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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q42-Q47):

NEW QUESTION # 42

An Administrator needs to set up a variation product for the first time in a new org and prepare the search index. 26m 164 Before creating the product, in which two places does the Administrator need to go to establish a variation attribute structure?

- A. Object Manager
- B. Product Workspace
- C. Commerce Setup
- D. Catalogs

Answer: A,C

Explanation:

Before creating a variation product and preparing the search index, the Administrator needs to establish a variation attribute structure in A. Commerce Setup to configure the overall commerce settings, including attributes, and in D. Object Manager to customize the Product object and its fields, including setting up specific attributes for variations.

NEW QUESTION # 43

A new B2B Commerce deployment has been pushed to production and is lacking basic reports like Orders by Date and 1m 22s Total Orders.

What is the fastest way for an Administrator to provide immediate value?

- A. Download two new templates from Salesforce Labs.
- B. Install the Commerce Reports under Commerce Setup.
- C. Download two new templates from AppExchange.
- D. Install Advanced Reports under Commerce Setup.

Answer: B

Explanation:

To quickly provide basic reports like Orders by Date and Total Orders in a new B2B Commerce deployment, the fastest way is to Install the Commerce Reports under Commerce Setup (B). This feature provides a set of pre-built reports tailored for commerce analytics, allowing Administrators to quickly deploy essential reporting tools to stakeholders. While Salesforce Labs (A) and AppExchange (C) offer valuable resources and templates, Commerce Reports within Commerce Setup are specifically designed for rapid deployment within the B2B Commerce context. Advanced Reports (D) offer more detailed insights but may require additional configuration.

NEW QUESTION # 44

Which two options are available for providing an out-of-the-box mobile experience to Salesforce B2B Commerce Buyers?

- A. Cloudcraze Mobile
- B. Android SDK C
- C. Mobile app via Mobile Publisher
- D. Responsive web experience

Answer: C,D

Explanation:

For providing an out-of-the-box mobile experience to Salesforce B2B Commerce buyers, the available options include C. Responsive web experience, which ensures that the storefront adapts to various screen sizes and devices, and D. Mobile app via Mobile Publisher, which allows for the creation of a branded mobile app that offers a native mobile experience to users.

NEW QUESTION # 45

An Administrator learns of two new requirements around international taxation and credit card payments. What two options are available for investigating additional functionality for Salesforce B2B Commerce in these areas?

- A. Salesforce Labs add-ons
- B. AppExchange connectors
- C. Drop ins
- D. Open source APIs

Answer: A,B

Explanation:

For investigating additional functionality around international taxation and credit card payments in Salesforce B2B Commerce, an administrator can explore A. Salesforce Labs add-ons and D. AppExchange connectors. Salesforce Labs provides innovative solutions that can be used as is or customized, while AppExchange connectors offer pre-built integrations that extend the functionality of Salesforce B2B Commerce to meet specific business needs, including payment processing and tax calculations.

NEW QUESTION # 46

An Administrator is trying to figure out what steps remain before their store can be deployed. They have completed assigning a Catalog to the Store and assigning Buyer Groups to the Store.

Which two steps must the administrator complete as part of the Store setup wizard?

- A. Load shipping costs
- B. Assign Price Books to a store
- C. Load tax rates
- D. Configure checkout flow
- E. Build the search index

Answer: B,D

Explanation:

As part of the Store setup wizard, the remaining steps the Administrator must complete include:

B) Assign Price Books to a store: This ensures that the correct pricing is applied to products within the store.

E) Configure checkout flow: This involves setting up the steps and processes that customers will go through during checkout, including payment and shipping options.

Completing these steps ensures that the store is fully functional and ready for deployment, providing a seamless shopping experience for customers.

NEW QUESTION # 47

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