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## Oracle N16300GC10 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> <li>Maintenance and Resources and Data Security: This section of the exam measures skills of Security Administrators and covers best practices for system maintenance, user support, and data protection. It includes working effectively with NetSuite Support, finding reliable product resources, and understanding release cycles and updates. Candidates are expected to demonstrate the ability to manage data access using custom roles, apply authentication methods, configure user security settings, and monitor changes through system tracking features to maintain integrity and compliance within the platform.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Setup and Administration: This section of the exam measures the skills of NetSuite Administrators and covers the essential administrative functions that manage platform setup and configuration. It includes understanding the Enable Features menu, renaming constraints, and features that require NetSuite Support intervention. Candidates are assessed on their ability to manage subsidiaries, classifications, and SuiteBuilder tools such as Custom Forms, Custom Fields, and Custom Record Types to ensure system functionality and alignment with organizational needs.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>NetSuite User Interface: This section of the exam measures the skills of System Users and focuses on navigating and customizing the NetSuite user interface for optimized workflow. It includes understanding navigation options, browser optimization, and user-level preferences that impact the UI experience. Candidates also demonstrate familiarity with dashboard tools such as Shortcut portlets, activity management tools, and features that support collaboration and document sharing within NetSuite.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Standard NS Process Flows: This section of the exam measures the skills of Business Process Specialists and covers the standard NetSuite process flows across sales, service, and procurement functions. It includes configuring Salesforce Automation, managing the sales cycle, setting up Case Management and Marketing Campaigns, and understanding form-level impacts on transactions and general ledger outcomes. Candidates are tested on payment methods, return authorization workflows, inventory management, pricing strategies, and approval routing for purchasing and accounts payable processes.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>SuiteAnalytics: This section of the exam measures skills of Reporting Analysts and focuses on using NetSuite analytics tools to create meaningful business insights. It includes identifying record search options, building saved searches, and configuring dashboard portlets. Candidates also work with data management tools such as Inline Editing, Mass Updates, CSV imports and exports, and duplicate detection. The goal is to ensure accurate data handling and efficient reporting within NetSuite environments.</li> </ul>

## Oracle NetSuite SuiteFoundation Specialist Sample Questions (Q106-Q111):

### NEW QUESTION # 106

What are three attributes of saved searches? (Choose 3)

- A. Can have critical data highlighted
- B. Are the basis for custom metrics
- C. Provides a dynamic list of results
- D. Includes totals and subtotals by default
- E. Good for point-in-time analysis
- F. Reveals hierarchical groupings

Answer: A,B,C

### NEW QUESTION # 107

Which statement is true about custom forms?

- A. If you set preferred forms without restricting them, employees can still change the form when entering records.
- B. Define preferred forms from Home > Set Preferences.
- C. Even if a custom form is stored with a record, a user cannot access the form if it is not enabled for their role.
- D. The Store Form with Record option is available for all custom entry and custom transaction forms.

Answer: A

### NEW QUESTION # 108

When using the Global Search to find records, how can users display inactive records in the search results?

- A. Re-activate the record so that it appears in the Global Search results set.
- B. Prefix the search keyword with the correct record type (for example, "cu" for Customer).
- **C. Enable the user preference Include Inactives In Global & Quick Search.**
- D. Change the Display Type on the record.

**Answer: C**

### NEW QUESTION # 109

Which options can be set by users under Setup > Sales > Sales Preferences > Forecasts? (Choose 2.)

- A. Advanced Forecasting
- **B. Calculate Forecasts as Weighted**
- C. Use Opportunities in Forecast
- D. Allow Override of Quotas in Forecast Editor
- **E. Allow Setting Probability in Forecast Editor**

**Answer: B,E**

### NEW QUESTION # 110

How can the impact of intercompany purchases and sales be offset?

- A. Exclude one of the subsidiaries when reporting.
- **B. Post journals to an elimination subsidiary.**
- C. Ensure the subsidiaries have the same parent.
- D. Set the same base currency in both subsidiaries.

**Answer: B**

### NEW QUESTION # 111

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