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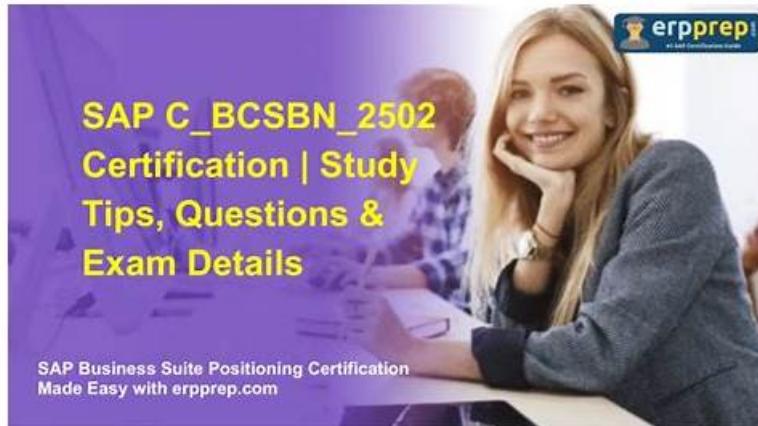

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SAP C_BCSBN_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.
Topic 2	• Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.
Topic 3	• Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.

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SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q25-Q30):

NEW QUESTION # 25
How does SAP Business Suite enhance "Productivity and Speed" in supply chains using artificial intelligence?

- A. By proposing optimized SCM processes
- B. By automating tasks through integration to minimize intervention
- C. By focusing on integrated financial planning
- D. By generating reports for decision-making

Answer: B

Explanation:
Solution:
The correct answer from learning.sap.com is:
* A. By automating tasks through integration to minimize intervention
This is emphasized in the section "Increase Productivity and Speed Through Automation", where SAP Business Suite orchestrates supply chain workflows by tightly integrating planning and execution. This automation eliminates traditional gaps and manual touchpoints, enabling agile, rapid, and precise responses across operations.

NEW QUESTION # 26
How does the integration of product lifecycle management with logistics in SAP Transportation Management accelerate the market entry of new consumer products?

- A. Aligns financial planning and resource management
- B. Increases production efficiency
- C. Automates procurement
- D. Connects product development and logistics processes

Answer: D

Explanation:
Solution:
The correct answer from learning.sap.com is:
* B. Connects product development and logistics processes
This integration ensures that logistics considerations-such as packaging requirements, transportation planning, and distribution-are aligned directly with product design and development timelines, enabling faster time-to market for new consumer products.

NEW QUESTION # 27
How does carrier selection functionality in SAP TM optimize freight management in the global logistics network?Note: There are 2 correct answe rs to this questio n.

- A. Automates international procurement processes
- B. Focuses on the lowest cost option available
- C. Ensures transparency in transportation processes
- D. improves production planning for transported materials

Answer: B,C

Explanation:
Solution:
The two correct benefits of the carrier selection functionality in SAP TM are:
1. Ensures transparency in transportation processes - The system provides a ranked list of eligible carriers, displaying real carrier rates, availability, and constraints, which promotes clarity in decision making.
2. Focuses on the lowest cost option available - During carrier selection, SAP TM uses optimization algorithms to find the most

cost-effective carrier, taking into account constraints such as cost, priority, and equipment capacity .
Therefore, the correct answe rs are:
* A. Focuses on the lowest cost option available
* C. Ensures transparency in transportation processes

NEW QUESTION # 28
How can Al help deliver the insights and resilience needed to keep your logistics flowing across the globe in Transportation Management?Note: There are 3 correct answe rs to this questio n.

- A. Overall process evaluation
- B. Smart scenario planning
- C. Integration with SAP Manufacturing
- D. Enterprise cancellation risk
- E. Real-time incident reports

Answer: A,B,E

Explanation:
Solution:
Here are the three correct ways SAP Transportation Management (TM) uses AI to deliver insights and resilience:
* A. Overall process evaluation
AI embedded in SAP TM provides comprehensive analysis of freight operations-evaluating performance, bottlenecks, and sustainability metrics-to continuously improve resilience
* D. Smart scenario planning
The system uses constraint-based optimization and "what-if" simulations powered by AI to test alternative routes, capacity allocations, and contingency plans, enabling smarter, faster decision-making training.sap.com.
* E. Real-time incident reports
AI-driven event management monitors transportation in real time-tracking milestones, generating alerts for delays or disruptions, and supporting rapid, proactive responses.
Options B and C are not cited on learning.sap.com in the context of AI use in SAP TM.

NEW QUESTION # 29
Which categories does the Operate pillar encompass?Note: There are 3 correct answe rs to this questio n.

- A. Transportation Management
- B. Field Service Management
- C. Business Network for Logistics
- D. Business Network for Assets
- E. Asset Management

Answer: A,C,E

Explanation:
Solution:
Based on content from learning.sap.com, the Operate pillar of SAP's supply chain suite includes the following areas:
* A. Transportation Management - Covering planning, execution, and optimization of transportation processes.
* C. Business Network for Logistics - Enabling real-time collaboration, freight visibility, and event management with logistics partners. learning.sap.com
* E. Asset Management - Focusing on maintenance, uptime, and performance monitoring within operations.
Options B (Business Network for Assets) and D (Field Service Management) are not listed under the Operate pillar on learning.sap.com.

NEW QUESTION # 30
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In today's era, knowledge is becoming more and more important, and talents are becoming increasingly saturated. In such a tough situation, how can we highlight our advantages? It may be a good way to get the test C_BCSBN_2502 certification. In fact, we

always will unconsciously score of high and low to measure a person's level of strength, believe that we have experienced as a child by elders inquire achievement feeling, now, we still need to face the fact. Our society needs all kinds of comprehensive talents, the C_BCSBN_2502 Study Materials can give you what you want, but not just some boring book knowledge, but flexible use of combination with the social practice.

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