

# 最新のL4M2勉強資料 & 認定試験のリーダー & 正確なL4M2最新テスト



2026年JPNTestの最新L4M2 PDFダンプおよびL4M2試験エンジンの無料共有: [https://drive.google.com/open?id=1g9ne5O9w11\\_udSFIVRCpcPjDGMaVNEDW](https://drive.google.com/open?id=1g9ne5O9w11_udSFIVRCpcPjDGMaVNEDW)

JPNTestはウェブサイトだけでなく、候補者のための専門的な学習ツールとしても使用できます。最後になりますが、L4M2トレーニング資料の高度な運用システムを使用して、CIPSお客様に最速の配信速度を保証するだけでなく、お客様の個人情報を自動的に保護することもできます。さらに、販売後の専門スタッフが、すべてのお客様に24時間年中無休でL4M2試験Defining Business Needs問題に関するオンラインアフターサービスを提供します。そして、L4M2学習ガイドの合格率は99%~100%です。L4M2練習準備で認定を取得します。

すべての顧客の誠実な要件を考慮して、L4M2テストの質問は、高品質の製品と思いやりのあるアフターサービスを備えた候補者に約束します。試験での99%の合格率、購入前の無料トライアル、安全なプライバシー保護など、L4M2トレーニング資料の多くの利点がよく認識されています。顧客の観点から、最適なL4M2模擬試験へのすべての顧客の信頼とフィードバックを大切に、最良の選択です。

>> L4M2勉強資料 <<

## L4M2最新テスト、L4M2テスト模擬問題集

CIPSのL4M2試験にもっと首尾よく合格したいのですか。そうしたら速くJPNTestを選びましょう。JPNTestは様々なIT認証試験を受ける人々に正確な試験資料を提供するサイトです。JPNTestはIT職員としてのあなたに昇進するチャンスを与えられます。JPNTestが提供したCIPSのL4M2試験に関する一部の無料の問題と解答を利用してみることができます。そうすると、我々の信頼性をテストできます。

## CIPS Defining Business Needs 認定 L4M2 試験問題 (Q230-Q235):

質問 # 230

Which of the following is the best definition of target costing?

- A. The total of all costs in acquiring goods or services from the inception of the demand for them until their safe and satisfactory delivery at the point required.
- **B. A product cost estimate derived from a competitive market price.**
- C. The cost of a product after analysing its components step by step
- D. The net present cost of the purchase or project and all future revenues flowing from it discounted back to the present time.

正解: B

解説:

Target costing is an activity aimed at reducing the life-cycle costs of new products, while ensuring quality, reliability, and other consumer requirements by examining all possible ideas for cost reduction at the product planning, research and development and prototyping phases of production. But it is not just a cost reduction technique; it is part of a comprehensive strategic profit

management system.

#### 質問 # 231

James Hunter has received a price increase request from a supplier with its justification. The supplier has requested the price increase because there has been an increase in staff sickness absence. James has reviewed the original contract and found a buyer provision for 'risk for additional resource.' This is the first year the supplier has experienced a resource issue. What should James do?

- A. Request additional budget
- B. Accept the price increase
- **C. Reject the price increase**
- D. Review the request in three months

正解: C

解説:

Detailed Explanation:

Given that the provision for 'risk for additional resource' exists and this is the first occurrence, James should reject the price increase as the supplier should account for these risks in their pricing. Reference: CIPS Level 4, Contract Management and Cost Control.

#### 質問 # 232

Which of the following are typical social considerations throughout the contract life cycle? Select the TWO that apply.

- **A. Health and safety**
- **B. Support small local businesses**
- C. Managing waste
- D. Minimizing use of non-renewable resources
- E. Using recycled materials

正解: A、B

解説:

The following are typical social criteria in procurement:

- \* Reducing unemployment
- \* Preventing the use of child labour
- \* Preventing discrimination on the grounds of race, religion, disability, sex or sexual orientation
- \* Encouraging good employment practice
- \* Reducing local unemployment
- \* Reducing social exclusion
- \* Promoting training opportunities for the young or disadvantaged
- \* Encouraging access to work for people with disabilities

Reference:

LO 3, AC 3.2

#### 質問 # 233

British Steel needs to source a set of instruments that will improve quality of steel. Without these instruments British Steel will lose control of the temperature. The bucket may freeze up, or if it is too hot it leaks out of the casting process, damaging the machine. There is limited supply on the market and quality varies greatly. Which of the following will be the most appropriate managing approach to procure these items?

