

# Frequent IIBA IIBA-AAC Updates - IIBA-AAC Questions Answers

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## IIBA AAC Test Questions & Answers 2024/2025

What is Story Elaboration?

- A. A representation of customer needs as a small, concise, statement of a feature needed to deliver value.
- B. The process by which the story is broken down into pieces of work.
- C. The representation of the flow of material required to bring a solution to the customer.
- D. A visual and physical view of the sequence of activities to be supported by a solution. - ANSWERSB. The process by which the story is broken down into pieces of work.

A business analyst in the Initiative Horizon is focusing on the common scenarios most often faced by their customers. What agile principle are they applying?

- A. See the Whole
- B. Get Real Using Examples
- C. Avoid Waste
- D. Understand What is Doable - ANSWERSB. Get Real Using Examples

You are defining initial requirements for a software development project using agile business analysis. What is the most critical step when trying to prioritize delivery, minimize waste, and increase customer value?

- A. Using technical subject matter experts to define the solution.
- B. Gathering stakeholder feedback.
- C. Referring to previous software development project requirements as a baseline.
- D. Mapping out the steps to get to the final deliverable. - ANSWERSB. Gathering stakeholder feedback.

You are the lead analyst working on a sales funnel for a pharmaceutical company that missed its last earnings estimate by five million dollars. The current funnel includes seven different touch points that constitute the customer journey to becoming a client. What would you do first to start getting quick return on investment on the sales funnel using Agile Business Analysis Principles?

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IIBA Agile Analysis Certification (IIBA-AAC) is an essential certification for any business analyst working within an agile environment. It provides individuals with the knowledge and skills necessary to excel in their role and demonstrates their commitment to professional development and growth.

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## IIBA Agile Analysis Certification Sample Questions (Q105-Q110):

### NEW QUESTION # 105

The sponsor is reviewing data from a new product launch and is evaluating threats and opportunities. What are the three options when evaluating the next steps?

- A. Distribute marketing surveys for customer feedback, gather internal feedback from the past delivery release, and re-evaluate product attributes
- **B. Start a new initiative, change resources for existing initiatives, cancel an existing initiative**
- C. Run a planning workshop, sequence future planning workshops, create business model canvas for all initiatives
- D. Run an experiment for the next product launch, set cost/benefit of future initiatives, delay decision making

**Answer: B**

Explanation:

Explanation/Reference: [https://www.agilealliance.org/wp-content/uploads/2017/08/AgileExtension\\_V2-Member-Copy.pdf](https://www.agilealliance.org/wp-content/uploads/2017/08/AgileExtension_V2-Member-Copy.pdf) (34)

### NEW QUESTION # 106

Application of the agile mindset requires that the practitioner apply the following four human values:

- A. Integrity, Decisiveness, Goal-Oriented, Vision
- **B. Respect, Collaboration, Continuous Learning, Iteration**
- C. Planning, Predictability, Hierarchy, Conformity
- D. Preparedness, Honesty, Thrift, Hard Work

**Answer: B**

Explanation:

===== The Agile Mindset is built upon a foundation of core human values that drive team behavior and solution success. The four essential values are Respect, Collaboration, Continuous Learning, and Iteration

. Respect ensures that all voices are heard and that diverse perspectives inform the solution. Collaboration breaks down silos between business and technical roles to focus on shared outcomes. Continuous Learning enables the team to adapt based on empirical feedback rather than sticking to a flawed plan. Finally, Iteration allows the team to deliver small increments of value, reducing risk and allowing for frequent pivots based on what is learned. Together, these values create an environment where high-performing teams can thrive and consistently deliver solutions that meet evolving stakeholder needs.

### NEW QUESTION # 107

During a project to improve efficiency at a customer service center, the product owner has established that a 15% improvement on a set of 5 measures is the target for a particular initiative. They meet this goal and move on to a new initiative. If they had not moved to a new goal, what agile analysis principle would they be ignoring?

- A. Think as a customer
- B. Recommend advancing initiative
- **C. Avoid waste**
- D. Determine if the need is satisfied

**Answer: C**

Explanation:

The agile principle of Avoid Waste dictates that teams should stop work on an initiative once the desired outcome has been achieved and additional effort would yield diminishing returns. In this scenario, the team met its specific target of 15% improvement. Continuing to work on that same initiative in hopes of achieving, for example, 16% or 17% might require significant resources that could be better used to address a different, higher-priority business need. By moving on to a new initiative, the team ensures they are maximizing the value delivered to the organization and not wasting time on "gold-plating" or over-engineering a solution that has already met its success criteria. This focus on efficiency and value-maximizing is a core component of the agile mindset, emphasizing that work not done is just as important as work completed.

#### NEW QUESTION # 108

Planning horizons are important because they allow an organization to:

- A. Allow management guidance for decision making
- B. Ensure senior management is informed and engaged
- C. Support a structured response supported by all levels of the organization
- **D. Sense and respond to their changing environment**

**Answer: D**

Explanation:

Explanation

In constant and rapidly changing environments, organizations are required to be able to sense and respond to local opportunities and problems without the need to involve the whole organization, while also looking forward at emerging threats and opportunities. These planning horizons provide a framework for the shift in focus that occurs when moving between understanding the long-term strategic needs of the organization and the immediate needs of a customer.

#### NEW QUESTION # 109

Which of the following is true about the Strategy Horizon?

- **A. The principles and agile mindset are the same as those at other horizons**
- B. The agile mindset is the same, but we operate under a specific set of Strategic Principles
- C. The principles are identical to the other horizons, but the agile mindset is different
- D. The principles are identical, but we use only a prescribed set of techniques

**Answer: A**

Explanation:



Reference: [https://www.agilealliance.org/wp-content/uploads/2017/08/AgileExtension\\_V2-Member-Copy.pdf](https://www.agilealliance.org/wp-content/uploads/2017/08/AgileExtension_V2-Member-Copy.pdf)(26)

#### NEW QUESTION # 110

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