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HPE Edge-to-Cloud Solutions Sample Questions (Q72-Q77):

NEW QUESTION # 72

Which customer issue does an in-memory database address?

- A. the need for faster insights from data
- B. the need for data virtualization in the cloud
- C. the need for flexible storage and compute scaling
- D. the need for desktop virtualization

Answer: A

NEW QUESTION # 73

What is one way that HPE expands the number of opportunities for you to sell HPE Hybrid IT solutions?

- A. HPE provides an extensive partner ecosystem to ensure that the HPE solution fits in many environments.
- B. HPE delivers a one-size-fits-all cloud option that you can target to small, medium, and large customers.
- C. HPE and Aruba together deliver HPC applications that are optimized for the small-to-medium business (SMB).
- D. HPE has developed vertical-specific variations of its analytic software solutions.

Answer: A

NEW QUESTION # 74

A customer needs a new virtual desktop (VDI) solution. You have recommended using HPE Synergy for the compute. What HPE storage platform should you include to complete the solution?

- A. Alletra 6000
- B. Qumulo
- C. SimpliVity
- D. Store Easy

Answer: A

Explanation:

The HPE storage platform that should be included to complete the VDI solution is HPE Alletra 6000.

This is because HPE Alletra 6000 is a high-performance, low-latency, and scalable storage array that can support the demanding workloads of VDI environments. HPE Alletra 6000 offers the following benefits for VDI solutions:

It delivers consistent sub-millisecond response times for thousands of concurrent users and virtual machines, ensuring a smooth and responsive user experience.

It provides flexible connectivity options, including iSCSI and FC, that can integrate with HPE Synergy compute modules and HPE Virtual Connect technology.

It supports VMware vVols, which simplifies storage management and provisioning, enables granular data protection and quality of service, and optimizes storage utilization for VDI deployments.

It leverages HPE InfoSight, an AI-powered platform that provides predictive analytics, proactive recommendations, and automated actions to prevent issues, optimize performance, and reduce costs for VDI environments.

NEW QUESTION # 75

Your customer needs a compute solution. Their aging data center can only supply 5kW per rack, which is below the 15kW required for your planned solution.

Which change could you recommend to satisfy the requirement while maintaining the planned solution's level of performance?

(Choose two.)

- A. Host the compute solution with a colocation provider.
- B. Convert the solution to HPE GreenLake pay-per-use.
- C. Use BMC tools to cap the power consumption of each server at 33%.

- D. Spread the infrastructure across additional racks.
- E. Design the solution with non-redundant power supplies.

Answer: A,D

Explanation:

Spreading the infrastructure across additional racks can help reduce the power density per rack and avoid exceeding the 5kW limit of the customer's data center. This option may require more space and cabling, but it can preserve the performance and availability of the planned solution. Hosting the compute solution with a colocation provider can also help overcome the power constraint of the customer's data center, as well as provide other benefits such as scalability, security, and connectivity. This option may incur additional costs and complexity, but it can also enable the customer to access cloud services and hybrid solutions more easily. Both options are compatible with HPE GreenLake pay-per-use model, which can help the customer optimize their IT spending and consumption. References: <https://www.hpe.com/psnow/doc/a00107143enw>
<https://www.hpe.com/us/en/newsroom/press-release/2017/11/hpe-expands-pay-per-use-it-to-key-business-worklo>
<https://www.globenewswire.com/news-release/2017/11/27/1206269/0/en/HPE-Expands-Pay-Per-Use-IT-to-Key->
<https://www.data3.com/knowledge-centre/blog/hpe-greenlake-use-cases-making-sense-of-economical-and-opera>

NEW QUESTION # 76

Which tool is available to help you to engage with the customer to present the economic impact of an HPE GreenLake solutions?

- A. HPE GreenLake Central
- B. HPE GreenLake Estimator
- C. HPE GreenLake Quick Quote
- D. HPE Assessment Foundry

Answer: B

Explanation:

The HPE GreenLake Estimator is a tool that helps you to generate pricing estimates for various HPE GreenLake cloud services and workloads, based on your customer's specific needs and parameters. The tool allows you to define your workload, review suggested configurations, fine-tune your specifications, and receive an email with your estimate. The tool also provides you with a comparison of the total cost of ownership (TCO) between HPE GreenLake and traditional IT models, as well as the potential savings and benefits of choosing HPE GreenLake. The HPE GreenLake Estimator is a useful tool to engage with your customer and present the economic impact of an HPE GreenLake solution, as well as to initiate the process of creating a formal quote. References: <https://paths.ext.hpe.com/c/hpe-greenlake-for-backup-and-recovery-cost-estimator?x=pd4vnk>
https://www.hpe.com/psnow/resources/ebooks/a00092451en_us_v36/Pricing-estimates-and-quotes-for-services.html
<https://www.servercomputeworks.com/pricing.asp>

NEW QUESTION # 77

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