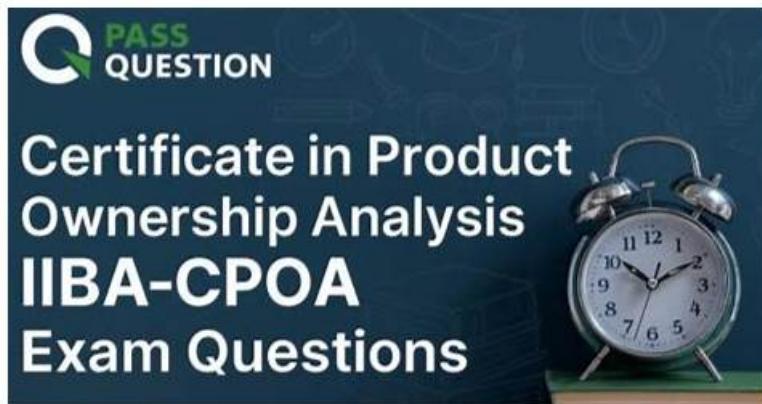


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### IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Cultivate Customer Intimacy: This section of the exam measures the skills of Product Analysts and covers engaging with customers and stakeholders to deeply understand needs, preferences, and pain points to deliver customer-focused solutions.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Obsess About Value: This section of the exam measures the skills of Value Delivery Managers and highlights maximizing product value through prioritization, continuous improvement, and focusing on outcomes that matter most to customers and organizations.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Learn Fast: This section of the exam measures the skills of Innovation Analysts and addresses using experimentation, feedback loops, and metrics to learn quickly and adjust product direction effectively.</li></ul>

Topic 4	<ul style="list-style-type: none"> <li>• Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• Make an Impact: This section of the exam measures the skills of Product Owners and emphasizes aligning product initiatives with business outcomes and ensuring that the work done creates measurable impact for the organization.</li> </ul>

## IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q50-Q55):

### NEW QUESTION # 50

When do product ownership analysis (POA) practitioners conduct stakeholder analysis?

- A. Early in the product delivery process and updated as the work progresses
- B. Once the product has been delivered
- C. When all the stakeholders have been identified
- D. Early in the product delivery process and once at the end

**Answer: A**

Explanation:

POA practitioners conduct stakeholder analysis early in the product delivery process and continuously update it as work progresses to maintain alignment with evolving stakeholder needs and priorities.

### NEW QUESTION # 51

In which stage of the product lifecycle would an iteration plan prioritize requirements related to increasing adoption of the product?

- A. Incubation
- B. Build
- C. Growth
- D. Launch

**Answer: C**

Explanation:

In the growth stage of the product lifecycle, iteration plans prioritize requirements aimed at increasing product adoption, expanding the customer base, and enhancing market presence.

### NEW QUESTION # 52

The product ownership analysis (POA) practitioner has worked with the team to determine the value proposition and desired outcome for an initiative. This information enables the team to deliver often and:

- A. release the product to identify changes.
- B. test the product with external stakeholders.
- C. test the product against the original vision.
- D. compare the delivery cost with the previous product.

**Answer: C**

Explanation:

Knowing the value proposition and desired outcome allows the team to frequently test the product against the original vision, ensuring that ongoing work remains aligned with the intended goals and delivers the expected value.

### NEW QUESTION # 53

A product ownership analysis (POA) practitioner should consider performing which of the following in response to a changing target market?

- A. Applying human-centered design principles
- B. **Revising the minimal viable product (MVP)**
- C. Storyboarding the solution
- D. Grooming the product backlog

**Answer: B**

Explanation:

When the target market changes, revising the MVP ensures that the product's initial deliverable remains aligned with the new market needs, allowing the team to focus on delivering the most relevant and valuable features.

**NEW QUESTION # 54**

A critical role of a product ownership analysis (POA) practitioner is to ensure that the product:

- A. is built as fast as possible.
- B. produces as much value as possible during the first release.
- C. is free of any bugs.
- D. **delivers the right value through each iteration.**

**Answer: D**

Explanation:

The POA practitioner's critical role is to ensure the product delivers the right value through each iteration, aligning development efforts with evolving customer needs and business goals.

**NEW QUESTION # 55**

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