor and procurement workflows to ensure accurate financial processing and reporting.
Topic 4	<ul style="list-style-type: none"> Data Security: This section of the exam measures skills of Security Administrators and focuses on data access and permission management in NetSuite. It includes understanding the implications of user permissions, recommended practices for creating custom roles, and managing data manipulation in bulk. The emphasis is on protecting system integrity and controlling data visibility across users and departments.
Topic 5	<ul style="list-style-type: none"> Data Strategy: This section of the exam measures the skills of Data Migration Specialists and covers managing data imports, exports, and transformations using CSV tools. It includes troubleshooting data import errors, applying saved mappings, and establishing strategies for historical data migration. Candidates must know how to organize and complete data migration successfully while ensuring data integrity.
Topic 6	<ul style="list-style-type: none"> Analytics and Dashboard: This section of the exam measures the skills of Business Intelligence Analysts and focuses on building and customizing NetSuite dashboards and analytics tools. It includes using SQL expressions, saved searches, and reports to deliver meaningful insights. The section also addresses dashboard publishing methods, report customization, and leveraging analytics for data-driven decision-making.
Topic 7	<ul style="list-style-type: none"> Design to Build: This section of the exam measures the skills of Inventory Control Managers and focuses on product and inventory management within NetSuite. It includes identifying appropriate item types, managing assemblies, pricing, and item costing. Candidates must understand how inventory transactions and settings affect costing and how to configure inventory management for optimal business performance.

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Oracle NetSuite ERP Consultant Professional Sample Questions (Q46-Q51):

NEW QUESTION # 46

Which statement is true regarding Bin Management on item records?

- A. Users can designate more than one preferred bin per location.
- B. Users can associate multiple items with one bin and multiple bins with one item.
- C. Bin records cannot be associated to Assembly and Matrix item types.
- D. When adding bins to an item record, only one bin can be associated per location.

Answer: A

NEW QUESTION # 47

Which statement is true about item pricing?

- A. Item pricing may be set per Item Class.
- B. Item pricing may be set per Customer Category.
- C. Item pricing only uses Custom Pricing.
- D. Item pricing may be imported via CSV.

Answer: B

NEW QUESTION # 48

Which statement is true about Drop Ship and Special Order items?

- A. Can be used for Non-Inventory items for Resale and Inventory items.
- B. Items can be marked as both Drop Ship and Special Order.
- C. Impact Asset and Cost of Goods Sold (COGS) accounts upon item receipt and fulfillment.
- D. **Vendor ships items to customer's address.**

Answer: D

NEW QUESTION # 49

General Systems has customers who purchased customer support. These customers will be assigned a support rep. To configure the drop-down list of support reps, a custom field must be created.

What are the correct steps and field values to enter in the Sourcing & Filtering subtab?

- A. 1. Filter Using = Is Employee
2. Is Checked = True
3. Compare Type = Less than or equal to
- B. 1. Compare Type = Equal
2. Is Checked = False
3. Filter Using = Is Support Rep
- C. 1. Is Checked = Yes
2. Filter Using = Is Rep
3. Compare Type = Not Equal
- D. 1. **Filter Using = Is Support Rep**
2. **Is Checked = Yes**
3. **Compare Type = Equal**

Answer: D

NEW QUESTION # 50

Which requirement requires using SuiteScript rather than SuiteFlow?

- A. **Creating a task for the Sales Rep when saving Opportunity.**
- B. Creating a custom approval process on Sales Order records.
- C. Sending a customer survey when clicking a button.
- D. Setting the value of a multi-select field on an existing Customer record.

Answer: A

NEW QUESTION # 51

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