

RePA_Sales_S Valid Practice Questions & RePA_Sales_S Positive Feedback

QUESTION #1 Adobe Campaign has defined retention periods for standard tables that store data related to deliveries and tracking. The new retention periods can be modified by administrators to comply with data protection regulations or performances or requirements. The administrator can also change the outcome of the standard tables are:

- Consolidated tracking & delivery
- Delivery tags & delivery
- Tracking tags & tracking

People receive B2B data delivered in the regular campaign for the December last year ago from current data in C. Tracking tag code has data storage validity of only one year. This means that after one year, the data in this table is deleted and is no longer available for reporting.

NEW QUESTION #2 When creating a new workflow, the operator wants to display the result of selected on their previous transaction, followed by the label of the result as defined in the activity properties. Which is the correct method to obtain this?

- A. Insert the result of the previous tag
- B. Insert the result tag, and then complete
- C. The **Display previous transaction** option

Answer: C

Explanation:
Explanation
Adobe Campaign allows you to create and execute workflows that automate various processes and tasks for your campaigns. You can also import and create or not workflows using different methods.
To display the result of activities in their previous transaction, followed by the label of the result as defined in the activity properties, you need to use the **Display previous transaction** option. This option is available in the workflow properties. Consider that and in this type of new additional information on how this value is obtained in each of the results described. [Learn more](#) >>

NEW QUESTION #3 An Adobe Campaign developer wants to build an input form and observed one form is already created with name schema "customer" and namespace "test". How should the developer create another form using the same schema and namespace?

- A. Create a new input form as name="customer" namespace="test"
- B. Set the existing name="customer" namespace="test"
- C. Create a new object with name="customer" namespace="test"
- D. Set the existing namespace="test"

Answer: D

NEW QUESTION #4 An administrator wants to send a promotional offer to their loyalty customers, which is redeemable in a store or to their customer call center. This segmented population for the test B2B.

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Pennsylvania Real Estate Commission PA Salesperson State Exam Sample Questions (Q42-Q47):

NEW QUESTION # 42

A salesperson owns a residence and wishes to sell it without listing it. Under Pennsylvania license law, the salesperson MUST:

- A. disclose in all advertising that the owner of the property is a real estate licensee
- B. list the property with their firm
- C. offer a sales commission or fee to cooperating brokers
- D. have an active license

Answer: A

Explanation:

Under49 Pa. Code § 35.285 (Disclosure of Real Estate Affiliations), a licensee selling their own property MUST disclose that they are a real estate licensee in all advertisements and communications.

* The disclosure must be made in a clear and conspicuous manner to inform potential buyers that the seller has professional real estate expertise.

* This rule prevents deception and ensures fair dealings in real estate transactions.

Why the other answers are incorrect:

* Option A (List Property with Firm): Licensees are NOT required to list their own property with their firm.

* Option C (Offer Commission to Brokers): There is no requirement to offer compensation to other brokers.

* Option D (Have an Active License): A licensee can still sell their own property even if their license is inactive, but they must disclose their license status.

NEW QUESTION # 43

Which of the following conditions MUST be met before a licensee participates in the sale of real property in which the licensee has an ownership interest?

- A. The licensee must provide written disclosure of the ownership interest to all parties.
- B. The percentage of the licensee's ownership interest must be stated on the sales contract.
- C. The Pennsylvania Real Estate Commission must be notified of the transaction.
- D. The listing agreement must identify the licensee's name and status as a licensee.

Answer: A

Explanation:

Under49 Pa. Code § 35.283 (Disclosure of Interest), a real estate licensee must disclose in writing if they have a direct or indirect ownership interest in a property they are selling or purchasing.

* This disclosure ensures transparency and prevents conflicts of interest.

* Failure to disclose ownership interest could be considered fraudulent and result in disciplinary action by the Pennsylvania Real Estate Commission.

Why the other answers are incorrect:

* Option A (Commission Notification Required): The Commission does not need to be notified unless a violation occurs.

* Option B (Listing Agreement Disclosure): Disclosure is not required in the listing agreement but must be made to all parties.

* Option D (Percentage of Ownership on Contract): The specific percentage of ownership is not required to be on the contract; general disclosure is sufficient.

NEW QUESTION # 44

Which of the following is a REQUIRED general duty of a licensee?

- A. Conduct an independent inspection of the property.
- B. Accept liability and responsibility for acts of the consumer.
- **C. Independently verify the accuracy of any representation on a property condition disclosure statement.**
- D. Provide assistance with document preparation.

Answer: C

Explanation:

Under 68 Pa. C.S. §§ 7301-7314 (Real Estate Seller Disclosure Law), a licensee has a duty to ensure that the property condition disclosure statement is complete and accurate as provided by the seller.

* While the licensee does not conduct a formal property inspection, they must not ignore material defects that are apparent or known to them.

* If a licensee knows of an issue that contradicts the seller's disclosure, they must disclose this to the buyer to prevent misrepresentation.

* This protects consumers from fraudulent or misleading property conditions.

Why the other answers are incorrect:

* Option A (Independent Inspection): A licensee is not a home inspector and is not required to perform a physical inspection.

* Option C (Accept Consumer Liability): A licensee is not responsible for actions taken by a buyer or seller.

* Option D (Document Preparation Assistance): A licensee can help explain documents but cannot prepare legal contracts without an attorney.

NEW QUESTION # 45

What MAXIMUM length of time may a salesperson's real estate license be inactive before reactivation ceases to be possible without retaking and passing the licensing examination?

- **A. 5 years**
- B. 3 years
- C. 4 years
- D. 2 years

Answer: A

Explanation:

If a real estate license is inactive for more than 5 years, the licensee must retake and pass the licensing exam to reinstate their license.

* 49 Pa. Code § 35.251 (Relicensure Following Revocation or Inactive Status) states that a licensee who has been inactive for over 5 years must complete all initial licensing requirements again, including the exam.

* A licensee can keep their license in inactive status indefinitely, but after 5 years, it requires reexamination.

Why the other answers are incorrect:

* Option A (2 Years) & Option B (3 Years): Licensees may reactivate their license within this period without retaking the exam.

* Option C (4 Years): The limit is 5 years, not 4.

NEW QUESTION # 46

A real estate licensee may be disciplined by the Pennsylvania Real Estate Commission for which of the following reasons?

- A. Inability to obtain automobile liability insurance
- **B. Habitual intoxication or drug addiction**
- C. Nonpayment of Federal income taxes
- D. Any felony conviction

Answer: B

Explanation:

Under 49 Pa. Code § 35.291 (Reporting of Crimes and Disciplinary Actions), a real estate licensee may face disciplinary action for engaging in unethical conduct, fraud, or incompetence. One of the reasons listed is habitual intoxication or drug addiction, as this impairs the licensee's ability to properly conduct real estate activities.

* A felony conviction (Option D - Incorrect) does not automatically result in discipline but is reviewed by the Commission.

* Failure to pay taxes (Option C - Incorrect) is a federal issue, not a licensing violation.

* Car insurance (Option A - Incorrect) is unrelated to a real estate license.

Reference:

49 Pa. Code § 35.291- Reporting of Crimes and Disciplinary Actions

NEW QUESTION # 47

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