

Die seit kurzem aktuellsten Salesforce Certified Platform Administrator II Prüfungsunterlagen, 100% Garantie für Ihren Erfolg in der Salesforce Plat-Admn-301 Prüfungen!



Außerdem sind jetzt einige Teile dieser ZertSoft Plat-Admn-301 Prüfungsfragen kostenlos erhältlich: <https://drive.google.com/open?id=1SwKNad-uvzyzkme9EFvNHpEK7g5DZvt->

Obwohl wir schon vielen Prüfungskandidaten erfolgreich geholfen, die Salesforce Plat-Admn-301 zu bestehen, sind wir nicht selbstgefällig, weil wir die heftige Konkurrenz im IT-Bereich wissen. Deshalb müssen wir uns immer verbessern, um nicht zu ausscheiden. Unser Team aktualisiert die Prüfungsunterlagen der Salesforce Plat-Admn-301 immer rechtzeitig. Damit können unsere Kunden die neueste Tendenz der Salesforce Plat-Admn-301 gut folgen.

Die Zertifikat der Salesforce Plat-Admn-301 ist international anerkannt. Sie zu erwerben bedeutet, dass Sie den Schlüssel zur höheren Stelle besitzen. Die Salesforce Plat-Admn-301 Prüfungsunterlagen von ZertSoft werden von erfahrenen IT-Profis herstellt und immer wieder aktualisiert. Jetzt können Sie mit günstigem Preis die verlässliche Salesforce Plat-Admn-301 Prüfungsunterlagen genießen. Nachdem Sie die Zertifizierung erworbt haben, können Sie leicht eine höhere Arbeitsposition oder Gehalten bekommen.

>> Plat-Admn-301 Exam Fragen <<

Salesforce Plat-Admn-301 Prüfung Übungen und Antworten

ZertSoft ist eine Website, die alle IT-Lerner wissen. ZertSoft ist von den IT-Zertifizierungskandidaten immer gut bewertet. Es ist eine Website, die Leuten wirklich helfen kann, weil ZertSoft eine IT-Elitengruppen hat und auch die ausgezeichneten und echten Prüfungsmaterialien zur Salesforce Plat-Admn-301 Zertifizierungsprüfung anbietet. Deshalb kann ZertSoft anderen viele nützliche Schulungsunterlagen über Plat-Admn-301 Prüfung bereitstellen, die ihre Bedürfnisse abdecken.

Salesforce Plat-Admn-301 Prüfungsplan:

Thema	Einzelheiten
Thema 1	<ul style="list-style-type: none"> • Process Automation: This section of the exam measures skills of Salesforce Consultant and covers choosing the right automation tools to solve complex business problems. It focuses on understanding the capabilities and limitations of declarative tools, identifying the right troubleshooting methods, and applying automation correctly within Salesforce’s order of execution. This section emphasizes designing efficient, scalable automation using workflow tools, flows, and other declarative features.

Thema 2	<ul style="list-style-type: none"> • Security and Access: This section of the exam measures the skills of Salesforce Administrator and covers how record-level access, field access, and sharing models impact data visibility across the system. It focuses on understanding controlled-by-parent relationships, territory management, role hierarchies, and access to reports, dashboards, and email folders. It also includes comparing custom profiles, permission sets, and delegated administration, along with evaluating different authentication methods. The section also addresses the structure of business models such as person accounts, standard accounts, contacts, and contact-to-multiple-account relationships.
Thema 3	<ul style="list-style-type: none"> • Cloud Applications: This section of the exam measures skills of Salesforce Consultant and covers the standard Salesforce capabilities that support sales and service operations. It includes features such as products, price books, schedules, orders, quotes, and the tools that help with forecasting and territory management. The section also describes how to create Salesforce Knowledge articles, manage entitlements, support service workflows, and enable interactions through chat, case feed, Omni-Channel, console apps, and Experience Cloud sites. It also introduces the broader Salesforce suite that extends core platform functionality.

Salesforce Certified Platform Administrator II Plat-Admn-301 Prüfungsfragen mit Lösungen (Q33-Q38):

33. Frage

When should an administrator consider when using Person Accounts?

- A. In a B2B business model and is selling to the primary contact at a business organization.
- B. In a business model that needs a separate Contact and Account to be included on all Case records submitted.
- **C. In a B2C business model and the consumer is the intended recipient of sales and marketing attention.**
- D. In a complex business model and the users find it easiest to record Opportunity information on Contacts rather than Accounts.

