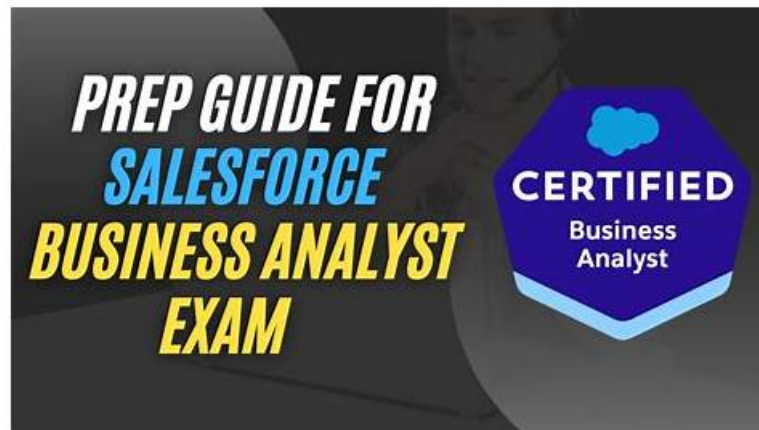# 選擇Certified-Business-Analyst考古題推薦表示您已通過Salesforce Certified Business Analyst Exam指日可待

2026 VCESoft最新的Certified-Business-Analyst PDF版考試題庫和Certified-Business-Analyst考試問題和答案免費分享：https://drive.google.com/open?id=1myIomIcW6MGn-sKggeEZs5yHdrlpBCgD

在你決定購買VCESoft的Salesforce的Certified-Business-Analyst的考題之前，你將有一個免費的部分試題及答案作為試用，這樣一來你就知道VCESoft的Salesforce的Certified-Business-Analyst考試的培訓資料的品質，希望VCESoft的Salesforce的Certified-Business-Analyst考試資料使你的最佳選擇。

要獲得Salesforce認證業務分析師考試的資格，候選人必須擁有至少兩年的業務分析師經驗，並具有至少一年的Salesforce工作經驗。該考試可在線上進行，並可在全球任何地方參加。它包含60道多選題，必須在105分鐘內完成。

>> Certified-Business-Analyst考古題推薦 <<

高效的Certified-Business-Analyst考古題推薦和資格考試的領先材料供應商和最佳的Certified-Business-Analyst考試內容

我們都清楚的知道，IT行業是個新型產業，它是帶動經濟發展的鏈條之一，所以它的地位也是舉足輕重不可忽視的。IT認證又是IT行業裏競爭的手段之一，通過了認證你的各方面將會得到很好的上升，但是想要通過並非易事，所以建議你利用一下培訓工具，如果要選擇通過這項認證的培訓資源，VCESoft Salesforce的Certified-Business-Analyst考試培訓資料當仁不讓，它的成功率高達100%，能夠保證你通過考試。

Salesforce認證 - 企業 - 分析師（Salesforce認證商業分析師）考試是一項流行的認證，旨在驗證與Salesforce平台合作的專業人員的技能和知識。該認證非常適合負責使用Salesforce Technologies設計和實施解決方案的業務分析師，顧問和管理人員。 Salesforce認證的業務分析師考試涵蓋了廣泛的主題，例如數據建模，業務流程自動化，報告和數據管理。這是一項嚴格的考試，需要深入了解Salesforce平台及其各種功能。

最新的 Salesforce Business Analyst Certified-Business-Analyst 免費考試真題 (Q108-Q113):

問題 #108
The business analyst (BA) at Universal Containers is responsible for defining the enhancement features for the current Salesforce CPQ implementation that must be configured in the next phase of the project.
Which type of document should the BA create to achieve the objective?

- A. Scope statement specification
- B. Functional requirements specification
- C. Business analysis plan

答案：B

解題說明：

Explanation

A functional requirements specification (FRS) is a document that defines what features and functions a system should provide to meet the business needs and objectives. It describes how users will interact with the system and what outcomes they expect from it. An FRS typically includes use cases, user stories, acceptance criteria, data models, business rules, workflows, diagrams, mockups, and other details that describe how the system should work. A BA should create an FRS to define the enhancement features for the current Salesforce CPQ implementation that must be configured in the next phase of the project.

