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CIPS L5M10 Exam Syllabus Topics:

Topic	Details
Topic 1	• Analyse the Role and Activities of Logistics Management: This section of the exam measures the skills of Logistics Managers and covers the essential concepts, functions, and strategic importance of logistics within modern supply chains. It explains what logistics is, how its key elements work together—such as transportation, warehousing, inventory, packaging, information flow, and security—and how these components support procurement, production, distribution, after-sales processes, and product disposal. The section explores how logistics integrates with broader supply chain management and introduces the idea of total logistics and total cost thinking, showing how multimodal transport and pipeline inventory contribute to efficiency. Candidates must understand how logistics creates competitive advantage by aligning operations with business strategy, managing customer service levels, measuring service quality, and recognizing its financial impact. This heading also evaluates the increasing role of technology in logistics, including barcoding, RFID, e-fulfilment systems, warehouse management systems, automated data capture, and the integration of digital tools across the logistics network.

Topic 2	• Understand Capacity Planning and Control in Logistics Management: This section of the exam measures the skills of Operations Planners and focuses on the techniques and systems used to manage capacity, demand, and resource planning across logistics activities. It explains how organizations balance planning with real-time control, adjust to fluctuating demand, and schedule workloads effectively. Candidates are expected to understand capacity concepts, constraints, demand forecasting, capacity measurement, and different planning approaches such as level planning, chase demand strategies, and demand management methods. The section also examines the use of technology in capacity planning, particularly Materials Requirements Planning (MRP), MRP II, ERP systems, master production scheduling, inventory data, and bills of materials, while recognizing the limitations of these tools. Finally, it covers the role of reverse logistics, emphasizing the handling of customer returns, the development of return policies, and how returned items are reintegrated into the supply chain.

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CIPS Logistics Management Sample Questions (Q59-Q64):

NEW QUESTION # 59
Invoice accuracy would affect which element of a company's balance sheet?

- A. Receivables
- B. Inventory
- C. Current liabilities
- D. Property, plant and equipment

Answer: A

Explanation:
Comprehensive and Detailed Explanation From Exact Extract:
Receivables (debtors) represent money owed from customers. Incorrect invoicing affects these values and distorts reported working capital.
(Reference: CIPS L5M10 Study Guide, Financial impact of logistics, p. 67)

NEW QUESTION # 60
Martin Christopher argues that Competitive Advantage is formed through the management of which THREE aspects?

- A. Customer
- B. Cost
- C. Creditors
- D. Company
- E. Competitors

Answer: A,D,E

Explanation:
Comprehensive and Detailed Explanation From Exact Extract:
Martin Christopher's Three Cs model emphasises achieving competitive advantage through balancing and managing the Company, Customer, and Competitors. These must be aligned to deliver superior value and sustained differentiation.

(Reference:CIPS L5M10 Study Guide, Christopher's Three Cs model, p. 59)

NEW QUESTION # 61

Which of the following sentences is true about NVOCC (Non-Vessel Operating Common Carrier) operators?

- A. They provide documentation such as the Bill of Lading
- B. They own all of their own shipping vessels
- C. They undertake transportation by air, land, or water
- D. They are generally cheaper to use than traditional logistics companies

Answer: A

Explanation:
Comprehensive and Detailed Explanation From Exact Extract:
An NVOCC functions as a legal carrier issuing Bills of Lading but doesnotown or operate vessels. They arrange shipping with vessel operators on behalf of clients. Their role focuses on consolidation, documentation, and legal responsibility for the cargo.
(Reference:CIPS L5M10 Study Guide, Maritime logistics and NVOCC, p. 43)

NEW QUESTION # 62

Research highlights that personal norms strongly affect a person's desire to recycle. Which of the following influence personal norms and could increase recycling behaviour? Select TWO.

- A. Facilities and Infrastructure
- B. Legal Norms
- C. Personal Beliefs
- D. Social Norms

Answer: C,D

Explanation:
Comprehensive and Detailed Explanation From Exact Extract:
Personal norms (moral obligations felt by individuals) are shaped primarily bysocial norms(peer behaviour and expectations) andpersonal beliefs(values and ethics). Legal and infrastructural factors influence convenience but not intrinsic motivation.
(Reference:CIPS L5M10 Study Guide, Sustainability and behavioural factors in logistics, p. 195)

NEW QUESTION # 63

Harry is a Project Manager at a logistics organisation and is planning long-term for the development of his department. Harry should focus his strategic long-term plan on control measures that should be put in place. Is this true?

- A. Yes - control is the process adopted by an organisation to cope with changes in plans
- B. No - Harry should focus on contingencies at the strategic planning stage
- C. Yes - control measures should be considered as part of all plans
- D. No - strategic plans have little emphasis on control measures and focus on resource requirements

Answer: D

Explanation:
Comprehensive and Detailed Explanation From Exact Extract:
Inlong-term (strategic) planning, the emphasis is on direction andresource requirements, withlittle emphasis on detailed control measures; contingency details are typically considered attactical/mid-term levels. (CIPS L5M10 Study Guide, p. 104)

NEW QUESTION # 64

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