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IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.
Topic 2	<ul style="list-style-type: none">• Obsess About Value: This section of the exam measures the skills of Value Delivery Managers and highlights maximizing product value through prioritization, continuous improvement, and focusing on outcomes that matter most to customers and organizations.

Topic 3	<ul style="list-style-type: none"> • Make an Impact: This section of the exam measures the skills of Product Owners and emphasizes aligning product initiatives with business outcomes and ensuring that the work done creates measurable impact for the organization.
Topic 4	<ul style="list-style-type: none"> • Engage the Whole Team: This section of the exam measures the skills of Agile Team Members and focuses on building collaboration within cross-functional teams to ensure everyone contributes to product ownership responsibilities.

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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q29-Q34):

NEW QUESTION # 29

When do product ownership analysis (POA) practitioners conduct stakeholder analysis?

- **A. Early in the product delivery process and updated as the work progresses**
- B. When all the stakeholders have been identified
- C. Early in the product delivery process and once at the end
- D. Once the product has been delivered

Answer: A

Explanation:

POA practitioners conduct stakeholder analysis early in the product delivery process and continuously update it as work progresses to maintain alignment with evolving stakeholder needs and priorities.

NEW QUESTION # 30

One way a product ownership analysis (POA) practitioner supports an iteration review ceremony is through:

- **A. asking clarifying questions to understand the feedback provided.**
- B. asking repeat questions to discard excessive feedback provided.
- C. gathering the post-it notes and removing the comments made.
- D. questioning to understand the product packaging.

Answer: A

Explanation:

In an iteration review, the POA practitioner supports the process by asking clarifying questions to fully understand stakeholder feedback, ensuring accurate interpretation and actionable follow-up.

NEW QUESTION # 31

The product ownership analysis (POA) practitioner analyzes delivery measures to conduct a:

- A. meeting on the product road map and evaluate the team's headcount.
- B. workshop review on the organization's delivery and retrospective behaviour.

- C. retrospective on the product backlog and evaluate the team's performance.
- **D. stakeholder review on the product and evaluate the delivery performance.**

Answer: D

Explanation:

Analyzing delivery measures enables the POA practitioner to conduct a stakeholder review on the product and evaluate delivery performance, ensuring that outcomes are meeting expectations and aligning with agreed objectives.

NEW QUESTION # 32

Details needed in the acceptance criteria of the product backlog item (PBI) should be:

- A. functional and non-functional requirements.
- B. very short and condensed.
- C. about business benefits.
- **D. achievable and testable.**

Answer: D

Explanation:

Acceptance criteria must be achievable and testable to clearly define the conditions for completion, ensuring the PBI can be validated objectively during development and testing.

NEW QUESTION # 33

When segmenting customers by their education, this segmentation belongs to a:

- **A. demographic group.**
- B. behavioural group.
- C. psychographic group.
- D. geographic group.

Answer: A

Explanation:

Segmenting customers by education falls under demographic grouping, which categorizes customers based on measurable population characteristics such as age, income, and education level.

NEW QUESTION # 34

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