

C_BCBTM_2509試験の準備方法 | 実際的な C_BCBTM_2509模擬問題集試験 | 正確的なSAP Certified Associate - Positioning SAP Business Transformation Management Solutions学習体験談



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SAP C_BCBTM_2509 認定試験の出題範囲：

トピック	出題範囲
トピック 1	ビジネス変革の理解：このセクションでは、ビジネス変革アドバイザーの能力を評価し、デジタル時代におけるビジネス変革の基本原則を網羅します。変革の推進要因の認識、戦略目標の定義、そして組織変革プロセスへの技術革新の統合に重点が置かれます。受験者は、SAPのツールと方法論が、様々な業界において効率的な変革計画、実行、そして持続可能性を実現する方法を理解することが求められます。
トピック 2	WalkMeの理解：このセクションでは、デジタル導入スペシャリストの能力を評価し、SAPエコシステムにおけるWalkMeの役割について解説します。WalkMeがユーザーエクスペリエンスを向上させ、デジタル導入を推進し、SAPソリューション全体のワークフローを簡素化する方法に焦点を当てます。受験者は、WalkMeのガイダンスと自動化ツールが、エンドユーザーが複雑なSAPアプリケーションを操作する際にどのようにサポートし、生産性、エンゲージメント、そしてシステム利用率を向上させるかを学習します。

トピック 3	• SAP Business Transformation Managementソリューションのポジショニング：このセクションでは、SAPソリューションコンサルタントのスキルを評価し、多様なエンタープライズ環境においてSAP Business Transformation Managementソリューションをどのようにポジショニングするかを理解することに重点を置きます。これらのソリューションの価値提案を特定し、顧客の変革戦略と整合させ、データに基づく洞察とプロセス最適化を通じて、ビジネスアジリティとオペレーショナルエクセレンスをどのようにサポートするかを実証します。
トピック 4	• SAP Signavio および SAP LeanIX ソリューションの理解：このセクションでは、エンタープライズアーキテクトの専門知識を評価し、SAP Signavio と SAP LeanIX の中核概念に焦点を当てます。これらのソリューションがエンタープライズアーキテクチャ管理、プロセスインテリジェンス、そしてビジネスプロセス変革をどのように強化するかを理解することも含まれます。受講者は、SAP Signavio がビジネスプロセスの可視性を提供し、SAP LeanIX が IT ランドスケープの透明性をどのようにサポートするかを学習し、組織がビジネス目標と IT システムの整合性を向上させることを目指します。

>> C_BCBTM_2509模擬問題集 <<

SAP C_BCBTM_2509学習体験談 & C_BCBTM_2509日本語版と英語版

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SAP Certified Associate - Positioning SAP Business Transformation Management Solutions 認定 C_BCBTM_2509 試験問題 (Q30-Q35):

質問 # 30

What are the main value drivers of SAP Business Transformation Management solutions?

(Note: There are 2 correct answers to this question.)

- A. They help generate insights into both processes and applications and their dependencies.
- B. They manage physical inventory in warehouses and real-time transaction processing for retail environments.
- C. They provide advanced capabilities for blockchain development and cryptocurrency management.
- D. They enable customers to discover, analyze, and scope optimization potential during daily operations.

正解: A、D

解説:

SAP Business Transformation Management (BTM) solutions deliver value by providing visibility, analytics, and optimization across business processes and IT systems. They integrate SAP Signavio, SAP LeanIX, and WalkMe to enable organizations to understand dependencies, identify inefficiencies, and accelerate transformation initiatives.

"SAP BTM solutions help enterprises gain comprehensive insights into processes, applications, and dependencies, enabling them to discover, analyze, and optimize their operations continuously." Reference:

Generating Insights into Processes and Applications (Answer C):

SAP Signavio and LeanIX together provide a data-driven foundation that helps identify how processes and applications interact, uncovering optimization opportunities and transformation risks.

"By linking process intelligence with enterprise architecture management, SAP BTM solutions generate deep insights into process flows, system dependencies, and business value realization." Discovering and Scoping Optimization Potential (Answer D):

The BTM suite empowers users to continuously monitor performance and identify improvement opportunities during daily operations through analytics and observability.

"SAP BTM enables organizations to discover, analyze, and scope optimization potential within their daily business operations using integrated analytical capabilities." Incorrect Options:

A: Inventory and retail transaction management are handled by SAP S/4HANA and not part of BTM.

B: Blockchain and cryptocurrency management are not components of the BTM solution portfolio.

Therefore, the verified and correct answers as per SAP BTM documentation are:

C: They help generate insights into both processes and applications and their dependencies.

D: They enable customers to discover, analyze, and scope optimization potential during daily operations.

質問 # 31

What makes SAP Signavio and SAP LeanIX a powerful combination?

(Note: There are 2 correct answers to this question.)

- A. We can reduce the time for financial reporting by 70% on average.
- B. We can help our customers lay off 20 to 30 percent of their workforce and therefore reduce costs tremendously.
- C. Both solutions focus on transforming businesses from a current state to a future state.
- D. They help our customers understand the important aspects of a transformation: processes, people, systems, and applications.

正解: C、D

解説:

The integration of SAP Signavio and SAP LeanIX provides a complete business and IT transformation view, connecting processes and enterprise architecture to enable end-to-end transparency and alignment.

