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SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
Topic 2	<ul style="list-style-type: none">Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

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SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q11-Q16):

NEW QUESTION # 11

What are the primary benefits of SAP Ariba for businesses? Note: There are 3 correct answers to this question.

- A. Improved supplier collaboration
- B. Limiting integration with other external systems
- C. Compliance and risk management
- D. Enhanced travel expense reports
- E. Increased cost efficiency

Answer: A,C,E

NEW QUESTION # 12

How does SAP Spend Management address the challenge of fragmented processes in procurement?

- A. By integrating data and processes for a holistic view of spend
- B. By eliminating the need for analytics in procurement
- C. By improving siloed solutions for specific departments
- D. By increasing reliance on manual tracking methods

Answer: A

NEW QUESTION # 13

Which elements of the SAP Concur portfolio can help improve sustainability efforts? Note: There are 3 correct answers to this question.

- A. Prohibit all non-essential travel to minimize environmental impact.
- B. Reduce the number of business trips to achieve sustainability.
- C. Measure and report on sustainable indicators to enable data-driven decisions to enhance sustainability efforts.
- D. Build trust with stakeholders by providing transparent and verifiable data on sustainability efforts.
- E. Provide travelers with options for eco-friendly transportation and accommodations to align with sustainability goals.

Answer: C,D,E

NEW QUESTION # 14

Which strategy is crucial for successfully managing travel and expenses using SAP Concur solutions?

- A. Prioritizing the frequent traveler's preferences
- B. Enforcing uniform travel policies that apply to all employees, regardless of their role
- C. Focusing on the perspectives of C-suite executives when evaluating SAP Concur solutions
- D. Understanding and defining key personas involved in the process, to tailor solutions to their distinct priorities

Answer: D

NEW QUESTION # 15

How does RISE with SAP enhance spend management capabilities?

- A. By focusing on on-premise systems
- **B. By facilitating cloud transformation**
- C. By increasing complexity of procurement automation
- D. By reducing focus on cloud solutions

Answer: B

NEW QUESTION # 16

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