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Our experts are researchers who have been engaged in professional qualification SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 C_C4H47_2503 exams for many years and they have a keen sense of smell in the direction of the examination. Therefore, with our C_C4H47_2503 Study Materials, you can easily find the key content of the exam and review it in a targeted manner so that you can successfully pass the SAP C_C4H47_2503 exam.

SAP C_C4H47_2503 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.
Topic 2	<ul style="list-style-type: none">General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.
Topic 3	<ul style="list-style-type: none">Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.
Topic 4	<ul style="list-style-type: none">SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.
Topic 5	<ul style="list-style-type: none">Leads and Opportunity Management: This section of the exam measures the skills of a Sales Executive and evaluates knowledge of working with leads and opportunities. It also includes using the pipeline and forecast tracker to monitor and manage sales performance throughout the sales cycle.

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C_C4H47_2503 Reliable Study Plan - C_C4H47_2503 Exam Pattern

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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud

Version 2 Sample Questions (Q33-Q38):

NEW QUESTION # 33

What extension tool would be used to achieve this?

- A. Apply a Validation Rule
- B. Create an Extension Field
- C. Apply a Webhook
- D. **Create a Mashup**

Answer: D

NEW QUESTION # 34

Which options are provided for grouping your aggregated totals when configuring KPI Definitions in SAP Sales Cloud Version 2?

Note: There are 2 correct answers to this question.

- A. **Sum by Forecast Category**
- B. Sum by Expected Value
- C. **Cumulative Sum Across Forecast Categories**
- D. Cumulative Sum by Expected Value

Answer: A,C

NEW QUESTION # 35

Which component does the system use as a search strategy to find valid condition records during pricing?

- A. **Access Sequence**
- B. Condition Technique
- C. **Pricing Procedure**
- D. Condition Type

Answer: A,C

NEW QUESTION # 36

What is a benefit of assigning Playbooks to Leads based on an existing list of Account IDs?

- A. Any newly created Lead associated with the listed Account will automatically be converted into Opportunities.
- B. Any newly created Lead associated with the listed Account will automatically be created with the same Source as the last Lead created.
- C. **Any newly created Lead associated with the listed Account will automatically receive suggestions from the Playbook.**
- D. Any newly created Accounts will automatically have Leads created based on the Playbook.

Answer: C

NEW QUESTION # 37

When using Deal Intelligence, what object is modeled by Machine Learning and used for scoring?

- A. Quotation
- B. Business text
- C. **Opportunity**
- D. Lead

Answer: C

NEW QUESTION # 38

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