

# HP HPE2-W12 Real Question - Reliable HPE2-W12 Exam Review



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## Hot HPE2-W12 Real Question 100% Pass | Reliable Reliable HPE2-W12 Exam Review: Selling HPE Aruba Networking Solutions

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### HP Selling HPE Aruba Networking Solutions Sample Questions (Q49-Q54):

#### NEW QUESTION # 49

What is one way that HPE Aruba Networking solutions close security gaps?

- A. They automate the deployment of predefined policies, which assign access rights based on users' and devices' location.
- B. They offload security filtering and access control to endpoints by deploying HPE Aruba Networking agents to them.
- **C. They make it easier for customers to define and apply consistent policies that follow users wherever they go.**
- D. They implement a strict traffic flow in which traffic always flows from the edge to gateways and firewall in the data center and then to its destination.

**Answer: C**

Explanation:

The correct answer is D because HPE Aruba Networking focuses on identity-based, role-driven policies that automatically follow users and devices across the network. This eliminates the need for manual reconfiguration of VLANs or ACLs, ensuring consistent policy enforcement across wired, wireless, and WAN environments. This dynamic, user-and device-centric approach is a cornerstone of Aruba's Zero Trust Security framework.

#### **NEW QUESTION # 50**

Which solution enables secure remote access and Zero Trust Network Access (ZTNA)?

- A. Aruba AirWave
- B. Aruba Fabric Composer
- **C. Aruba SSE**
- D. Aruba NetEdit

**Answer: C**

Explanation:

Aruba Secure Service Edge delivers cloud-based security including ZTNA and secure web gateway capabilities.

#### **NEW QUESTION # 51**

Which Aruba wireless feature helps improve performance in high-density environments such as stadiums?

- A. STP
- **B. ClientMatch**
- C. DHCP relay
- D. Static routing

**Answer: B**

Explanation:

Aruba ClientMatch wireless optimization dynamically steers clients to the best access point and radio band for optimal performance.

#### **NEW QUESTION # 52**

What key trend is driving customer demand for Aruba networking solutions?

- A. Reduced security threats
- **B. Growth of IoT devices**
- C. Decreasing internet use
- D. Decline of wireless networking

**Answer: B**

Explanation:

IoT expansion requires stronger visibility, security, and segmentation capabilities.

#### **NEW QUESTION # 53**

What topic would uncover whether a customer could have a use case for HPE Aruba Networking Zero Trust Security?

- **A. How much visibility and control the customer has over users and IoT devices on the network.**

- B. How IT can improve the user experience for employees using their personal mobile devices.
- C. How IT needs to start focusing its security efforts on perimeter solutions, such as branch and data center firewalls.
- D. How much the decision maker understands about how wireless encryption works.

**Answer: A**

Explanation:

The correct answer is B because the foundation of Aruba's Zero Trust Security strategy is visibility, control, and continuous monitoring of all users and devices—including IoT—on the network. Aruba highlights that Zero Trust is not achieved simply with perimeter defenses but requires pervasive identity-based controls and segmentation inside the network.

Relevant extracts from official HPE Aruba Networking documentation:

- \* "Zero Trust begins with full-spectrum visibility of all devices, users, and workloads connecting to the network to ensure nothing is trusted by default."
  - \* "With Aruba ClearPass Device Insight and Aruba Central Client Insights, organizations gain the visibility and control required to enforce least-privilege access policies for users and IoT devices."
  - \* "The inability to see and control unmanaged IoT devices represents a major security blind spot that Zero Trust frameworks directly address."
  - \* "Aruba's Zero Trust model applies identity-based access and dynamic segmentation to secure all connected endpoints, regardless of location or device type." Why the other options are incorrect:
  - \* A Wireless encryption knowledge is not a determining factor for Zero Trust adoption—it is too narrow and technical.
  - \* C Perimeter firewalls are legacy security strategies; Aruba stresses that Zero Trust must focus inside the network, not just at the perimeter.
  - \* D User experience on personal devices (BYOD) is relevant but does not directly uncover a Zero Trust use case. The primary driver is IoT and endpoint visibility with policy enforcement.
- References (HPE Aruba Networking Solutions / Study Guides):
- \* Aruba Zero Trust Security - Solution Overview
  - \* Aruba ESP (Edge Services Platform) Security White Paper
  - \* Aruba ClearPass Device Insight - Technical Guide
  - \* Aruba Central Client Insights - Solution Brief

## NEW QUESTION # 54

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