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Salesforce Communications Cloud Accredited Professional Sample Questions (Q17-Q22):

NEW QUESTION # 17
United Telecom has completed the high level design (HLD) phase and has information about the objects involved, data volumes, and file requirements, which three steps should a consultant take to assess the storage need on communication cloud.

- A. Access the archiving strategy and determine how storage will be cleared though archiving.
- B. Analyze an external data storage system for more cost effective data storage
- C. Calculate the file and data storage required based on required data volume and file attachment requirements.
- D. Analyze the storage usage of the existing legacy system
- E. Identify the storage needs between data storage and file storage.

Answer: A,C,D

NEW QUESTION # 18

Fivercorp is migrating its operations from a legacy on-premise system to communication cloud. They have already migrated the account and product information, and are now planning to migrate the asset records and route of MACD processing to Salesforce by the end of the year. Which two considerations should they take into accounts for this processing to be successful?

- A. Only Migrate the assets needed when customers are trying to place MACD orders.
- B. Only Commercial assets need to be present in salesforce to successfully process the MACD orders.
- C. Both commercial and technical assets need to be present in Salesforce to successfully process the MACD orders.
- D. Large assets volume should be logically partition with staged migration, consider on demand migration to allow seamless operations

Answer: D

NEW QUESTION # 19

Airtalk has recently acquired Mobitel, which uses communication cloud as in CPQ and order management system. Airtalk wants to upsell Mobitel products on its consumer portal to increase its revenue and make share without incurring the cost of migrating those products onto its own legacy CPQ and order management system. What should a consultant recommend to quickly integrate Airtalk;s portal application with mobitel's Communication Cloud.

- A. Use Digital Commerce APIs
- B. Use CPQAppHandler Methods
- C. Use EPC APIs
- D. Use Cart Based APIs

Answer: A

NEW QUESTION # 20

Universal containers (UC) is a communication service provider using commination cloud. UC gathered the following from their sales agent about their current legacy system quoting and order capture flows
* They often need to refer back to their documents for routine customer requests
* They are able to handle the majority of customer request themselves despite of current challenges
* Routine customer requests require many clicks and they want the new system to focus user experience.
One of the common MACD transactions is to increase the quality of the assets What approach should a consultant recommend for designing the quoting and order capture flow in communication cloud to alleviate the agents' feedback while minimizing implementation efforts?

- A. Build a custom CPQ Cart using FlexCards and LWC to align to the legacy systems UI
- B. Leverage guided selling OmniScripts for common use cases and the CPQ cart for other use cases.
- C. Leverage omni scripts for all used cases to minimize the training efforts for the sales agents.
- D. Leverage the CPQ cart for all cases minimize the implementation effort

Answer: B

NEW QUESTION # 21

ABC communication is using communication cloud for managing its product catalog. The inventory maintains SKUs and enter data related to SKUs. A consultant is analyzing options to sync the SKU data with communication cloud EPC products in the product catalog.
Which communication cloud feature should consultant recommend for this use case to minimize the customer issue

- A. Integrate communication cloud with the inventory management system using CPQ API getCartProducts. The inventory management system expose EPC API to create product and create records in the product Catalog.
- B. Integrate communication cloud with inventory management system using enterprise product catalog REST APIs. The inventory will expose the EPC API to create the product and product related records in the product catalog.

- C. Export the SKU data as product and attribute from the inventory management system in .csv format, create a custom object to ......trigger on custom object to insert product and related records in the product catalog.
- D. Create a custom trigger to insert product and related records in the product catalog, Export data related attribute from inventory management system in .csv format and related records in the product catalog.

Answer: B

NEW QUESTION # 22

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