

Reliable SAP C_C4H47_2503 Test Materials | C_C4H47_2503 Reliable Exam Blueprint



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SAP C_C4H47_2503 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
Topic 2	<ul style="list-style-type: none"> Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.
Topic 3	<ul style="list-style-type: none"> Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility.
Topic 4	<ul style="list-style-type: none"> Playbook, Digital Selling Workspace, and Guided Selling: This section of the exam measures the skills of a Digital Sales Manager and focuses on features that support structured selling. It includes working with the Playbook, using the Digital Selling Workspace, and applying Guided Selling techniques to drive better customer engagement and sales outcomes.

Topic 5	<ul style="list-style-type: none"> • Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.
Topic 6	<ul style="list-style-type: none"> • Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.

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SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q22-Q27):

NEW QUESTION # 22

You have to pitch the major differentiators of SAP Sales Cloud Version 2 compared to the previous version. Which of the following would you describe as top advantages?

Note: There are 3 correct answers to this question.

- A. Direct access to the back end for faster issue resolution
- B. Modern platform that delivers higher speeds, higher availability, and higher agility
- C. Free access to SAP expert guidance
- D. Fresh new User Experience with dynamic layouts and faster screen loading
- E. Monthly releases that will help fill gaps faster

Answer: B,D,E

NEW QUESTION # 23

When logged into Mobile Administration, which header and list fields can be configured to meet business requirements?

Note: There are 3 correct answers to this question.

- A. Target group list fields
- B. Task header layout
- C. Lead list fields
- D. Home page cards
- E. Call list fields

Answer: C,D,E

NEW QUESTION # 24

As an SAP Sales Cloud Version 2 Administrator, which of the following configurations can be done for Leads?

Note: There are 2 correct answers to this question.

- A. Maintain Probability
- B. Create and manage Forecast Categories
- C. Create and manage custom Statuses
- D. Maintain Routing Rules

Answer: C,D

NEW QUESTION # 25

Which are valid cards to be added to SAP Sales Cloud Version 2 Home Page?

Note: There are 3 correct answers to this question.

- A. Forecast Tracker
- B. Learning Content
- C. My Network
- D. Pins
- E. Video Feed

Answer: A,C,D

NEW QUESTION # 26

What feature can you use for increasing the level of login protection for end user passwords?

- A. Identity Provider
- B. Security Policy
- C. Content Security Policy
- D. Business Role

Answer: A

NEW QUESTION # 27

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It is universally accepted that in this competitive society in order to get a good job we have no choice but to improve our own capacity and explore our potential constantly, and try our best to get the related C_C4H47_2503 certification is the best way to show our professional ability, however, the C_C4H47_2503 Exam is hard nut to crack but our C_C4H47_2503 preparation questions are closely related to the exam, it is designed for you to systematize all of the key points needed for the C_C4H47_2503 exam.

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