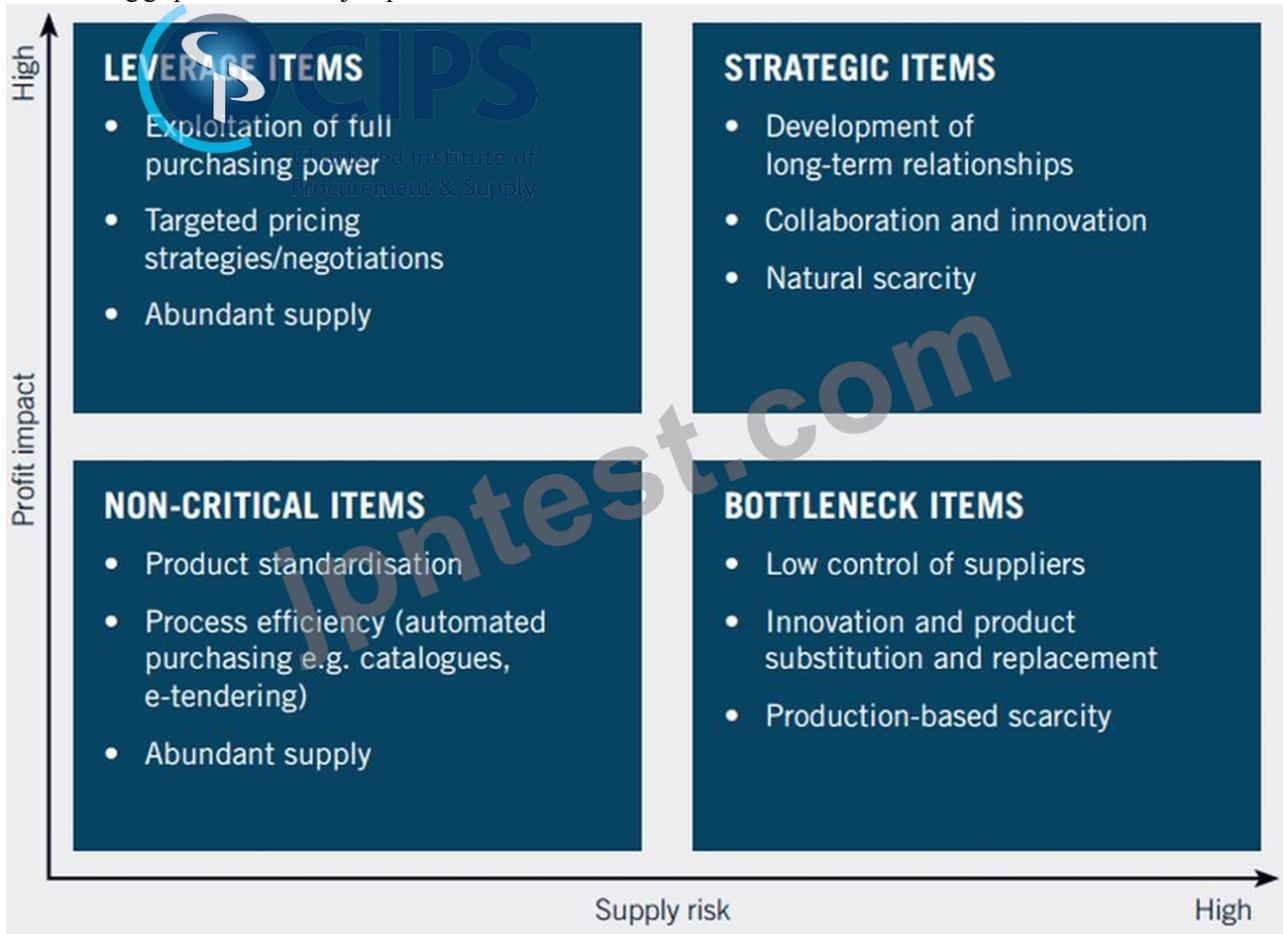
- A. Seek continuity of supply
- **B. Form partnership with supplier**
- C. Leverage market competition to drive down cost
- D. Bundle these instruments into larger contract

正解: B

解説:

The instrument plays a crucial role in steel manufacturing because it presents in the majority of products, in which case lacking this instrument would have significant impact on the organisation's output (production lines stop or damaging other machine). Otherwise, the risk of supply is high because there is limitation in supply. Therefore, it is considered as a strategic item in term of Kraljic's portfolio matrix. Procurement manager should form partnership with suppliers to maximise the value.

The following graph illustrates Kraljic's portfolio matrix:



Reference:

LO 2, AC 2.1

#### 質問 # 234

Buyer power may make a supply market more competitive. Which of the following are examples of buyer power? Select TWO that apply.

- **A. Ability to easily switch suppliers**
- B. Collusion between competitor suppliers
- C. Suppliers are limited in number
- **D. Availability of substitutes**
- E. High barriers of entry exist for new suppliers

正解: A、D

#### 質問 # 235

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現在の仕事と現在の生活に飽きていますか？ 便利な証明書を入手してください！ L4M2学習ガイドは、目標を達成するのに役立つ最高の製品です。試験に合格し、L4M2学習教材で認定を取得すると、大企業で満足のいく仕事に応募し、高い給与と高い利益で上級職に就くことができます。優れたCIPS L4M2スタディガイドにより、受験者は、余分な時間とエネルギーを無駄にせず効率的にテストを準備するための明確な学習方向を得ることができます。



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