

Manufacturing-Cloud-Professional Test Simulator Online - Certification Manufacturing-Cloud-Professional Dump



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Certification Manufacturing-Cloud-Professional Dump - Manufacturing-Cloud-Professional Clear Exam

Many people think that passing some difficult Salesforce certification exams needs to be proficient in much of Manufacturing-Cloud-Professional expertise and only these Salesforce personnels who grasp the comprehensive knowledge would be able to enroll in the exam. In fact, there are many ways to help you make up for your lack of knowledge, and pass the Manufacturing-Cloud-Professional Certification exams in the same. Perhaps you would spend less time and effort than the people who grasp fairly comprehensive expertise. The saying goes, all roads lead to Rome.

Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q24-Q29):

NEW QUESTION # 24

What is the recommended way to calculate an Account Based Forecast for the next 13 months in the formula builder?

- A. Create an approval process for periods 1-12 and period 13.
- B. Create separate formulas for periods 1-12 and period 13.

- C. Create a two-part validation rule for periods 1-12 and period 13.
- D. Create 13 separate formulas.
- E. Create a two-part formula for periods 1-12 and period 13.

Answer: B

Explanation:

Explanation

The recommended way to calculate an account based forecast for the next 13 months in the formula builder is to create separate formulas for periods 1-12 and period 13. This is because the formula builder allows you to create different formulas for different period ranges based on the forecast display duration. For example, if the forecast display duration is 13 months, you can create up to 13 formulas, one for each month. You can also create a single formula for all 13 months, but this may not be as accurate or flexible as creating separate formulas. By creating separate formulas, you can use different fields, functions, and operators to calculate the forecast for each month based on your business logic and requirements¹. References: Build Formulas to Calculate Forecast

NEW QUESTION # 25

Universal Containers (UC) is preparing to roll out its new Manufacturing Cloud. UC has asked a group of end users to conduct preliminary testing. A group of 12 users is conducting testing and must give the go-ahead to deploy all settings to the production environment.

Which items are necessary to conduct proper testing?

- A. Process scripts; Sandbox access; Communication guidelines
- B. Profile configuration; Process scripts; User permissions
- **C. Sandbox access; Test data; Process scripts**

Answer: C

Explanation:

Explanation

To conduct proper testing of Manufacturing Cloud, the end users need the following items:

Sandbox access: A sandbox is a copy of the production environment that allows users to test changes and features without affecting the live data. Manufacturing Cloud offers different types of sandboxes for different testing purposes, such as learning, pre-release, and base¹².

Test data: Test data is a set of realistic and representative data that is used to simulate the actual business scenarios and workflows in Manufacturing Cloud. Test data can be created manually, imported from external sources, or copied from the production environment³⁴.

Process scripts: Process scripts are step-by-step instructions that guide the users through the testing scenarios and expected outcomes. Process scripts help to ensure that the testing is consistent, comprehensive, and aligned with the business requirements .

References: Create a Manufacturing Cloud Trial Org, Try Manufacturing Cloud for Free, Create Test Data for Your Full Sandbox, Import Data into Your Org, [Create a Test Plan for Your Salesforce Implementation], [Test Your Salesforce Implementation].

NEW QUESTION # 26

Universal Containers is using sales agreements and does not want to bring actual orders data into Salesforce. However, they want to use the actual orders data to analyze the effectiveness of their sales agreements. Which actual calculation option in the sales agreement setup must be selected?

- A. Automatically from direct orders
- B. Automatically from orders through contracts
- C. Manually using APL upload
- **D. Manually Using actual orders API**

Answer: D

Explanation:

Universal Containers does not want to bring actual orders data into Salesforce, but still wants to use the actual orders data to analyze the effectiveness of their sales agreements, they must select the Manually Using actual orders API option in the sales agreement setup. This option allows them to use an API to upload actual order data from an external system into Salesforce and associate it with the sales agreements. This way, they can compare the planned and actual quantities and revenues of each product or product category in the sales agreement. The other options require either creating orders in Salesforce or linking contracts to

orders in Salesforce, which Universal Containers does not want to do. References: Choose How Sales Agreement Actuals Are Calculated, Create Orders to Calculate Sales Agreement Actuals

NEW QUESTION # 27

The admin at badger power is trying to setup a Rebate type that is valid for transactions completed in January. Which option reflects by the admin?

- A. Set up an eligibility criteria for this rebate type with activity Date \geq Jan1 and \leq Jan31
- B. Set Rebate type to active on Jan1 and inactive on Jan31
- C. Use the effective date on Rebate Type
- D. Setup anew rebate program with that volume rebate type and a single payout period for Jan

Answer: A

Explanation:

The admin at badger power can set up an eligibility criteria for this rebate type with activity Date \geq Jan1 and \leq Jan31. This option allows the admin to specify the date range for which the rebate type applies to the transactions. The other options are either not possible or not sufficient to achieve the desired result. For example, setting up a new rebate program with a single payout period for Jan does not ensure that the rebate type is valid only for transactions completed in January. Setting the rebate type to active on Jan1 and inactive on Jan31 does not prevent the rebate type from being applied to transactions that occurred before or after January. Using the effective date on rebate type does not specify the end date for the rebate type validity. References: Eligible and Applied Rebate Types on a Transactional Object, Common Rebate Types

NEW QUESTION # 28

An administrator has completed the data migration from a client's legacy system to Manufacturing Cloud. The client wants to ensure all Advanced Account Forecast calculations are correct and the data has been properly migrated. How should the administrator reassure the client that data has been accurately calculated?

- A. Request the users to verify the Advanced Account Forecast values of their accounts.
- B. Use Data Loader to generate a .csv file and manually compare it to import files.
- C. Launch the calculations of the Advanced Account Forecast and compare the values with the legacy system.

Answer: C

Explanation:

Explanation

The best way to reassure the client that the data has been accurately calculated and migrated is to launch the calculations of the Advanced Account Forecast and compare the values with the legacy system. The calculations of the Advanced Account Forecast are triggered by the Data Processing Engine, which transforms and aggregates the data from various sources, such as orders, opportunities, sales agreements, and external data, into the Advanced Account Forecast Fact object. The calculations can be launched manually or scheduled to run at a specified frequency. By comparing the values of the forecast measures, such as forecasted quantity and forecasted revenue, with the legacy system, the administrator can verify that the data migration was successful and that the formulas and definitions used for the calculations are correct. References: Launch Calculations of the Advanced Account Forecast, Advanced Account Forecasting

NEW QUESTION # 29

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