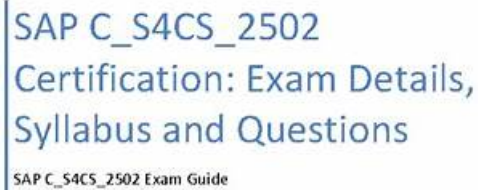


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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C\_S4CS\_2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C\_S4CS\_2502 certification.

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## SAP Certified - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q65-Q70):

### NEW QUESTION # 65

Each access within an access sequence contains an 'Exclusive' indicator.

What is the effect of setting this field?

- A. If the system finds a valid condition record using the table in that access, it will stop searching any further down the access sequence for that condition type. This ensures that the first record found is used.
- B. If the system finds a valid condition record using the table in that access, it will use this condition record and not process any further condition types in the pricing procedure.
- C. If the system finds a valid condition record using the table in that access, it will exclude that record and continue to search further down the access sequence for that condition type.
- D. If the system finds a valid condition record using the table in that access, it will continue to search further down the access sequence for that condition type, but will then exclusively use the best price found.

**Answer: A**

### NEW QUESTION # 66

Which organizational unit do you use to represent a place where materials are produced or goods and services are supplied??

- A. Company code
- B. Storage location
- C. Sales organization
- D. Plant

**Answer: D**

### NEW QUESTION # 67

In which type of extensibility is the SAP Business Technology Platform used to host a custom extension?

- A. Key user extensibility
- B. Side-by-side extensibility
- C. Classic extensibility
- D. Developer extensibility

**Answer: B**

### NEW QUESTION # 68

In a predictive model, what does prediction confidence measure?

- A. The percentage of correct responses in the output dataset
- B. How well the model can maintain its accuracy and performance when used on new data
- C. The ability to produce results with a constant level of correctness
- D. How good the model is at explaining what we're trying to predict when it's used on the data we trained it on

**Answer: B**

### NEW QUESTION # 69

After integration requirements have been finalized, what is used to analyze, design, and document the integration strategy?

- A. SAP Cloud ALM Requirements app
- B. Integration Solution Advisory Methodology
- C. Integration and API List
- D. SAP Business Accelerator Hub

**Answer: B**

## NEW QUESTION # 70

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