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IASPStrategy Planning Professional Exam Sample Questions (Q70-Q75):

NEW QUESTION # 70

Who is responsible for ensuring the separation of strategic planning processes from day-to-day operations?

- A. A committee with one member from each department
- **B. Senior leadership**
- C. A mix of employees from different parts of the organization
- D. Chief strategy officer, staff, and consultants

Answer: B

Explanation:

Senior leadership is responsible for maintaining clear separation between strategic planning and routine operations, ensuring focus on long-term direction without being consumed by daily tasks. The IASP SPP curriculum stresses this role to preserve strategic thinking and governance, while operational managers handle execution. Committees or mixed employee groups support but do not hold ultimate responsibility. #IASP SPP Study Guide - Governance###Kotter, Leading Change#

NEW QUESTION # 71

Which of the following is the BEST approach to getting buy-in and continuous engagement from stakeholders?

- A. Invite key stakeholders to attend an initial planning session to discuss the change
- B. Tell stakeholders who are against the change that they do not have a choice
- **C. Ask stakeholders who are against the change what is needed to get their support**

- D. Find ways to bypass the support of stakeholders

Answer: C

Explanation:

The best approach to secure buy-in and sustained engagement is to ask stakeholders who oppose the change what would be needed to gain their support. This inclusive and collaborative approach uncovers concerns, facilitates dialogue, and fosters ownership. The IASP SPP curriculum emphasizes that engaging dissenting voices and addressing their needs strengthens commitment and reduces resistance. Authoritarian or exclusionary approaches risk alienation and failure of change initiatives. #IASP SPP Study Guide - Stakeholder Engagement##Kotter, Leading Change#

NEW QUESTION # 72

Which of the following BEST characterizes strategy?

- A. Exists only at the enterprise-wide level, not at business unit levels
- **B. Has several different meanings at different organizational levels**
- C. Is a restatement of the organization's mission
- D. Is explicitly defined and means the same thing to everyone

Answer: B

Explanation:

Strategy is multifaceted and can have different interpretations and applications at various organizational levels, from corporate to business unit to operational. The IASP SPP curriculum highlights that strategic goals and approaches may differ by level while aligning with overall mission and vision. Strategy is not a simple restatement of mission nor uniformly defined, but contextual and adaptive across the organization. #IASP SPP Study Guide - Strategy##Mintzberg, The Rise and Fall of Strategic Planning#

NEW QUESTION # 73

Which of the following risk mitigation strategies focuses on reducing the likelihood or impact of a risk before it occurs?

- A. Risk acceptance
- B. Risk avoidance
- C. Risk transfer
- **D. Risk reduction**

Answer: D

Explanation:

Risk reduction involves proactive steps to decrease the probability or potential impact of a risk before it materializes. The IASP SPP curriculum emphasizes that effective strategic planning incorporates risk reduction measures such as process improvements, controls, and contingency preparations to minimize vulnerabilities. This differs from risk acceptance (acknowledging risk), avoidance (eliminating risk entirely), or transfer (shifting risk to another party). Risk reduction enhances resilience and supports successful strategy execution. #IASP SPP Study Guide - Risk Management##PMI, Risk Management Framework#

NEW QUESTION # 74

Which of the following is NOT considered a quality-management-best-practice in support of an organization's strategic direction and core values?

- A. Process redesign
- **B. Force-field analysis**
- C. Benchmarking
- D. Quantitative measurement

Answer: B

Explanation:

Force-field analysis is primarily a change management tool used to evaluate forces supporting and opposing change, not a core quality management practice. In contrast, quantitative measurement, process redesign, and benchmarking are foundational quality

management practices that drive continuous improvement aligned with strategy and values. The IASP SPP curriculum distinguishes quality management tools that enhance operational excellence from change analysis techniques like force-field analysis. #IASP SPP Study Guide - Quality Management ## Deming, Total Quality Management #

NEW QUESTION # 75

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