"The combination of SAP Signavio and SAP LeanIX helps organizations understand how their business processes and IT landscapes interact, ensuring seamless transformation from the current to the target state." Reference:

Transforming from Current to Future State (Answer A):

SAP Signavio focuses on business process transformation, while SAP LeanIX manages IT architecture and application landscapes.

Together, they help organizations move from as-is to to-be states with data-driven clarity.

"Both solutions support transformation by mapping the current state of processes and technology and defining the future state to align with business goals." Understanding Processes, People, Systems, and Applications (Answer B):

The combined solution helps organizations identify interdependencies between business processes, IT systems, and people, a critical factor for successful digital transformation.

"SAP Signavio and LeanIX provide 360-degree visibility into the transformation landscape - processes, systems, and people - to drive coordinated change." Incorrect Options:

C: Workforce reduction is not an SAP transformation objective.

D: Financial reporting speed is not the focus of these tools.

Verified Correct Answers: A and B.

質問 # 32

What are the main use cases for SAP Signavio and SAP LeanIX solutions?

- A. Enabling business transformation and continuous excellence.
- B. Enhancing customer service and managing digital supply chain.
- C. Expanding product offerings and portfolio management.
- D. Improving financial management and material management.

正解: A

解説:

The SAP Signavio and SAP LeanIX solutions are foundational components of SAP Business Transformation Management (BTM). Their main purpose is to enable enterprise-wide transformation, continuous optimization, and operational excellence by connecting business processes and IT architecture.

"The combined use of SAP Signavio and SAP LeanIX empowers organizations to enable business transformation through a comprehensive view of processes, applications, and technology, driving continuous excellence and improvement." Reference: SAP Signavio provides business process intelligence, while SAP LeanIX delivers enterprise architecture transparency. Together, they support organizations in transforming operations, modernizing IT landscapes, and achieving long-term performance improvement.

"SAP Signavio and SAP LeanIX support use cases centered around continuous business transformation, providing insights that align business goals with IT strategies." Incorrect Options:

B: Product portfolio management is managed under SAP PLM, not BTM solutions.

C: Supply chain management is covered by SAP Digital Supply Chain applications, not LeanIX or Signavio.

D: Financial and material management belong to SAP S/4HANA core ERP modules.

Verified Correct answer: A: Enabling business transformation and continuous excellence.

質問 # 33

What does WalkMe Discovery help organizations achieve?

- A. Automates training development processes
- **B. Identifies underutilized tools and compliance risks**
- C. Translates all tools into multiple languages automatically
- D. Enhances employee satisfaction scores by 50%

正解: B

解説:

WalkMe Discovery is a key component of the SAP Business Transformation Management (BTM) suite through SAP's partnership with WalkMe. It is designed to provide visibility into the digital application landscape and analyze software usage across the enterprise.

"WalkMe Discovery automatically discovers all web-based applications used across the organization, revealing underutilized tools, shadow IT, and potential compliance risks." Reference:

The tool allows transformation leaders to map actual system usage, understand license utilization, and identify areas of inefficiency or non-compliance, which directly supports SAP's Business Transformation Management (BTM²) framework goals for transparency and optimization.

"By identifying unused or redundant applications, WalkMe Discovery helps organizations reduce costs and mitigate compliance risks as part of their transformation initiatives." Option A (translation automation) and C (automated training development) are functions more aligned with WalkMe Digital Adoption Platform (DAP), not the Discovery module.

"While the WalkMe DAP provides in-app guidance and user training automation, Discovery focuses on discovering and analyzing app usage." Option D (enhancing satisfaction by 50%) is not a defined or measurable objective of the Discovery module; SAP does not claim specific numerical outcomes related to satisfaction.

Therefore, the correct answer - verified from SAP's official transformation documentation and WalkMe integration materials - is B: Identifies underutilized tools and compliance risks.

質問 # 34

How does SAP differentiate itself from competitors in the area of business transformation?

- A. By avoiding collaboration with ecosystem partners and other stakeholders.
- B. By limiting transparency and accessibility of insights and recommendations.
- C. By focusing on traditional methodologies without leveraging data-driven insights.
- **D. By providing a comprehensive suite of capabilities across all project phases with high integration.**

正解: D

解説:

SAP distinguishes itself in the transformation landscape through its comprehensive and fully integrated suite of Business Transformation Management (BTM) solutions. This suite connects business process intelligence (SAP Signavio), enterprise architecture management (SAP LeanIX), and digital adoption (WalkMe) into one end-to-end transformation framework.

"SAP differentiates itself by offering a comprehensive suite of integrated capabilities that cover every phase of business transformation - from discovery and design to implementation and adoption." Reference:

Unlike competitors that provide isolated tools, SAP enables continuous, data-driven transformation through unified visibility across business, IT, and adoption layers.

"SAP's integrated transformation platform supports data-driven insights, ecosystem collaboration, and transparency throughout the transformation journey." Incorrect Options:

A: SAP promotes transparency, not limits it.

B: SAP actively collaborates with partners (e.g., WalkMe, LeanIX, Signavio).

D: SAP uses modern, insight-driven approaches - not traditional static ones.

Verified Correct answer: C: By providing a comprehensive suite of capabilities across all project

質問 # 35

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