References:https://trailhead.salesforce.com/en/content/learn/modules/business-analysis-functional-requirements/

問題 #109

Universal Containers is working with a business analyst (BA) to develop a solution to help the marketing department manage lead in Sales Cloud. The current solution meets the requirements, but the marketing team tells the BA they feel it is incomplete.

What is important for the BA to consider when responding to the team's feedback?

- A. Intent of both parties
- B. Acceptance criteria
- C. Product limitation

答案：A

解題說明：

This answer states that intent of both parties is what is important for the BA to consider when responding to feedback from UC's marketing team who feels that their current solution for managing leads in Sales Cloud is incomplete. Intent of both parties means that what both UC's marketing team and UC's Salesforce team want to achieve or accomplish by implementing a solution for managing leads in Sales Cloud, such as increasing lead conversion rate, improving lead quality, enhancing lead tracking, etc. Intent of both parties is what is important for the BA to consider when responding to feedback from UC's marketing team because it helps the BA to align and communicate their goals and expectations, and to identify and resolve any gaps or issues between them. References: https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-quick-look/use-stakeholder

問題 #110

The product owner at Cloud Kicks wants to know which user stories fail user acceptance testing (UAT) and the potential impact on other successful use stories. Currently, user stories are stored in a shared spreadsheet.

What should a business analyst recommend to ensure UAT result are document security.

- A. Ask each tester to admit share spreadsheet.
- B. Enable history y in the shared spreadsheet.
- C. Give all stakeholder the ability to edit the shared spreadsheet.

答案：B

解題說明：

This answer states that enabling history in the shared spreadsheet is what the BA should recommend to ensure UAT results are documented securely after receiving verbal acceptance of all user stories by the product owner for developing a new Commerce Cloud implementation at CK. History is a feature that allows users to view, restore, or compare previous versions of a document or a file. Enabling history in the shared spreadsheet means that the BA turns on this feature in the spreadsheet where user stories are stored, such as Google Sheets, Microsoft Excel, etc. Enabling history in the shared spreadsheet is what the BA should recommend to ensure UAT results are documented securely because it helps the BA to track and record who made what changes to user stories and when, and to prevent or recover any accidental or unauthorized changes to user stories.

References:

https://trailhead.salesforce.com/en/content/learn/modules/salesforce-business-analyst-quick-look/use-stakeholder

問題 #111

Universal Containers is implementing a Salesforce solution that's designed to transform its customer service division. During sprint planning, it was determined that the development team would be able to successfully deliver all remaining work items. However, due to unplanned delays, the development team is now at risk of being unable to complete the work items.

The project manager has asked for the business analyst's (BA) help to prioritize the remaining work items.

The development team has 16 hours of capacity remaining and is focused on launching a minimum viable product (MVP) of the

customer service solution as soon as possible.
Which work items should the BA prioritize with the remaining 16 hours of development capacity?
US-4008 and US-4009

- A. US-4009 and US-4010
- B. US-4008 and US-4009
- C. US-4007 and US-4009

答案：**C**

問題 #112

Universal Containers is working to improve Salesforce adoption. Customer reps are utilizing many Salesforce features in the org, but sales reps are still relying on their personal spreadsheets.
What should the business analyst do to better understand the sales reps process in order increase Salesforce adoption?

- A. Arrange for the sales reps to collaborate with customer service reps to learn service reps interact with Salesforce.
- B. Host Focus group, conduct surveys, and shadow the sales reps to observe the tools they use and how the use them.
- C. Run reports based on usage to see where the sales reps are spending the majority of their time in Salesforce.

答案：**B**

問題 #113

......

P.S. VCESoft在Google Drive上分享了免費的2026 Salesforce Certified-Business-Analyst考試題庫：https://drive.google.com/open?id=1myIomIcW6MGn-sKggeEZs5yHdrlpBCgD