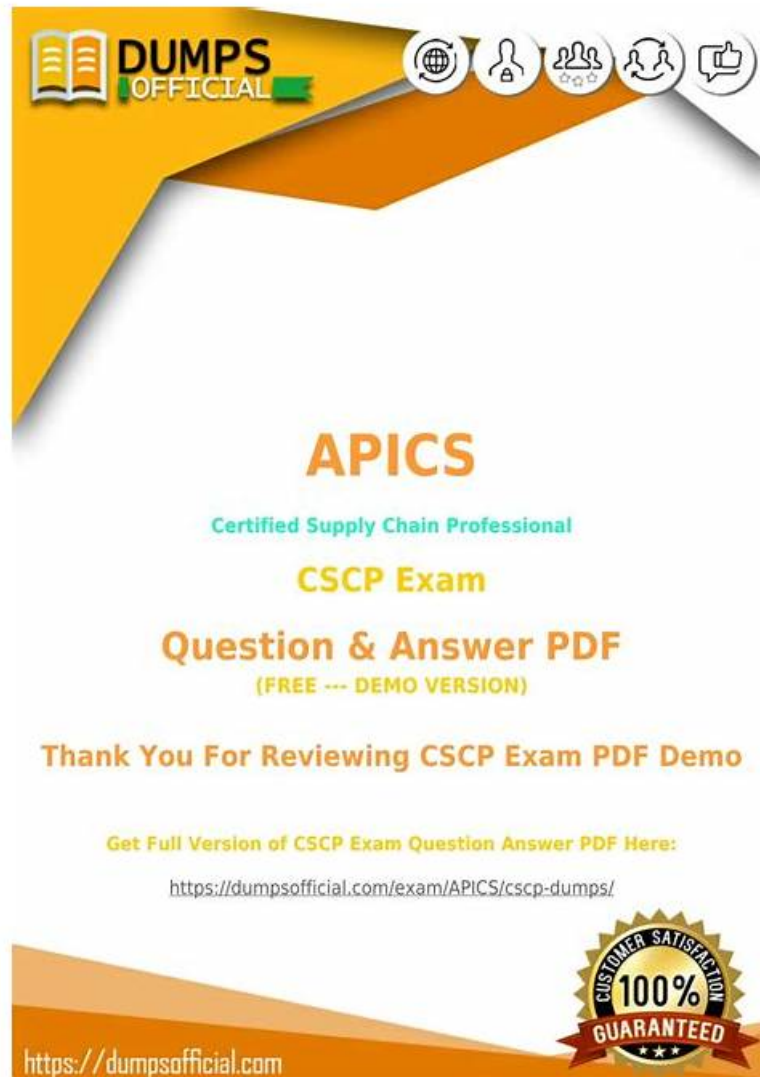# Free PDF Quiz APICS - CSCP–Efficient Latest Mock Exam

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APICS Certified Supply Chain Professional Sample Questions (Q41-Q46):

NEW QUESTION # 41
Demand management involves which of the following undertakings?

- A. Adjusting capacity to support expected demand
- B. Understanding events and managing activities that could influence future demand
- C. Creating higher customer demand by improving performance in areas such as lead time and service levels
- D. Engaging in activities associated with customer relationship management

Answer: B

Explanation:
Section: Fundamentals of Supply Chain Management

NEW QUESTION # 42
A company redesigning their supply chain should review which of the following strategic levels first?

- A. Inventory policies
- B. Customer segmentation
- C. transportation strategies
- D. Flow of material through network

Answer: B

Explanation:
When redesigning a supply chain, the first strategic level to review should be customer segmentation. This is because understanding the different customer segments and their specific needs, preferences, and buying behaviors is crucial for designing a supply chain that can effectively meet these requirements. Customer segmentation informs decisions regarding inventory policies, transportation strategies, and the flow of materials through the network. By prioritizing customer segmentation, companies can ensure that the supply chain is aligned with market demands and can provide the right level of service to each customer group.
References:
* Chopra, S., & Meindl, P. (2016). "Supply Chain Management: Strategy, Planning, and Operation." Pearson.
* Christopher, M. (2016). "Logistics & Supply Chain Management." Pearson.

NEW QUESTION # 43
Benchmarking a firm's performance against industry competitors is most valuable because it can reveal:

- A. a firm's leadership ranking relative to industry peers.
- B. which processes require improvement.
- C. a competitor's manufacturing processes.
- D. that no further improvement is possible.

Answer: B

Explanation:
Benchmarking a firm's performance against industry competitors is valuable because it can reveal which processes require improvement. By comparing key performance indicators (KPIs) with industry standards and best practices, firms can identify gaps in their operations and prioritize areas needing enhancement. This process-driven approach helps companies focus on specific improvements to gain competitive advantages.

* A competitor's manufacturing processes may not be fully disclosed or comparable.
* A firm's leadership ranking relative to industry peers provides insight but does not specify improvement areas.
* That no further improvement is possible is unrealistic, as continuous improvement is a key principle in operations management.
References:
Camp, R. C. (1989). "Benchmarking: The Search for Industry Best Practices that Lead to Superior Performance." Kaplan, R. S., & Norton, D. P. (1996). "The Balanced Scorecard: Translating Strategy into Action."

NEW QUESTION # 44
To progress to an advanced synchronized collaborative relationship supply chain partners should:

- A. rely on two-way information flow between partners and coordinated planning processes
- B. rely on each other's capabilities and commit long-term to the relationship
- C. share information about commitments, forecasts inventory, purchase orders and delivery status
- D. develop and share critical business process information jointly

Answer: C

NEW QUESTION # 45
The United Nations (UN) Global Compact is best defined as a:

- A. credential that indicates a multinational organization is upholding minimum standards of legal compliance and financial reporting.
- B. voluntary initiative to advance universal pnnciples on human rights, labor, anticorruption. and environmental stewardship.
- C. set of minimum standards for a wide range of business practices that allows organizations to receive global compliance certification.
- D. set of guidelines encouraging firms that plan to expand into other countries to adhere to the standards of their home countries.

Answer: B

Explanation:
The United Nations (UN) Global Compact is a voluntary initiative that encourages businesses worldwide to adopt sustainable and socially responsible policies and to report on their implementation. The initiative is based on ten principles in the areas of human rights, labor, the environment, and anti-corruption. Companies that join the UN Global Compact commit to aligning their operations and strategies with these universal principles, thereby contributing to a more inclusive and sustainable global economy. The initiative provides a framework for businesses to integrate these principles into their operations and to engage in collaborative projects that advance the broader goals of the United Nations.
References:
* United Nations Global Compact. (n.d.). "What is the UN Global Compact?" Retrieved from
https://www.unglobalcompact.org
* Kell, G. (2005). "The Global Compact: Selected Experiences and Reflections." Journal of Business Ethics, 59(1-2), 69-79.

NEW QUESTION # 46
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