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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q55-Q60):

NEW QUESTION # 55
Who is responsible for tracking the changes to delivery metrics?

- A. Scrum master
- B. Developer
- C. Product manager
- D. Product owner

Answer: D

Explanation:
The product owner is responsible for tracking changes to delivery metrics to ensure progress aligns with product goals and to make informed prioritization and planning decisions.

NEW QUESTION # 56
Iteration reviews and user acceptance testing to validate product features will be negatively impacted if:

- A. details about resource planning are not communicated with customers.
- B. product changes while building product features are not communicated with customers.
- C. iteration plan is not published.
- D. retrospective meeting plans and reviews are not communicated with stakeholders.

Answer: B

Explanation:
If changes made during feature development are not communicated with customers, iteration reviews and user acceptance testing suffer because stakeholders may be unaware of modifications, leading to misaligned expectations and incomplete validation.

NEW QUESTION # 57
One activity that helps the product ownership analysis (POA) practitioner target customers is:

- A. passive customer work shadowing.
- B. modelling customer behaviour.
- C. organizing customer information.
- D. the creation of customer stories.

Answer: B

Explanation:
Modeling customer behavior helps the POA practitioner understand patterns, preferences, and needs, enabling targeted approaches that ensure the product addresses the right customer segments effectively.

NEW QUESTION # 58
Which technique is used to analyze customers' perspective on the product experience across all touchpoints?

- A. Interviews
- B. Focus groups
- C. Customer journey maps
- D. Personas

Answer: C

Explanation:
Customer journey maps analyze the customer's perspective on the product experience across all touchpoints, highlighting pain points, opportunities, and moments of delight to improve overall satisfaction.

NEW QUESTION # 59
To create a shared understanding and meaningful conversation, the value proposition canvas tool feeds two segments of the business model canvas, the value proposition and:

- A. key resources.
- B. costs.
- C. customers.
- D. key partners.

Answer: C

Explanation:
The value proposition canvas directly informs the value proposition and customer segments of the business model canvas, ensuring alignment between what the product offers and the needs of its target customers.

NEW QUESTION # 60

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