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Salesforce Certified Administrator Sample Questions (Q32-Q37):

NEW QUESTION # 32
If a lead, with a single marketing campaign is converted, the campaign information will map to the newly created contact and opportunity record automatically

- A. False
- B. True

Answer: B

NEW QUESTION # 33

Northern Trail Outfitters (NTO) has deployed my domain. The Chief Marketing Officer wants to make sure that all of the Salesforce users log in using the branded login URL. There needs to be a grace period for the user's bookmarks to be updated.
How should the administrator configure the policies in my domain settings?

- A. Set the login policy to require login from https://nto.my.salesforce.com
- B. Set the Redirect policy to Do Not redirect.
- C. Set the login policy to prevent login from https://login.salesforce.com
- D. Set the redirect policy to Redirect with a warning to the same page within the domain.

Answer: D

Explanation:
To make sure that all of the Salesforce users log in using the branded login URL after deploying my domain, and give them a grace period for updating their bookmarks, the administrator should set the Redirect policy to Redirect with a warning to the same page within the domain. This will redirect users who try to log in from
https://login.salesforce.com or another domain to https://nto.my.salesforce.com, and show them a warning message that they need to update their bookmarks. Setting the Login policy or preventing login from
https://login.salesforce.com will not redirect users or give them a warning. Filtering with Form Factor will not affect login URL.
References:https://help.salesforce.com/s/articleView?id=sf.domain_mgmt_redirect.
htm&type=5

NEW QUESTION # 34
Marketing users at Cloud Kicks should be able to view and edit converted leads. The administrator has assigned them permission set with the View and edit Converted Leads permission.
Which two ways can the marketing users now access converted leads for editing?
Choose 2 answers

- A. Find them in the global search result.
- B. Utilize a list view where lead status equals Qualified.
- C. Search the Recent Records component on the homepage.
- D. Use the Data Import Wizard,

Answer: A,B

Explanation:
Explanation
Two ways that marketing users can now access converted leads for editing are:
Find them in the global search result, by entering the lead name or other keywords in the global search box and selecting Leads from the drop-down menu. Converted leads will appear in the search result with a check mark icon next to them.
Utilize a list view where lead status equals Qualified, by creating or modifying a list view on the Leads tab and adding a filter for Lead Status equals Qualified. Converted leads will have Qualified as their lead status and will be visible in the list view. Searching the Recent Records component on the homepage or using Data Import Wizard will not allow users to access converted leads for editing.
References: https://help.salesforce.com/s/articleView?id=sf.leads_view_converted.htm&type=5

NEW QUESTION # 35
Users at Cloud Kicks want to be able to create a task that will repeat every two weeks.
What should an administrator do to meet this requirement?

- A. Enable Creation of Recurring Tasks
- B. Flow to create recurring tasks
- C. Turn on Recurring Activities
- D. Workflow rule to create recurring tasks

Answer: A

NEW QUESTION # 36
Custom Summary Formulas can run calculations on report calculations.

- A. False
- B. True

Answer: A

Explanation:
Custom summary formulas support calculations on custom formula fields
Apply calculations only to summary rows can be used to calculate the summaries on
numerical fields of summary and matrix reports
3900 chars per formula 5 per report Applies calc to only summary rows
Custom formula fields are
Read only on record detail pages
Not visible on edit pages
Are supported on std and custom objects
Do not update last modified field
Can reference custom/std / other formula fields
Cannot reference themselves
Cannot be deleted if they are referred in formulas
Not searchable via sidebar / advanced search
Not included in data export
Not available for lead conversion
Not available in Offline edition / connect for outlook
Are automatically calculated
Cross object formula up to 5 levels

NEW QUESTION # 37
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