

# Exam Salesforce Advanced-Administrator Simulations | New Advanced-Administrator Test Tips



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Salesforce Advanced-Administrator Exam covers a range of topics, including advanced security and access, automation and workflow, reporting and dashboard creation, as well as data management and system customization. It is an ideal certification for those who are looking to specialize in Salesforce administration and want to demonstrate their ability to manage complex Salesforce environments.

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## New Salesforce Advanced-Administrator Test Tips - Advanced-Administrator Exam Tutorials

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## Salesforce Certified Advanced Administrator Sample Questions (Q187-Q192):

NEW QUESTION # 187

An administrator is given a .csv file of 5,000 leads with External Id and Status fields. They need to match existing and add new records with Data Loader.

What action should be taken to populate the Status field on the records and add new records?

- A. Export
- **B. Upsert**
- C. Insert
- D. Update

**Answer: B**

Explanation:

Explanation

Upsert is an operation that can either update existing records or insert new records based on the External Id field. This way, the administrator can match existing leads and add new ones with Data Loader. References:

[https://help.salesforce.com/s/articleView?id=sf.data\\_loader\\_upsert.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.data_loader_upsert.htm&type=5)

### NEW QUESTION # 188

The administrator at Cloud Kicks made new fields and page layout adjustments based on new requirements from the service team. The changes have been built in a sandbox and are ready to be deployed into production.

What should an administrator do before deploying the change set in production?

- A. Request a new sandbox based on the sandbox where the changes were made.
- B. Make a new sandbox based on production to restore changes from.
- **C. Push the change set to another sandbox to restore from.**
- D. Create the fields and update the page layouts in production.

**Answer: C**

Explanation:

Explanation

Change sets are tools that allow administrators to move customizations from one Salesforce org to another.

However, change sets do not track dependencies or conflicts between components in different orgs, so administrators need to manually verify that all required components are included in the change set and that they do not overwrite existing customizations in the target org. To avoid losing changes in production due to deploying an incomplete or incorrect change set, administrators should push the change set to another sandbox first and test it there before deploying it to production. References:

[https://help.salesforce.com/s/articleView?id=sf.changesets\\_considerations.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.changesets_considerations.htm&type=5)

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### NEW QUESTION # 189

DreamHouse Realty currently deals only with single-family homes but is expanding its business to include condos in large cities. There are some features and amenities that only apply to condos, such as the amount of a deposit and concierge services.

How should an administrator configure the Opportunity object to ensure that only relevant fields are displayed on the record?

How should an administrator configure the Opportunity object to ensure that only relevant fields are displayed on the record?

- A. Configure a validation rule to display fields based on the type of property the user is viewing.
- B. Build a Lightning component to display fields that only apply to condos.
- C. Make a custom Lightning page to display specific fields based on the type of property.
- **D. Create a Record Type for the type of property and custom page layouts for each.**

**Answer: D**

### NEW QUESTION # 190

Sales reps at Cloud Kicks have noticed there are similar account records found on Account list views in the Potential Duplicates component on the Lightning account record page displays no potential duplicates.

What should the administrator customize to improve the output of the Potential Duplicates component?

- A. Duplicate Record Sets

- B. Duplicate Jobs
- C. Duplicate Jobs
- D. Duplicate Reports
- E. Duplicate Rules

Answer: E

### NEW QUESTION # 191

DreamHouse Realty has a rental team and a real estate team. The two teams have different sales processes and capture different client information on their opportunities.

How should an administrator extend the Opportunity object to meet the teams' different needs?

- A. Add a section for Rental and a section for Real Estate on the Opportunity Master Record Type to keep the information separate.
- B. Leverage Opportunities for the Real Estate Team and create a new custom object for the Rental Team Opportunities.
- C. Use separate record types, page layouts, and sales processes for the Rental and Real Estate Teams.
- D. Create Opportunity Teams for the Rental and Real Estate Teams and make appropriate fields visible to only the necessary team.

Answer: C

### NEW QUESTION # 192

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