

2026 CPOA Upgrade Dumps: Certificate in Product Ownership Analysis (IIBA-CPOA)–Realistic CPOA Pass Test Guide



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IIBA CPOA Exam Syllabus Topics:

| Topic | Details |
|---------|--|
| Topic 1 | <ul style="list-style-type: none"> • Obsess About Value: This section of the exam measures the skills of Value Delivery Managers and highlights maximizing product value through prioritization, continuous improvement, and focusing on outcomes that matter most to customers and organizations. |
| Topic 2 | <ul style="list-style-type: none"> • Engage the Whole Team: This section of the exam measures the skills of Agile Team Members and focuses on building collaboration within cross-functional teams to ensure everyone contributes to product ownership responsibilities. |
| Topic 3 | <ul style="list-style-type: none"> • Make an Impact: This section of the exam measures the skills of Product Owners and emphasizes aligning product initiatives with business outcomes and ensuring that the work done creates measurable impact for the organization. |
| Topic 4 | <ul style="list-style-type: none"> • Learn Fast: This section of the exam measures the skills of Innovation Analysts and addresses using experimentation, feedback loops, and metrics to learn quickly and adjust product direction effectively. |
| Topic 5 | <ul style="list-style-type: none"> • Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products. |
| Topic 6 | <ul style="list-style-type: none"> • Deliver Often: This section of the exam measures the skills of Scrum Practitioners and evaluates knowledge of delivering value iteratively and frequently through agile release cycles. |

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IIBA CPOA Exam Questions 2026 Tips To Pass

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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q43-Q48):

NEW QUESTION # 43

In parallel to the team's iteration work in building product features, a product ownership analysis (POA) practitioner will:

- A. define metrics, talk to stakeholders, complete testing, provide demo to management, prepare presentations.
- **B. refine the product backlog, provide clarity to any questions, communicate with customers, participate in PBI reviews, prepare for upcoming iteration review.**
- C. provide information, report to management, analyze user feedback, create backlog, define definition of done.
- D. resolve conflicts, reduce technical debt, arrange for testing, write test scenarios, bridge the technical gap.

Answer: B

NEW QUESTION # 44

Which visual technique can be used to understand the relationship between stakeholders and their influence on product decisions?

- A. Market analysis
- **B. Mind mapping**
- C. Roadmap analysis
- D. Brainstorming

Answer: B

Explanation:

Mind mapping visually illustrates the relationships between stakeholders and their influence on product decisions, helping identify key influencers and communication priorities.

NEW QUESTION # 45

Active listening is used to clarify what the customer is expressing by paying attention and:

- A. correcting responses, providing judgement and questioning appropriately.
- B. clarifying actions, deferring questions and providing appropriate improvements.
- **C. paraphrasing feedback, deferring judgement and responding appropriately.**
- D. deferring feedback, providing constructive criticism and responding with improvements.

Answer: C

Explanation:

Active listening involves paraphrasing feedback, deferring judgment, and responding appropriately to ensure the customer's message is accurately understood and acknowledged before forming conclusions or solutions.

NEW QUESTION # 46

What steps are used in kano analysis to help prioritize customers' needs?

- A. Choose data sets, develop report procedures, acquire customers, and report results
- **B. Select target features, develop customer questions, survey customers, and analyze results**
- C. Determine usage areas track customer operations, test customers, and test results
- D. Identify training topics, record customer uptake, train customers, and review results

Answer: B

Explanation:

Kano analysis prioritizes customer needs by selecting target features, creating customer-focused questions, conducting surveys to

gather feedback, and analyzing the results to classify features into categories like must-have, performance, and delight.

NEW QUESTION # 47

How does a product ownership analysis (POA) practitioner help a product owner optimize the product development process?

- A. Anticipate and accept changes
- B. Refuse all changes once the backlog is complete
- C. Assess every change from a cost perspective
- D. Deliver as many things that were originally planned as possible

Answer: A

Explanation:

A POA practitioner helps optimize the product development process by anticipating and accepting changes, enabling the team to adapt quickly to evolving needs while maintaining focus on delivering value.

NEW QUESTION # 48

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