

Pass Leader C-C4H47-2503 Dumps & C-C4H47-2503 Passed



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SAP C-C4H47-2503 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
Topic 2	<ul style="list-style-type: none">• SAP Sales Cloud Version 2 in App and Side-by-Side Extensibility: This section of the exam measures the skills of a Technical Consultant and explores how to customize and extend SAP Sales Cloud Version 2. It includes both in-app extensibility and side-by-side development options for enhancing functionality while maintaining system stability.
Topic 3	<ul style="list-style-type: none">• Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility.
Topic 4	<ul style="list-style-type: none">• Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups.
Topic 5	<ul style="list-style-type: none">• Playbook, Digital Selling Workspace, and Guided Selling: This section of the exam measures the skills of a Digital Sales Manager and focuses on features that support structured selling. It includes working with the Playbook, using the Digital Selling Workspace, and applying Guided Selling techniques to drive better customer engagement and sales outcomes.
Topic 6	<ul style="list-style-type: none">• General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.

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There are some education platforms in the market for college students or just for the use of office workers, which limits the user groups of our C-C4H47-2503 study guide to a certain extent. And we have the difference compared with the other C-C4H47-2503 Quiz materials for our study materials have different learning segments for different audiences. We have three different versions of our C-C4H47-2503 exam questions on the formats: the PDF, the Software and the APP online.

SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q34-Q39):

NEW QUESTION # 34

As an Administrator, where can you find documentation about available APIs that could be leveraged for integrating SAP Sales Cloud Version 2 with other SAP applications?

- **A. SAP Business Accelerator Hub**
- B. SAP Discovery Center
- C. SAP API Business Transformation Hub
- D. SAP Platform Integration

Answer: A

NEW QUESTION # 35

Which Machine Learning insight shows sentiment detection of surveys and emails?

- **A. NLP Classification**
- B. Machine Translation
- C. Business Text Intelligence
- D. Profanity Check

Answer: A

NEW QUESTION # 36

As an Administrator, which of the following can be configured for displaying the Guided Selling Score?

Note: There are 2 correct answers to this question.

- A. Sales Phases
- **B. Lead Score**
- **C. Opportunity Score**
- D. Probability

Answer: B,C

NEW QUESTION # 37

In the configuration settings, where would an Administrator enable Revenue Splitting?

- A. Sales Quotes
- B. Pipeline Management and Forecasting
- C. Forecast Tracker
- **D. Opportunities**

Answer: D

NEW QUESTION # 38

You want to assign Leads that originate from source 'External Partner' to a sales employee.

Which setting do you use to achieve this?

- **A. Lead Routing to Employee**
- B. Status

