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To pass the Microsoft MB-330 Certification Exam, candidates must have a good understanding of the Microsoft Dynamics 365 Supply Chain Management application and how it can be used to optimize supply chain operations. MB-330 exam is intended for individuals who have experience working with Microsoft Dynamics 365 Supply Chain Management and are familiar with its features and capabilities. Candidates who pass the exam will be recognized as certified Microsoft Dynamics 365 Supply Chain Management Functional Consultants.

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Microsoft Dynamics 365 Supply Chain Management Functional Consultant Sample Questions (Q32-Q37):

NEW QUESTION # 32

A company implements Dynamics 365 Sales to manage sales prospects.

A salesperson must create a customer record for a new client in Dynamics 365 Supply Chain Management.

You need to create a sales order from an existing quote.

What should you do? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer:

Explanation:

NEW QUESTION # 33

You are implementing Dynamics 365 Supply Chain Management.

A user reports that some of the quarantine statuses appear to mean the same thing.

You need to explain the status of quarantine orders by the location of the item.

What is the status of the orders based on the location of the item? To answer, drag the appropriate statuses to the correct steps.

Each status may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Answer:

Explanation:

Explanation

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/inventory/quarantine-orders>

NEW QUESTION # 34

You need to configure the system to meet the metric requirement for sales representatives.

How should you configure the system? To answer, drag the appropriate entities to the correct requirements.

Each entity may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Answer:

Explanation:

Explanation

Topic 3, Adventure Works Cycles

This is a case study. Case studies are not timed separately. You can use as much exam time as you would like to complete each case. However, there may be additional case studies and sections on this exam. You must manage your time to ensure that you are able to complete all questions included on this exam in the time provided.

To answer the questions included in a case study, you will need to reference information that is provided in the case study. Case studies might contain exhibits and other resources that provide more information about the scenario that is described in the case study. Each question is independent of the other questions in this case study.

At the end of this case study, a review screen will appear. This screen allows you to review your answers and to make changes before you move to the next section of the exam. After you begin a new section, you cannot return to this section.

To start the case study

To display the first question in this case study, click the Next button. Use the buttons in the left pane to explore the content of the case study before you answer the questions. Clicking these buttons displays information such as business requirements, existing environment, and problem statements. If the case study has an All Information tab, note that the information displayed is identical to

the information displayed on the subsequent tabs. When you are ready to answer a question, click the Question button to return to the question.

Background

Adventure Works Cycles builds stock and custom mountain bikes and is headquartered in San Diego. It has the following assembly and warehouse locations:

Denver, Colorado, United States

San Diego, California, United States

Budapest, Hungary

Most manufacturing is outsourced, with each facility only assembling the bikes. Parts are stocked at all facilities and may be transferred between warehouses or legal entities. All of the parts are at standard cost.

Current environment. Organizational structure

The following diagram shows the structure of Adventure Works Cycles.

Each of the physical locations in the United States (US) is a warehouse.

Hungary assembles and distributes products to the rest of the European Union (EU).

The EU legal entity is expected to add additional warehouse locations.

All legal entities roll up to a financial consolidation company.

Current environment. Purchasing

Higher quality tires that are used in new orders have become popular. Due to the volume of orders, the company wants to negotiate pricing with VendorC. The vendor agrees to a discounted price for 500 tires purchased within the next six months. Once the 500 tires have been purchased, the discount will be re-evaluated based on demand.

Once a purchase is approved, for audit purposes it cannot be changed.

Whenever possible, parts are purchased from vendors also within the EU. A purchase order was placed for a bike seat manufacturer in Italy.

Parts for custom orders may not always be kept in stock and will need to be procured.

Current environment. Purchasing requisitions

The following flow chart depicts the purchase requisition process:

Requirements. Purchasing

Items for purchase requisitions are governed by each country. Each of the country-specific products will be grouped together for selection.

Purchase orders must follow the requisition process.

All existing purchase orders for brakes must account for the change to VendorB.

Requirements. Inventory

Standard costs are based on purchase fluctuations within a single month.

Tires use floating zones due to limited warehouse space.

Requirements. Operations

Due to recent brake failures, Adventure Works Cycles plans to purchase brakes from VendorB instead of VendorA. Although the brakes from Vendor B will continue to use the same item number as the brakes from VendorA, the price is slightly higher from VendorB. Adventure Works Cycles will pay list price from VendorB. The order for VendorB needs approval and the usual approver for purchase requisitions is on vacation.

All brakes from VendorA that are in stock must be tested. The process for brake testing must be implemented for all inbound orders. Quality orders must be automatically created upon receipt of the first shipment against a purchase order only.

UserC needs to consolidate brake inventory after it has been cleared for sale.

Ordering of the new brakes order will incur an additional cost because it is a rush order.

Requirements. Custom orders

Custom orders are placed for items that do not exist in the item master.

Hungary does not process custom orders.

The United States does process custom paint orders. Most custom paint colors are special order and require purchase requisitions.

Quotes must be obtained from a minimum of two suppliers per company policy and compared for the shipping, costs, and other variables. Quotes will not be selected based on lowest price only.

Issues

A special order for 26 high-end tires is received. This item is no longer in stock from the current vendor.

Goods have been received in stock, but the matching invoice has not yet been received at the time of month close.

UserA needs to set up pricing for the items purchased from VendorC and ensure that accounting validates the receipt and invoice against the agreement.

UserB needs to send out a request for quotation (RFQ) for custom paint. The vendor will be selected based on pricing, volume discounts, and lead time.

NEW QUESTION # 35

A company has revenue items that generate high, medium, or low revenue.

You need to configure ABC classifications as follows:

Which two actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Select ABC model of value
- **B. Select ABC model of revenue**
- C. Define highest, middle, and lowest ABC values as amounts
- D. Define internal interest in percentage
- **E. Define highest, middle, and lowest ABC values as percentages**

Answer: B,E

NEW QUESTION # 36

You need to implement business processes to address concerns about the wheel inventory.

Which features should you use? To answer, select the appropriate option in the answer area.

NOTE: Each correct selection is worth one point.

Answer:

Explanation:

Explanation

Table Description automatically generated

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/master-planning/safety-stock-replenishment>

NEW QUESTION # 37

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