Antwort: C

Begründung:

An administrator should consider using Person Accounts when they have a B2C business model and the consumer is the intended recipient of sales and marketing attention. Person Accounts allow administrators to store information about individual consumers without requiring a separate account record for each contact.

References: https://help.salesforce.com/s/articleView?id=sf.account_person_behavior.htm&type=5

34. Frage

Cloud Kicks (CK) has a backup team of employees that helps short-staffed departments. These users could be working with sales one day and service the next. CK is implementing new Lightning record pages for each department so that they view records in a way that makes sense for each department.

How should the administrator ensure this is configured correctly?

- **A. Configure one app per department and activate record pages for each app.**
- B. Create permission sets for each department and assign them to the backup team users.
- C. Allow the backup team users to update their own profile with Delegated Administration.
- D. Adjust the profile of the backup users each day to align with the proper access they require.

Antwort: A

Begründung:

Configuring one app per department and activating record pages for each app will ensure that users view records in a way that makes sense for each department. An app is a collection of items that work together to serve a particular function. An app can have different record pages for different objects and profiles. By activating record pages for each app, the administrator can customize what users see based on their app context. References: https://help.salesforce.com/s/articleView?id=sf.app_manager_overview.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.app_builder_customize_lex_pages_assign.htm&type=5

35. Frage

Cloud Kicks is a large company with many divisions. Some divisions have a higher turnover, so each division wants to be able to create and manage users only within their division. What should the administrator do to set this up?

- **A. Set up delegated administrators for the division leaders.**
- B. Assign a flat territory role hierarchy for the divisions.
- C. Customize and assign profiles for the division teams.
- D. Create a permission set group for the division leaders.

Antwort: A

Begründung:

Delegated administration allows administrators to delegate certain user management tasks to other users without granting them full administrative privileges. Delegated administrators can create and manage users only within specified roles or public groups. This option will meet the requirement of allowing each division to create and manage users only within their division. References:

[https://help.salesforce.com/articleView?](https://help.salesforce.com/articleView?id=delegated_administration_overview.htm&type=5)

[id=delegated_administration_overview.htm&type=5](https://help.salesforce.com/articleView?id=delegated_administration_overview.htm&type=5)

36. Frage

Cloud Kicks needs to create 10 separate environments for various projects. A developer sandbox has been created with the necessary configuration and data. The administrator needs to create 10 new environments with the same metadata and data for each user.

What should the administrator do to meet the requirements?

- **A. Use clone a sandbox option from the existing sandbox.**
- B. Use the existing sandbox as a sandbox template.
- C. Use a scratch org definition to copy sandbox.
- D. Use refresh sandbox without Auto Activate.

Antwort: A

Begründung:

Cloning a sandbox creates a duplicate copy of an existing sandbox with the same type, name, description, configuration, and license type as the original sandbox. Cloning a sandbox is useful when you need to create multiple sandboxes with the same metadata and data for testing or development purposes. References:

https://help.salesforce.com/s/articleView?id=sf.data_sandbox_clone.htm&type=5

37. Frage

DreamHouse Realty wants better insights into potential revenue in the next quarter and is considering using Collaborative Forecasts. What should the administrator consider when setting up Collaborative Forecasts?

- A. A single org can have up to six different types of forecasts.
- B. Opportunity Split data cannot be viewed in a forecast.
- **C. A forecast can be either revenue-based or quantity-based.**
- D. The default forecast categories cannot be customized.

Antwort: C

Begründung:

A forecast is a projection of how much revenue or quantity you can generate from your sales pipeline for a given period of time. A forecast can be either revenue-based or quantity-based, depending on what you want to measure and track. A revenue-based forecast shows the amount of money expected from closed sales, while a quantity-based forecast shows the number of units expected from closed sales. You can choose the forecast type that best suits your business needs and goals when you set up Collaborative Forecasts in Salesforce.

References: https://help.salesforce.com/s/articleView?id=sf.forecasts3_overview.htm&type=5 [https://help.](https://help.salesforce.com/s/articleView?id=sf.forecasts3_forecast_types.htm&type=5)

[salesforce.com/s/articleView?id=sf.forecasts3_forecast_types.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.forecasts3_forecast_types.htm&type=5)

