

C-TS462-2023試験問題、C-TS462-2023認定内容



P.S.Tech4ExamがGoogle Driveで共有している無料の2025 SAP C-TS462-2023ダンプ：<https://drive.google.com/open?id=1mUeWAhWvipJpxzHh5Zj34h7qGnYcQzvD>

今日の社会では、能力を高めるために証明書を取得することを優先する人がますます増えています。SAPまったく新しい観点から、Tech4ExamのC-TS462-2023学習資料は、C-TS462-2023認定の取得を目指すほとんどのオフィスワーカーに役立つように設計されています。当社のC-TS462-2023テストガイドは、現代の人材開発に歩調を合わせ、すべての学習者を社会のニーズに適合させます。SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Salesの最新の質問が、関連する知識の蓄積と能力強化のための最初の選択肢になることは間違いありません。

SAP C-TS462-2023 認定試験の出題範囲：

| トピック | 出題範囲 |
|--------|--|
| トピック 1 | <ul style="list-style-type: none">• Billing Process and Customizing: This topic covers the basics of the billing process and the necessary customization settings, ensuring a smooth billing procedure. |
| トピック 2 | <ul style="list-style-type: none">• Master Data: It includes setting up and maintaining relevant master data to ensure accurate sales and billing processes. |
| トピック 3 | <ul style="list-style-type: none">• Pricing and Condition Technique: The section on pricing and condition technique falls under the broader topic of sales documents and customizing, covering related tasks and explanations. |
| トピック 4 | <ul style="list-style-type: none">• Organizational Structures: This topic discusses the role of organizational structures and how they relate to basic functions within the sales process. |
| トピック 5 | <ul style="list-style-type: none">• Basic Functions (Customizing): It focuses on explaining and performing tasks related to basic functions (customizing). |
| トピック 6 | <ul style="list-style-type: none">• Managing Clean Core: The topic of Managing Clean Core is about applying principles to ERP to enhance business process agility and reduce adaptation efforts. |
| トピック 7 | <ul style="list-style-type: none">• Shipping Process and Customizing: This topic describes the processing of shipping transactions and their integration with sales order management, including the relevant customization settings. |
| トピック 8 | <ul style="list-style-type: none">• Sales Process and Analytics: Sales process and analytics is a topic that involves explaining and performing various tasks related to the sales process. |

C-TS462-2023認定内容 & C-TS462-2023テストサンプル問題

私たちのC-TS462-2023問題集は有名で、多くの人に知られています。利用するとき、C-TS462-2023問題の精確性を見つけることができます。だから、いい好評をもらいました。それはずっとC-TS462-2023問題集に取り組んでいる専門家の苦勞です。そして、C-TS462-2023問題集は定期的に更新されます。できるだけ、お客様に最新版を提供します。C-TS462-2023問題集を選ばない理由はないです！

SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales 認定 C-TS462-2023 試験問題 (Q14-Q19):

質問 # 14

A new plant has been defined in your SAP S/4HANA system.

To which organizational element do you assign this new plant for it to be an allowed delivering plant for sales orders?

- A. Distribution chain.
- **B. Warehouse number**
- C. Division
- D. Distribution channel

正解: **B**

質問 # 15

When you create a business partner, allocation of the business partner number is controlled by a number range assigned to which object?

- A. Business partner role
- B. Business partner category
- C. Account group
- **D. Business partner grouping**

正解: **D**

解説:

Number ranges for business partner numbers are defined at the business partner grouping level, which determines how business partners are categorized and numbered in the system.

質問 # 16

When you create a sales order with reference to a quotation, you want to ensure the entire quotation is always included in the order. Where do you make this setting?

- A. Quotation type
- **B. Copying control**
- C. Order item category
- D. Order type

正解: **B**

解説:

To ensure the entire quotation is always included in the sales order, the setting is made in:

A. Copying control: This defines how data is transferred from one document to another, such as from a quotation to a sales order, and can be configured to ensure the complete transfer of all items from the quotation.

質問 # 17

You want to automatically supply your customers with an alternative material if the ordered material is not available. How would you do this?

- A. Ensure all affected orders are included in a backorder processing run.

- B. Create a material determination record with an appropriate substitution reason.
- C. Create a material listing that includes both the ordered and substitution materials.
- D. Create an assortment module that determines the permitted substitution materials.

正解: B

解説:

To automatically supply customers with an alternative material if the ordered material is not available, you would:

C. Create a material determination record with an appropriate substitution reason: Material determination allows you to automatically replace requested materials with alternatives under specified conditions.

質問 # 18

Which business partner categories can you use to create customer master records? Note: There are 2 correct answers to this question.

- A. Organization
- B. Sold-to party
- C. Company
- D. Group

正解: A、B

解説:

Business partner categories used to create customer master records include:

A. Organization: This category is used for legal entities or organizational units within a company.

D. Sold-to party: This is a specific role within the business partner concept, representing the customer who places orders.

質問 # 19

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SAPのC-TS462-2023試験クイズを選択するのは賢明な決定です。この決定は将来の開発に大きな影響を与える可能性があるためです。証明書を持っていることは、あなたが常に夢見ていたことかもしれません。C-TS462-2023試験問題は、Tech4Exam質の高いサービスを提供し、証明書の取得に役立ちます。当社のC-TS462-2023学習教材は、長年の実践的な努力の後に作成されており、そのSAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales品質は実践テストに耐えることができます。そして、あなたはC-TS462-2023学習ガイドのためだけにC-TS462-2023認定を取得します。

C-TS462-2023認定内容: <https://www.tech4exam.com/C-TS462-2023-pass-shiken.html>

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- C-TS462-2023試験の準備方法 | 更新するC-TS462-2023試験問題試験 | 完璧なSAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales認定内容 www.goshiken.com の無料ダウンロード C-TS462-2023 ページが開きますC-TS462-2023資格問題集
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