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Salesforce AP-219 Exam Syllabus Topics:

Topic	Details
Topic 1	• Order Management Basics: Foundation of Order Management within Salesforce ecosystem, platform architecture, integration capabilities with third-party systems, and native Salesforce functionality.
Topic 2	• Data Model: Core objects (Order, Order Summary, Fulfillment Orders, Return Orders), B2C Commerce integrations, and tracing data flow including custom attributes.
Topic 3	• Process Automation and Integrations: Configuring end-to-end Order Management processes and external system integrations using declarative tools and clicks-based configuration.

Salesforce Order Management Administrator Accredited Professional Sample Questions (Q53-Q58):

NEW QUESTION # 53
A customer applied a 10% off discount when placing an order. What object is created when the discount is applied to the order?

- A. Order Payment Summary
- B. Order Adjustment Group Summary
- C. Order Discount
- D. Credit Memo

Answer: B

Explanation:
When a customer applies a discount when placing an order, an order adjustment group summary is created. An order adjustment group summary is a record that represents a modification to the order amount,such as a discount, a surcharge, or a tax. An order adjustment group summary can have one or more order adjustments, which are the individual modifications that are applied to the order or the order items. An order can have one or more order adjustment group summaries, depending on how many types of modifications are applied to the order. Reference: Order Management Objects, [Order Adjustments]

NEW QUESTION # 54
Where can an administrator find the Billing Customer Name as it relates to an Order Summary?

- A. Order Summary Lookup (Account) BillToAccountId
- B. Order Summary Lookup (Payment) Billing Name
- C. Order Summary Lookup (Account) Contact.BillToAccountId
- D. Order Summary Lookup (Contact) BillToContactId

Answer: D

NEW QUESTION # 55
The Northern Trail Outfitters (NTO) team is already using Order Management. The team wants to transition from their home-grown Commerce engine to B2C Commerce Cloud. Which action do they need to perform?

- A. Export the orders from B2C periodically and import them into Order Management using a scheduled job
- B. Change the Order Integration Flow in Setup so the org will start seeing the orders flow in
- C. File a support case to activate an integration between B2C Commerce and Order Management
- D. Create a Flow to download the Orders from an SFTP location where B2C Commerce drops them and then ingest the data into Order Management

Answer: B

NEW QUESTION # 56
An administrator wants to collect additional information from the customer when they cancel items on an Order Summary. How can the administrator modify the user interface to collect this information?

- A. Create a lightning web component with the additional questions and add it to the Order Summary lightning record page
- B. Create a workflow rule that fires when an Order Summary is edited with field update actions for each of the questions that needs to be answered
- C. Modify the Return Item Flow to collect the additional information
- D. Copy the Cancel Item Flow and add a screen component with the new questions

Answer: D

NEW QUESTION # 57
An administrator needs to import Order Summary records containing historical data but does not want them to be actioned on by Order Management. Which feature supports this use case?

- A. Order Management Type Picklist
- B. Order Life Cycle Type Picklist
- C. Unmanaged Order Checkbox
- D. Custom checkbox

Answer: C

Explanation:
The feature that supports this usecase is the Unmanaged Order Checkbox. This is a standard field on the Order Summary object that indicates whether the order is managed by Order Management or not. If this field is checked, then the order is not actioned on by Order Management, and it doesnot trigger any flows or processes. The administrator can use this field to import Order Summary records containing historical data without affecting the order lifecycle. Verified Reference:https://help.salesforce.com/s/articleView?id=sf.order_management_order_summary.htm&type=5

NEW QUESTION # 58
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